

## **Historic, Archive Document**

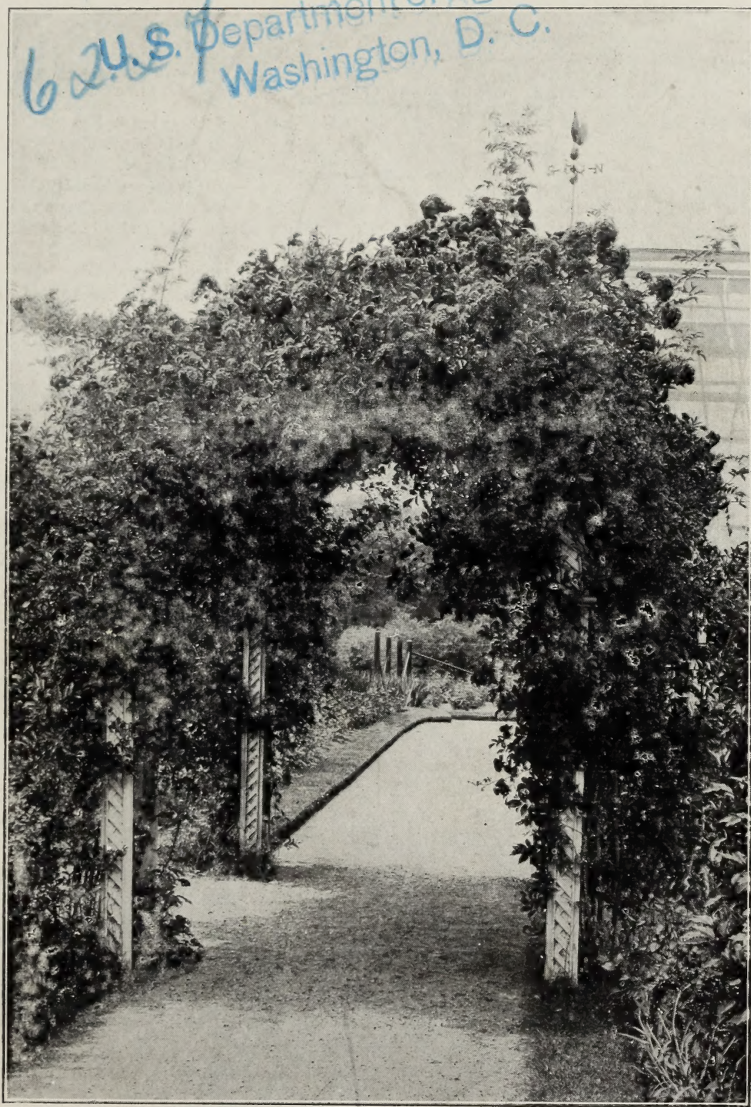
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# Bancroft's Beautiful Flowers

1912



Crimson Rambler

JOSEPH BANCROFT & SON, Cedar Falls, Iowa



# Suggestions for Customers Ordering from This Catalogue

The time is now past when it is necessary for you to send east for your bulbs, plants, etc.

Right here in the west there are many firms that are standing right at the head in their representative lines. We have the soil and climate necessary to the high development of the finest tender and hardy plants, shrubs and vines and our long experience in this business enables us to take advantage of all these favorable conditions so the goods we offer can be depended on as absolutely the best of their class.

We discard all varieties that do not keep up with the constant advancement in the floral world. Our list is not as large as some, but it is a catalogue of most dependable things. We relieve you of the necessity of finding out which is best.

**We do not sacrifice quality for price. You cannot get something for nothing.** Our rapidly growing trade is with the class of people who are willing to pay a fair and reasonable price for merchandise of quality. We do business on this principle—one good plant that grows and blooms is worth half a dozen that are grown so crowded and weak that they never make a good plant no matter how you pet and fuss with them.

This catalogue will fall into the hands of a considerable number of people who have not heretofore been acquainted with us. We would like to do business with every one of these people and will risk our future relations with them on a trial order. Never yet have we failed to make patrons of a very large proportion of those who try our goods. We are in continuous touch with all places of importance in Iowa and the surrounding states by telegraph and telephone, having connections at both our offices and residence. We receive mail several times a day, and delay in the handling of orders is reduced to a minimum by our system.

**Errors.**—If goods received are not as expected, compare with order, read Catalogue carefully, and if we are in the wrong, write us at once and we will try to make it right with you. Every just complaint will have immediate attention.

**Remit by bank draft, express order, post-office order or registered letter, and additional seeds or plants may be selected to cover cost of remitting.**

**To Responsible Parties** goods will be sent on approval.

**Plants by Express.**—Have your plants, shrubs, etc., sent by express when you possibly can. Under the new ruling of plants, shrubs, etc., go at special rates, making the cost very reasonable, and plants travel much safer than by mail. We put in extras to about cover cost of express charged and guarantee safe arrival of all goods by express.

**Plants by Mail.**—On orders of 50 cts. and over small plants shrubs, vines, etc., will be sent prepaid by mail on receipt of price.

## Points on the Culture of Flowers

**Treatment of Plants Received by Mail.**—If plants are wilted immerse them in tepid water, without removing the packing material, and allow them to remain for half an hour. This will speedily restore them as fresh as ever. Then unpack and set small pots in rich fibrous loam, shade from the sun and sprinkle foliage every day, being careful not to overwater the roots until the plants begin to grow, after which they may be shifted to larger pots if necessary.

**Soil in Which to Pot Plants.**—The best soil for most plants is composed of two-thirds well-rotted sods (that have been previously cut and piled up to rot) or good garden soil, and one-third well-rotted manure, well mixed up together. If the sods are not naturally sandy, it is well to add some sharp sand. This is the kind of soil we use for all kinds of plants.

**Watering.**—Whenever the plants are dry, water so that the earth will be saturated, and no more. When much water passes off, it impoverishes the soil in a short time. The water should be the same temperature as the room in which the plants grow. No water should be allowed to remain in the saucers under the pots except in the case of aquatic plants. Soft-wooded plants require much more water than hard-wooded ones.

**Dust.**—The great secret of growing plants successfully in the house lies in keeping them clean.

**Drainage** is of the utmost importance. Every large pot should have at least an inch of broken pot, shredded moss or charcoal placed in the bottom.

**Syringing.**—All plants are benefitted by liberal spraying two or three times a week, especially on the under side of the leaf. Roses and carnations should be syringed daily, if in a warm room.

**Air.**—Ventilate well every fine day when air above freezing point can be admitted. Do not allow cold air to blow directly against plants.

**Insects.** Healthy growing plants are seldom troubled with insects or mildew. One of the most disgusting of these is the Scale which attacks the Ferns, Palms, Ivies, etc., lodging on the stem and underside of leaf. There is no remedy but scraping off and destroying. A severe scrubbing with an old tooth-brush and tobacco soap will remove the scale. Mealy bugs lodge in the axils of the leaves and are easily destroyed by using an old tooth-brush. Red spider shows itself in a brown dried condition of the leaves and is an indication of too dry an atmosphere. It is the great pest of the house-grown roses. Moisture is its greatest enemy. Sponge, sprinkle or wash the leaves often and thoroughly, taking tepid water. The Green Fly or Apis, is best destroyed by tobacco smoke, if the smoke can be confined about the plants; otherwise a tobacco tea, made by steeping one pound of tobacco stems in four or five gallons of water, can be used. Dip the plants in the liquid or sprinkle them thoroughly with it; or moisten the plants with water and sprinkle tobacco dust over them, letting them remain until the usual watering washes off.

**Worms in the Soil** are frequently caused by using soil not sufficiently rotted. Lime water will usually expel them without injury to the plant, one part lime to twenty parts of water, and when clear, give one or two waterings.

**Mildew.**—A whitish or mouldy appearance of the leaves. It is caused by a sudden change in the atmosphere from great heat to cold, or by a draft from open windows or doors. At first appearance moisten the plants and dust them with sulphur. This will arrest the spread of the disease.

## Rose, Crimson Rambler

(See Illustration on Front Cover)

This grand old climber hardly needs description. The magnificent trusses of bright crimson flowers are freely produced and admired by everyone. It is still one of the easiest of roses to succeed with. Unsurpassed for walls, hedges, pillars, arches, pergolas; very hardy and a strong grower. Small plants 15 cts. each 4 for 50 cts. Strong plants from 4 in. pots 25 cts. each, 5 for \$1.00; 2 year old pot grown plants 50 cts. each; dormant 2-year-old plants 30 cts each; 3-year-old plants 50 cts. each.

## Johnson's Evergreen Brand Flower and Lawn Fertilizer

Is especially prepared for growing Flowers, Ferns, and Blooming Plants—sweetens the soil and makes them grow. Is absolutely free from disease germs and weed seed. Can be used dry or as a top dressing or dissolved in water. We recommend this as the best in the market for use either indoors or outdoors. 1-2 lb can 25 cts. If by mail 35 cts.

For Lawns: 1 lb to every 100 square feet. 12 lb cans for \$3.00.

## Insecticides and Fertilizers

(If by Mail add 15 cts per pound)

**Aphis Fumigating Paper** will entirely destroy all green and black flies and will not injure the tender foliage; easy to use and inexpensive. 10 cts. per sheet, 25 cts for 3; 50 cts. for 7, prepaid.

**Tobacco Dust** will kill Aphis, flees, beetles, etc. pound 10 cts., 3 lbs. 25 cts.

**Wilson's Plant Oil.** Best remedy for scales known. (will not hurt tenderest plant) 1-4 pint bottle 25 cts. prepaid.

**Bone Meal** splendid for top dressing for your plants in home or for flower beds. 10 cts. per lb; 5 lbs for 30 cts., 10 lbs 50 cts.

**Blood and Bone** splendid for mixing with soil. 10 cts. per lb; 5 lbs 30 cts; 10 lbs 50 cts.

**Pulverized Sheep Manure** the great lawn dressing, very effective. (50 lbs to 1000 square feet) 5 lbs. 25 cts.; 12 lbs 50 cts.; 30 lbs. \$1.00; 100 lbs \$2.50.



# Cut Flowers



OUR collection of Cut-flowers is the finest the season affords, both in loose flowers and design work.—Our facilities for growing, storing and shipping are unexcelled. We furnish flowers for every occasion, and those who have never tried us, will do well to give us a trial order; we guarantee satisfaction in every way. We carry the largest stock on hand at all times of any firm in central Iowa. Frequently

persons are undecided what to order, and at times may order flowers that are not in season. In such cases it is better to state for what purpose they are wanted and leave the selection to us. We cannot recall any instance where we have failed to please.

**When to Order.**—Give us as much time as possible. Do not be afraid to order even a week or two ahead. You are sure of getting just what you want. Where an order is not sent in until the last thing, we sometimes have to substitute either in kind or color of flower wanted.

All customers will please note that orders for early morning shipment must be in the night before, at least. Our Post Office closes at 7 p. m. If you are not sure that your order will reach us before that time, it is safer to wire us. Telephone messages can be sent after 8 p. m. at considerable reduction. It is always best to telephone or telegraph your order when time is limited, as you are then sure of reaching us on time. Don't trust the mails too much: trains are often late and we often do not receive orders on time.

**How to Order.**—When time is limited, always order by telephone or telegraph. If order by mail is for immediate shipment, please affix a special delivery stamp.

**Flowers by Express.**—All cut-flowers, designs, etc., packed to carry long distance safely either summer or winter.

**Flowers by Mail.**—We often send small boxes of loose cut-flowers, 50c or \$1.00, by mail. As a rule, they reach their destination all right, especially carnations. We can send them that way. 25 cents must be added to cost of flowers for postage.

**Flowers for Delivery in Distant Cities.**—Our arrangements are such that we can order for you flowers from local or nearby Florists, in any part of the United States. State what you want and price you wish to pay, and we will endeavor to place the order where it will be taken care of right.

**Terms and Conditions.**—Cut-flowers are strictly cash, and payment must be made immediately on receipt of flowers. We seldom send C. O. D. It often embarrasses those who buy, and it is needless expense.

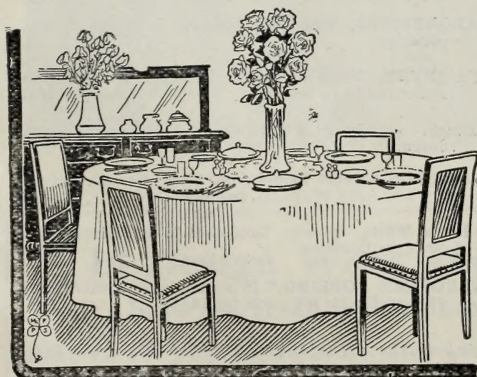
**Complaints** to be entered must be made immediately on receipt of flowers.

**Responsibility.**—While we exercise the greatest care to have all flowers reach their destination on time, and will not ship unless we are reasonably sure they will reach you on time; we positively will not be responsible for delays in trains, wrecks, or express agents' negligence.

**Our Shipping Facilities.**—The simple fact that the great harvester companies have their general agencies in this city is in itself a sufficient guarantee that there are none better in northern Iowa.



## Flowers For the House the Season Through



You enjoy having flowers in the home and having them on the table when you have a few friends in; why not have them oftener? Part of the year you cannot grow them, but we make it easy for you to have them whenever you like, at a small cost. Our \$1.00 box of Cut-flowers, sent prepaid anywhere, is always suitable, whatever the occasion.

### SEND FOR ONE OF OUR SPECIAL BOXES OF CUT FLOWERS

For the home, for a party, or for a sick friend. Just mail us your card and \$1.00 with the address of the person who is to receive it, and we will do the rest. We know you will be pleased. We grow the flowers we sell—ship them fresh from our greenhouses.

### HOW TO KEEP YOUR CUT FLOWERS VERY IMPORTANT

**All Design Work.**—Leave in the boxes and set in a cool cellar till ready to use.

**Loose Flowers.**—Remove from boxes at once, clip ends of stems and put them in water, and set in cellar, using a deep vase with plenty of water at bottom, and see that the stems are down in the water. By securing loose flowers early and keeping in water 12 to 24 hours before using, you double the value of the flowers.



## HOLIDAYS

Owing to the extraordinary demand, it is sometimes impossible to give you exactly the kind of flowers ordered. We do our best, but our customers will find we can give better values in mixed boxes of our own selection. Cut-flower orders amounting to \$5.00 and over only are prepaid, except our special \$1.00 boxes—and please don't order any flowers sent by mail on holidays—we positively can't fill them.

### DECORATION DAY

One of the hardest days of the year to supply the demand. If the weather is hot and damp, it is a time of poor quality and high prices. We shall endeavor to bill all stock at most reasonable prices, according to quality. Prices from May 28th to June 1st will be about as follows: **Roses**, \$1.00 and \$1.50 per dozen; **American Beauties**, \$2.00 and \$3.00 per dozen; **Carnations**, 75 cents to \$1.00 and \$1.25 per dozen; **Jasmines**, 40 cents per dozen, \$3.00 per 100; **Easter Lilies**, \$2.00 per dozen.

### MOTHER'S DAY

Usually observed in all churches the first Sunday in May. Wear a flower for mother's sake, a white one for the mother that is dead, and a colored one for the one who is living. Thousands observed it last year; we hope many more thousands will this. Price for assorted colors, one-third white, carnations and short roses, 75cts per doz. \$6.00 per 100. **White Carnations**, medium grade flowers \$1.00 per doz. **White Carnations**, our very finest \$1.25 per doz.



36 Extra Fancy Carnations in Vase

### Seasonable Price list of Loose Cut Flowers

**SWEET PEAS.** Season January 1. to June 1. 25 cents per dozen; after May 1., 25 cents per bunch of 25.

**LILIES, Harrisii, and Calla.** Season almost the entire year; 20 cents each, \$2 per dozen; except December 1 to May 1, when prices of lilies are 25 cents each: \$3 per dozen. Large quantities always on hand at Easter at regular prices. All large buds count same as flowers on Easter Lilies. Place your Easter orders early.

**VIOLETS.** Season December 1. to April 15: **Single Blue**, 25 cents per dozen. After March 15, 25 cents per bunch of 25.

**ASPARAGUS PLUMOSUS.** Sprays, 10 cents per dozen; extra long sprays, 25 cents per dozen; strings \$1 each.

**SPRENGERI.** Sprays, 25 cents per dozen.

**SMILAX.** 25 cts. per string of 4 to 5 feet; \$2.50 per dozen strings.

**CHRYSANTHEMUMS.** All the popular colors. Season, October 15 to December 15. Good flowers, \$1.00 per dozen; select, \$1.50 per dozen; extra fancy, \$2 to \$3 per dozen.

**MARGUERITES, White and Yellow.** In season, 25 cts. per dozen.

**HYACINTHS, White and Pink Romans.** Season from December 15 to March 15; 50 cts. to 75 cts. per doz.

**Dutch.** January 15 to April 10, 15 cts. each, \$1.50 per dozen.

**NARCISSUS Double Yellow Von Sion.** Season, February 1 to April 10, 75 cts. per dozen.

**Paper-White.** Season, December 15 to February 1st. 75 cents per dozen.

**EVERGREEN ROPEING.** In season, Nov. 1 till April 1, 25 yards \$1.25, 100 yards for \$4.00.

**Assorted Boxes** of loose cut flowers and greens, suitable for any occasion, at \$1, \$2, \$3, \$5 and \$10. Try one of our \$1.00 boxes for your sick friends. It will surprise and please them, and nothing will cheer them more. Sent prepaid anywhere for \$1.00

Special Rates will be made those wishing large quantities. Send list of wants and get our prices before you buy.



## PRICE OF LOOSE ROSES AND CARNATIONS

Below we give a table showing about what you may expect to pay at the different seasons. Others may be lower at times, but when they get a chance they will make up for it and more too. These prices are for the very best stock.

	Thanksgiving	December 22 to January 1	Easter	November 1 to June 10	May 1 to June 10	June 10 to Nov. 1
ROSES	Per Dozen	Per Dozen	Per Dozen	Per Dozen	Per Dozen	Per Dozen
<b>American Beauty.</b> Quantity limited. Place your order early. Price varies according to season and length of stem.....	\$3.00 to \$5.00	\$3.00 to \$8.00	\$3.00 to \$5.00	\$2.00 to \$5.00	\$2.00 to \$4.00	\$2.00 to \$3.00
<b>Bride, Kaiserin and White Killarney.</b> Finest white.....	\$1.50 and \$2.00	2.00 and 3.00	1.50 and 2.00	1.00 1.50 2.00	1.00 to 1.50	1.00 to 1.50
<b>Bridesmaid and Pink Killarney.</b> Finest Pink.....	\$1.50 and \$2.00	2.00 and 3.00	1.50 and 2.00	1.00 1.50 2.00	1.00 to 1.50	1.00 to 1.50
<b>Perle des Jardins and Sunset Yellow</b> .....	1.25	1.75	1.50	1.00 and 1.50	1.00 to 1.25	1.00 to 1.50
<b>Richmond.</b> Crimson.....	1.50 and 2.00	2.00 and 3.00	1.50 and 2.00	1.00 1.50 2.00	1.25 to 1.50	1.00 to 1.50
<b>CARNATIONS</b>						
<b>White, Light and Dark Pink, Red and Variegated</b> .....	75c	1.00	75c	75c	50c	40c to 50c
<b>Fancy.</b> Extra large, assorted colors.....	1.00	1.25	1.00	1.00	60c to 75c	
<b>Extra-Fancy Selected</b> .....	1.25	1.50	1.25	1.25	1.00	60c to 75c



### For Parties and Receptions

Loose flowers in vases or baskets are most suitable for table or room decoration. A carnation or short stemmed rose for each person where trays are passed. Where guests are seated at tables, one rose or carnation each for the gentlemen, and for the ladies, two or more tied with a dainty cord or ribbon.

#### Price of Bouquets:

**Buttonhole.** For gentlemen. Short roses, 10c each, \$1.00 per dozen; short carnations, 5c each, 50c per dozen.

**Corsage.** For ladies. Small, 20c each, \$2.00 per dozen; larger 35c each, \$3.50 per dozen.

#### Chiffons, Ribbons and Cords

We carry a full line of different styles and colors

**Chiffons and Netting.** Plain, white, pink, Nile green, lavender, purple, six inches wide, 10c per yard.

**Chiffon Ribbon.** 8 inches wide, very fine, 30c per yard.

**Ribbon.** Different colors and widths, 10c, 15c, 20c, 30c, and 40c per yard.

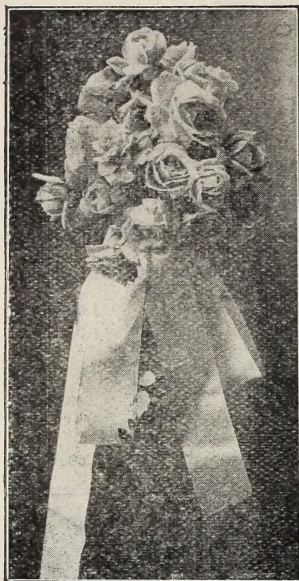
**Cords with Tassels.** Small, 5c each, 50c per dozen; larger 10c each, \$1.00 per dozen.

## In Design Work and Cut Flowers We Excel

We have ten greenhouses devoted to growing cut-flowers and are better able to fill your orders, be they large or small, than any firm in northern Iowa.



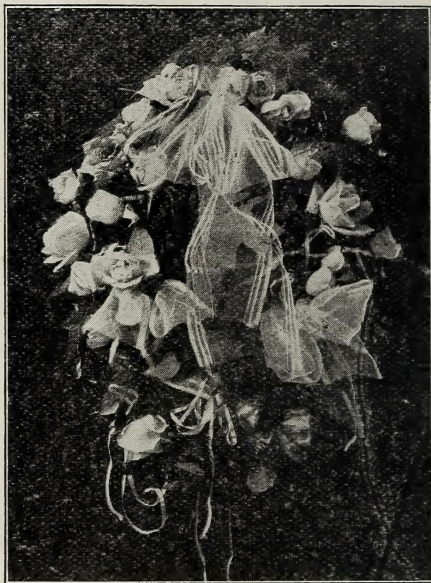
# Flowers For Weddings, Reception, Banquets, Etc.



(No. 1) Wedding Bouquet



(No. 2) Shower Bouquet



(No. 3) Wedding Ring

**FOR WEDDINGS. What is Proper for the Bride.** There are many forms of bouquets used. We are illustrating three of the more inexpensive kinds. The regular formal wedding bouquet, (No. 1) is made of one to three dozen white Roses, according to taste, tied with three yards of ribbon. No. 2, a small shower bouquet, made up of 18 long stemmed white Roses, with 18 short stemmed Roses caught in the loops of the baby ribbon. For this style 20 to 40 yards of white baby ribbon is used, and 3 to 5 yards of netting or chiffon, according to taste of purchaser. No. 3 is the floral ring. A ring of No. 8 wire is covered with a string of Smilax and one dozen sprays of Asparagus Plumosa. Two dozen short stemmed Roses are twined into the ring and tied with narrow gauze ribbon or baby ribbon, and the whole tied with chiffon at the top. This ring is carried on the arm of the bride. These are the simpler forms.

The Sheaf bouquet is a large bunch of flowers to be carried in a reclining position on the arm.

**For the Bridesmaid and Maids of Honor** bouquets of similar form to that of the bride, but pink in color, are used. Carnations, Lilies, Chrysanthemums, Hyacinths, Sweet Peas, Lily of the Valley, Orchids, are often used instead of Roses, and are perfectly proper.

For groom and attendants, one white rose or carnation for each is in good taste.

The bride's table should be very dainty. Pink or white Killarney Roses, or light pink and white Carnations with Asparagus Plumosa. If low effect is desired, Violets, Hyacinths, Sweet Peas or Marguerites may be used.

For the guests' tables, large vases of Roses, Carnations or other seasonable flowers. Smilax, a few Ferns or Asparagus Sprengeri add very much to the effect if scattered or draped around the table.

**A SIMPLE WEDDING DECORATION FOR THE HOME** can be readily made as follows: Select a corner in the room with at least 5 feet space each way from corner. Stretch a wire 8 or 10 inches from ceiling diagonal across corner. Drape two lace curtains, one on each side from the center, and loop them up with chiffon or cord about two feet from floor on each side. Then drape two more, (a different pattern will do) right over these and loop them up about four or five feet from floor. Trim these with four to twelve strings of Smilax or a few dozen sprays of Asparagus. A large fur rug on the floor with a few Palms or Ferns at each side and two or three at back corner, gives a very pretty effect — with little work and expense. The bridal party should stand facing the corner, with the minister under the curtains facing the room.

## DESIGNS FOR WEDDINGS

These are hung suspended on wall above the bridal party

Bells, \$8, \$10, \$12. Bow and Arrow, \$7, \$9. Yoke, \$10.00. Horseshoe, \$2, \$3, \$4, \$5. Lovers' Knot, \$7.00.

Bouquets, Hand. No. 1, as illustrated, \$2, \$3, \$5 and \$6. No. 2, as illustrated, \$3, \$5, \$7 and \$8. Wedding Rings, No. 3, as illustrated, \$3, \$4 and \$5.00.

Baskets for Weddings, Receptions and Parties. Can be used for table decorations or set on stands in reception room or hall.

\$1, \$1.50, \$2, \$3, \$4, \$5 and \$8 each.

White Tissue Paper Bells, 15c, 20c and 25c each.



## DESIGNS FOR FUNERALS

**Anchor Chained to Cross.** About 28 inches high, with doves, \$25.00.

**Anchor, Flat.** 10 inches, \$2; 12 inches, \$3; 14 inches, \$4; 15 inches, \$5; 18 inches, \$7; 24 inches, \$10.

**Anchor, Reclining.** 14 inches, \$5; 16 inches, \$6; 18 inches, \$7.

**Anchor, Standing.** 15 inches high, \$5; 18 inches, \$7; 20 inches, \$8; 24 inches, \$10.

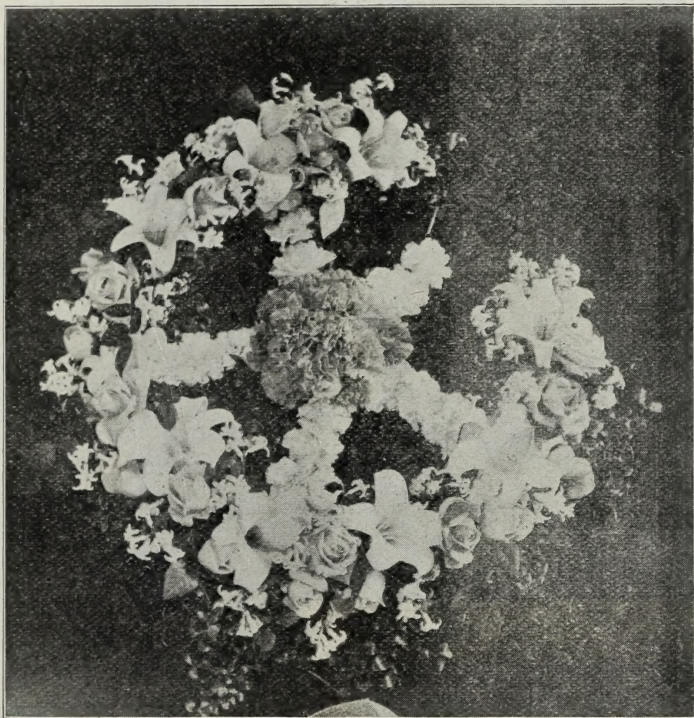
**Anchor on Easel with Scroll.** Name can be placed on scroll. 24 inches high, \$8; 30 inches, \$10.

**Broken Column.** 18 inches high, \$7; 21 inches, \$9; 24 inches, \$12; 30 inches, \$15.

**Broken Wheel.** 18 inches across, \$8; 21 inches, \$10; 24 inches, \$13.

Our  
Design  
Work  
has a  
Personality

Our large and  
increasing trade  
in this line  
shows that our  
customers  
appreciate  
this



Broken Wheel



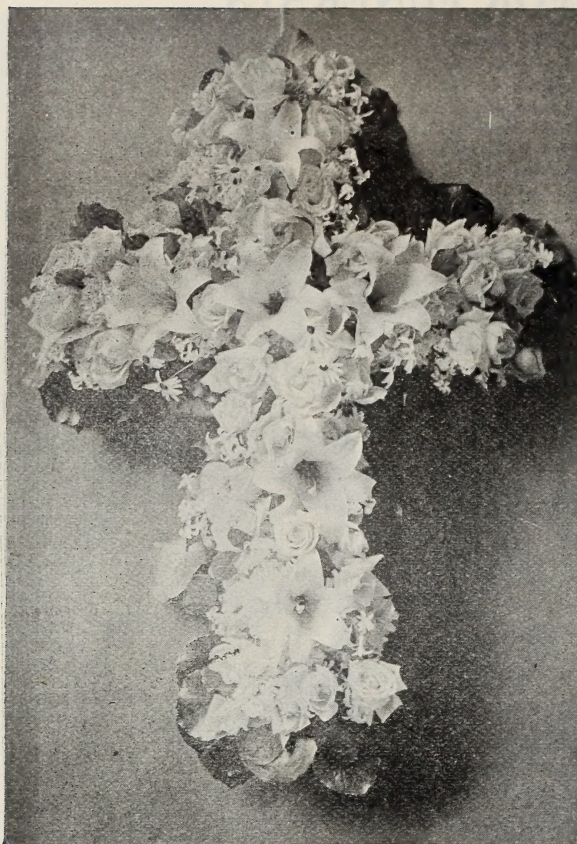
Bouquet Chrysanthemums with Chiffon

Beautiful Bunches  
of Lilies, Roses,  
Carnations,  
Chrysanthemums,  
etc., tied with ribbon  
or chiffon are quickly  
made up at very rea-  
sonable prices — the  
cost is the price of  
loose flowers on page  
2, with cost of chiffon  
or ribbon and the  
green added.



Gates Ajar





Flat Cross

## CROSSES

One of the Most Beautiful  
and Appropriate of  
All Designs

**Crosses, Flat.** 10 inches, \$2; 12 inches, \$3; 14 inches, \$4; 15 inches, \$5; 16 inches, \$6.50; 20 inches, \$8; 24 inches, \$10; 30 inches, \$12.50.

**Crosses, Standing.** 18 inches high, \$6.50; 20 inches high, \$7.50; 24 inches high, \$10; 30 inches high, \$12; 36 inches high, \$15; 48 inches high, \$20.

**Cross, Standing, with Slanting Arm.** 24 inches high, \$10.

**Cross, Maltese, Flat.** 10 inches, \$3; 12 inches, \$4; 14 inches, \$5; 16 inches, \$6.50; 20 inches, \$8; 24 inches, \$10.

**Cross, Casket.** Like Maltese Cross, only one arm is longer. 15 inches, \$5; 18 inches, \$7; 20 inches, \$8; 24 inches, \$11.

**Cross and Sickle.** On stand three feet high, \$15.

**Crescent.** 12 inches across, \$4; 16 inches, \$5; 18 inches, \$6.50.

**Crescent, with Star, on Stand.** \$7.50, \$9.00 and \$12.

## Casket Covers

or Blankets used for covering the entire casket or just the lower part of the casket. Price varies according to time of year and size of cover. **Small**, for children, \$10, \$15 and \$20. **Large**, for grown persons, \$20, \$25, \$30, \$40 and \$50.

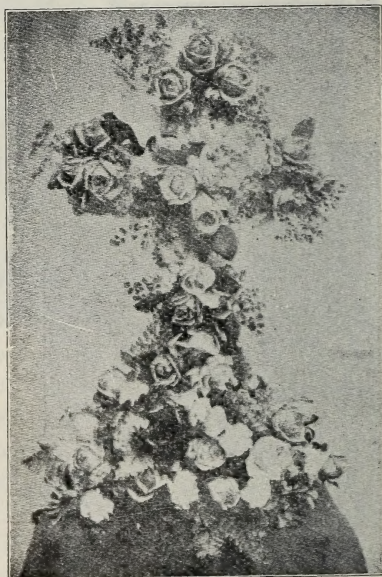


Broken Column

These  
Measurements are  
made before Designs  
are made up

Special Designs made on short notice at reasonable prices at all times.

Lettering can be placed on nearly all the larger designs. No extra charge.



Cross on Stand



## A Last Tribute

The use of flowers as a means of conveying sympathy is undisputed.

The practical experience we have daily, in the making up of various floral arrangements insures artistic as well as skillful ideas in making sprays, casket covers and funeral designs. Our aim is to fill your orders as near as possible according to your wishes.

**Flat Bouquets** of Roses, Hyacinths, Chrysanthemums, Carnations, Lilies, for laying on caskets, tied with ribbon or chiffon. \$1.50, \$2.00, \$3.00 \$4.00 and \$5.00 each.

**Sage Palm Leaves**, tied with ribbon and flowers, \$2.50, \$4.00 and \$5.00 per cluster.



Bouquet 36 Fancy Carnations tied with Chiffon Ribbon

**DOVES.** Pure white, natural dove, stuffed; various positions, \$2.00 each.

**GATES AJAR.** 18 inches across, \$12.50; 21 inches across, \$17.50; 24 inches across, \$22.50.

**HARP.** On stand 15 inches high, \$5; 18 inches, \$6.50; 21 inches, \$7.50; 24 inches, \$10; 30 inches, \$15.

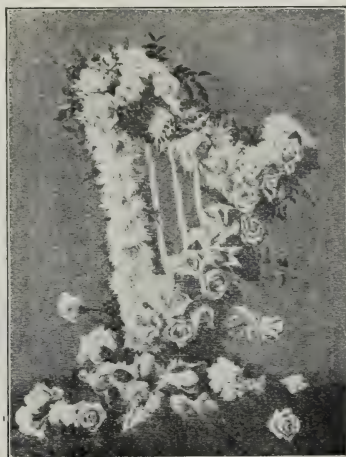
**HARPS.** Flat, to lay on casket, 12 inches long, \$4; 15 inches, \$5.

**HEARTS.** 10 inches across, \$3; 12 inches, \$4; 14 inches, \$5.

**LYRE and BASE.** 15 inches high, \$5; 18 inches, \$6.50; 21 inches \$8; 24 inches, \$10; 36 inches, \$15.

**LYRE, Flat.** 12 inches long, \$4; 15 inches, \$5.

**LADDER, Reclining.** 24 inches long, \$8.

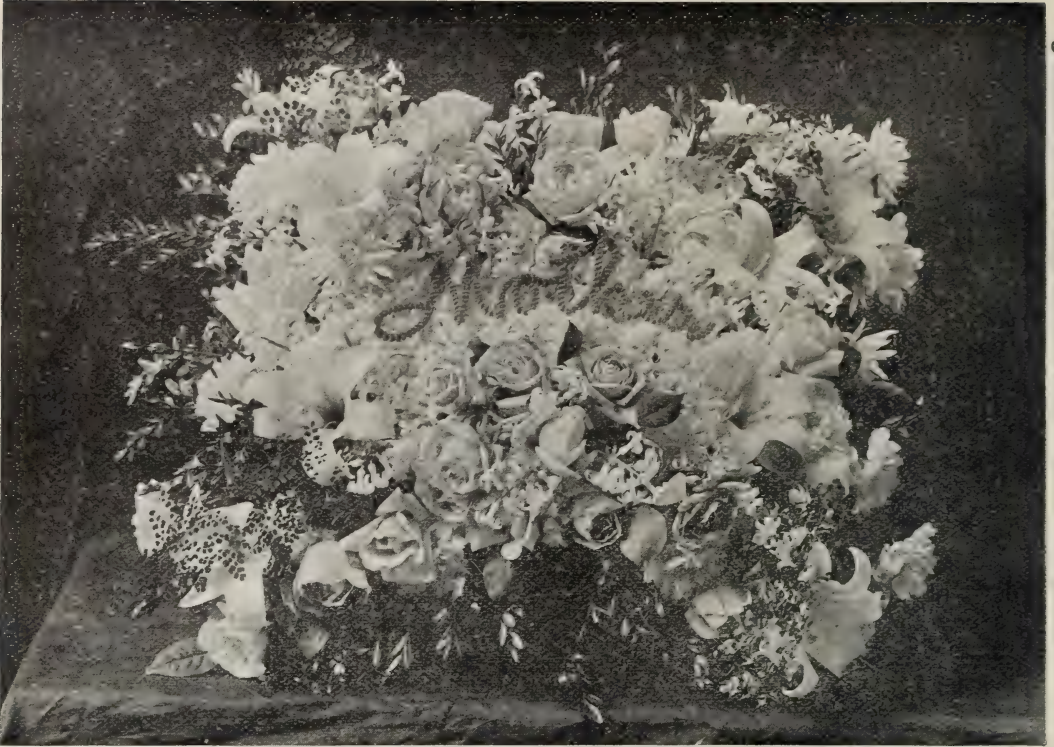


Harp on Base



36 Easter Lilies and Ribbon





## PILLOWS

One of the most popular of all designs; simple, elegant and appropriate; is usually set at head of casket. Lettering, as Mother, Father, At Rest, Sister, Brother, Asleep, or a short given name, show up very nicely, as shown on above 18 inch size.

**Pillows.** 10 inches across, \$4; 12 inches, \$5; 15 inches, \$6.50; 18 inches, \$8; 21 inches, \$10; 24 inches, \$15; with dove, \$2 extra.

**Sickle.** 12 inches long, \$2.50; 15 inches, \$3; 18 inches, \$4.50; 24 inches, \$6.

**Star.** 10 inch, \$2.50; 12 inch, \$4; 15 inch, \$6; 18 inch, \$8.

**Star on Base.** \$2 extra.

**Star and Crescent.** On easel. \$5 and \$7.

**Star and Crescent.** On base. 21 inches high, \$7.50; 24 inches, \$9; 30 inches, \$12.

**Sheaf of Wheat.** 50 cts., 75 cts., \$1, \$1.50 and \$2.

**Sheaf of Wheat.** Tied with purple or white chiffon, 25 cts. extra.

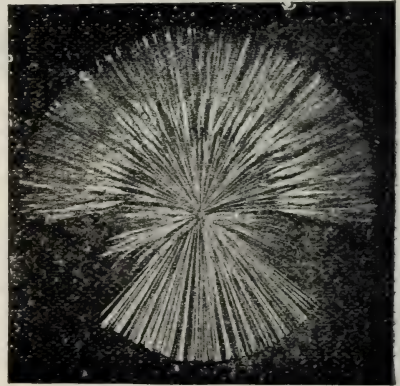
**Sheaf of Wheat.** Tied with ribbon and flowers, \$2.50, \$3 and \$5.

**WE SELL MANY** of these sheaves of beautiful Italian wheat. Nothing is more suitable to lay on the casket of the aged.



Star on Base

Star and Crescent on Base



Sheaf of Wheat





### FLAT BOUQUETS

of Roses, Hyacinths, Chrysanthemums, Lilies, for laying on caskets, tied with ribbon or chiffon. \$1.50, \$2.00, \$3.00, \$4.00 and \$5.00 each.

**Sickle on Easel, with Sheaf of Wheat.** 21 inches high, \$7; 24 inches, \$8.

**Sickle on Easel, with Sheaf of Wheat and Sago Palm Leaves.** 24 inches high, very beautiful, \$10; 30 inches, \$12.

**Shield.** 12 inches across, \$5; 16 inches, \$7; 18 inches, \$10; 24 inches, \$15.

**Shield of Ivy and Galyx Leaves.** On easel with monogram or emblem. \$7, \$10, \$12 and \$15.

**Scroll.** 18 inches high, \$10; 24 inches, \$13.50.



Always state  
time you wish  
to use flowers  
and price you  
wish to pay



Sickle and Easel with Sheaf of Wheat

CUT-FLOWER ORDERS OF \$5.00 AND OVER ARE PREPAID



## Wreaths

¶ No design more beautiful or appropriate either for a child's, a grown person's or an elderly person's casket.

¶ We make all sizes and kinds, and we believe that our wreaths show that individuality not shown by other houses.



Wreath of Galyx Leaves with Cluster Roses tied with Chiffon Ribbon



Wreath of Assorted Flowers tied with Chiffon

Wreath. Reclining, on easel. 12 inch, \$5; 14 inch, \$6; 16 inch, \$7; 18 inch, \$9; 24 inch, \$13.00.

Wreath. Reclining, on easel with palm leaves. 12 inch, \$6; 14 inch, \$7; 16 inch, \$8.50; 18 inch, \$10; 24 inch, \$15.

Wreath. Of assorted flowers. 8 inch, \$2; 10 inch, \$3; 12 inch, \$4; 14 inch, \$5; 16 inch, \$6.50; 18 inch, \$8; 20 inch, \$10; 24 inch, \$12.50.

Wreath of Ivy or Galyx Leaves. Tied with ribbon or chiffon, on easel. \$3, \$4, \$5, \$7, and \$10.

Wreath of Sago Palm Leaves. \$3, \$4, \$5.

Wreath of Sago Palm Leaves and Flowers. \$4, \$5, \$7.50 and \$10.

Crescent Wreath. Small at top and large at base. Price same as regular wreath.

Wreath on Easel with Dove. \$7, \$9, \$10, \$12.



## Special Lodge Designs for Funerals

Our large and ever increasing trade in this line shows that the people have found out where they can get what they want, designs that are made up properly, both as to form and color, and at reasonable price. We make up many elaborate designs, also many small, simple, appropriate and beautiful ones. We aim to have just what you want, both as to quality and price. Where elaborate designs are wanted, we often place the regular lodge form on a shield of Galyx or Ivy leaves with Sago Palm leaves at back. This gives it a beautiful and showy appearance, without being loud and gaudy and out of good taste. Any lodge or other emblem not on our list will be properly furnished on receipt of description of just what you want. The price will be reasonable.



Masonic Design

**A. O. U. W. Anchor and Shield.** 20 inches long, \$8; 24 inches, \$10.00.

**Epworth League.** Maltese cross, with "E. L." On largest can inscribe "Look Up, Lift Up." 10 inches across, \$3; 12 inches, \$4; 14 inches, \$5; 16 inches, \$6.50; 20 inches, \$8.

**Knights of Pythias.** Triangle, colors red, yellow and blue. Lettering, "C. B. F." 10 inches, \$4; 12 inches, \$5; 14 inches, \$6; 16 inches, \$8; 18 inches, \$10; 24 inches, \$12.

**Knights Templar.** Maltese cross, with cross and crown. 24 inches high, \$20.

**Knights Templar Maltese Cross.** See Crosses.

**Knights Templar Cross and Crown.** See Cross and Crown.

**Order Eastern Star.** Star points, blue, yellow, white, red and green, 12 inches, \$5; 14 inches, \$6; 16 inches, \$7.50; 18 inches, \$8.50.

**Elk's Dial.** 20 inches, \$10; 24 inches, \$15.

**G. A. R. Shields,** with "G. A. R." and two small flags, with palm leaves, on easel, \$7, \$8.50 and \$10.

**G. A. R. Wreath,** with red, white and blue letters, "G. A. R." tied with red, white and blue ribbon, \$3, \$4, \$5, \$6.50, \$8.

**L. O. T. M. Design** 16 inches, \$7.50; 18 inches, \$8.50

**K. O. T. M. Design,** 15 inches, \$7.50; 18 inches, \$9.

**Shriners.** Crescent and star, with sword on easel, \$12.

**Odd Fellows. Three Links.** 18 in. \$6; 21 inches, \$8; 24 inches, \$10

**Masonic.** Square and compass, 12 inches across, \$5; 14 inches, \$6; 16 inches, \$7; 18 inches, \$8; 18 inches, on easel, with palm leaves, \$10; 24 inches, with palm leaves, \$12.50.

**M. W. A. Axe and Beetle on leaf on shield.** 18 inches, \$7.50; 24 inches, \$10.

**M. W. A. Leaf with "M. W. A." and Axe and Beetle.** 12 inches, \$5; 15 inches, \$7.

**Daughters of Rebekah.** Crescent with seven stars, 12 inches, \$4; 15 inches, \$5; 18 inches, \$6.50.

**Pythian Sisters.** Maltese cross inside circle, 18 inches, \$7.50; 24 inches, \$10.

**Royal Arcanum.** Crown, 15 inches, \$3.50; 18 inches, \$5.

**Christian Endeavor.** E within a C, \$4 and \$5.

**Other Lodge Designs** made to order on short notice, at reasonable prices.

**All Lodge Designs** mounted on easel with Palm leaves, \$2 extra. If mounted on large Shield of Bronze Galyx leaves with Palm leaves, \$4 extra.



Wreath on Easel with Sago Palm Leaves



## A Few Popular Flower Seeds

For the convenience of our customers, we carry a few of the most popular flower seeds, and they can be relied upon as they are the highest quality obtainable.

### HOW TO SOW THE SEED

A shallow box is the best to sow flower seeds in. Make two or three holes in the bottom for drainage and fill nearly to the top with rich loam, without manure. Take small piece of board and press the soil perfectly smooth and level. Sow the seed evenly. Take two parts of pure sand to one of pure loam and mix well. Place a small quantity of this in a fine sieve. Do not shake it, but take one hand and rub the dirt through, watching the box, so as to cover it evenly. Small seed, like Petunia, should be slightly covered, while larger ones, like Asters, Verbenas, etc., will do better if one-eight of an inch of this fine covering material is used. Sprinkle after covering. Cut or fold a piece of cloth or paper the size of the inside of the box, wet, and lay directly on the earth. This should remain until the seedlings are seen breaking through the ground, when it should be taken off and the box placed in a sunny window; do not keep too wet, or they will damp off (rot at the top of the ground). As soon as the second leaves are well out, they should be transplanted into pots or boxes. Small quantities of well-decayed manure should then be used.

### ASTERS

Our seed is from the best growers in America and is the same as we use ourselves.

**Queen of the Market.** The best early sort. All colors, mixed, pkt. 10 cents.

**Hohenzollern.** The finest of the giant comet varieties. Petals long and twisted, all colors, mixed, pkt. 10 cents.

**Giant Branching Vicks.** One of the best of the late flowering types. White, pink, lavender, purple, crimson, colors separate, pkt. 10 cents, 3 pkts. 25 cents.

**Victoria.** White, light pink, lavender, purple, crimson and all colors mixed, pkt. 10 cents, 3 pkts. 25 cents.

**Giant Comet.** White, light pink, lavender, purple and crimson, pkt. 10 cents, 3 pkts. 25 cents. All colors mixed, pkt. 10 cents.



Asters

**Vicks Early Branching.** About two weeks earlier than the late branching varieties, flowers equal in size and finish. Color, rose and white., pkt. 15 cents.

**Samples Pink Branching.** Flower very large; color, exquisite shade of light pink; stems long and stiff, pkt. 10 cents.

**Vicks Rosy Carmine.** Of largest size and perfect habit. Color, a brilliant rosy carmine. Very showy, pkt. 20 cents.

**Special Mixture of Tall Asters.** A mixture of all the tall sorts listed; also several other desirable varieties. Pkt. 10 cents, 3 pkts. for 25 cents.

**Special Mixture of Dwarf Asters.** A mixture of all the finest dwarf sorts. Pkt. 10 cents, 3 pkts. for 25 cents.

### DWARF NASTURTIUM

**Golden Queen.**—Pure yellow.

**Empress India.**—Dark crimson.

**Vesuvius.**—Fiery rose.

**Gem.**—Sulphur, spotted, maroon.

**Lady Bird.**—Golden yellow, barred crimson.

**Special Mixture of Dwarf Nasturtium.**

This mixture will give a larger variety of colors in even proportions than any other Nasturtium mixture. It is put up by ourselves from named sorts and also contains a large share of New Lilliput Nasturtiums and Dwarf Chameleons, which have the richest and most varied combination of colors.



Nasturtium

### TALL NASTURTIUM

**Chameleon.** Produces several colors on a plant.

**King Theodore.** Deep, rich red.

**Jupiter.** Rich golden yellow.

**Vesuvius.** Fiery rose.

**Special Mixture of Tall Nasturtiums.**—We call special attention to this mixture. In it will be found all the choicest colors of the tall Nasturtium—the rich, velvety Lobb varieties, the Canary Bird Creeper, the new hybrids of Madam Gunthers, and the new tall Chameleon.



### PRICE OF NASTURTIUM SEED

Pkt. 5 cents, 7 pkts. for 25 cents; 1 ounce, 20 cents,  
3 ounces for 50 cents.



## PANSIES

**BANCROFT'S SPECIAL MIXTURE.** This is a mixture put up by ourselves from the following special varieties: Vaughan's International, Giant Paris, five varieties of Giant Trimardeau, Giant Odier, Giant Adonis, Masterpiece, Fiery Face, President McKinley, Mad. Perret, Giant Butterfly, Giant Bugnot, Snow Queen, Gold-margined, and others. This mixture is not excelled by any other mixture. Pkt. (200 seeds and over), 15 cents, 3 pkts. for 40 cents.



Pansy

Giant White, pkt. 10 cts.; Giant Blue, pkt. 10 cts.; Giant Yellow, pkt. 10 cts.; Giant Red, pkt. 10 cts.; Giant Black, pkt. 10 cents.

Special Giant Mixture. All colors, pkt. 10 cts., 3 pkts. 25 cts.

Chicago Park Bedding Mixture. Of good size, splendid colors, and stand heat and sun well, all colors mixed, pkt. 5 cents, 6 pkts. for 25 cents.

## SWEET PEAS

**CULTURE.** Sow the seed in deep furrows, 5 inches below the level of the soil. Cover the seed only 1 inch, after which



the furrow is still 4 inches deep. When the plants are 2 or 3 inches high, fill in another inch or so around the plants, always

leaving a portion of the plant above the surface. Continue drawing the soil into the furrow as the plant grows, finally leaving a slight depression at the base of the plants, so that the water, either from a shower or watering, will go directly to the roots, thoroughly soaking the soil. They must not be allowed to get dry. As dry and hot weather approaches, cover the soil along the row with plenty of old leaves, straw or hay, to assist in retaining an even moisture and temperature for the roots.

**GIANT OR ORCHID FLOWERING VARIETIES.** Spencer Type:

Apple Blossom. Dark pink and white shaded.

Asta Ohn. Lavender.

Beatrice. Beautiful soft pink.

George Washington. Crimson scarlet.

Mrs. Routzohn. Deep cream rose edge.

White. Pure, large white.

PRICES of above: Packet, 10 cents; 3 pkts. for 25 cents.

Special Mixture of Spencer Hybrids. All giant flowering, pkt. 10 cents, oz. 15 cents, 1/4 lb. 50 cents.

**STANDARD VARIETIES:**

Blanch Ferry. Pink and white.

Bridesmaid. Deep pink.

Dainty. White pink edge.

Navy Blue. Deep, violet blue.

Flora Norton. Bright blue.

Gladys Unwin. Pale pink.

Mrs. Geo. Higginson, Jr. Clear light blue.

Dorothy Echford. One of the best white.

King Edward. Deep scarlet.

Evelyn Byatt. Orange salmon.

PRICE of above: 1 pkt. 5 cts., oz. 10 cts., one pkt. each, 25 cts

Bancroft's Special Mixture. 30 distinct named varieties. As fine a mixture as it is possible to send out. Pkt. 5 cts., oz. 10 cents, 1/2 lb. 50 cents, 1 lb. 95 cents.

## PHLOX

Grandiflora, Type

Alba. Pure white.

Cocinnia. Scarlet.

Splendens. Crimson.

Rosea. Pink.

Packet, 5 cents.

Special Mixtures of

many varieties.

Packet, 5 cents.

3 pkts., 25 cts.



## PETUNIA

Giant California. Of wondrous size, shape and markings, it is pronounced by all petunia experts to be the finest strain on the market. All colors. Double and single in the finest mixture; packet (100 seeds), 10 cents.



Howard's Star. A beautiful free flowering strain, color crimson maroon with a clearly defined five pointed star of bluish white. Packet, 5 cents.

Dwarf Inimitable. Desirable for edging beds. Packet, 5 cents.

Choice Single Mixed. Packet, 5 cts.; 6 pkts. for 25 cents.



**Alyssum Sweet.** Packet 5 cents.  
**Alyssum.** The Gem dwarf. Pkt. 5 cents.  
**Ageratum.** Blue. Pkt. 5 cents.  
**Antirrhinum.** Snap dragon. Mixed. Pkt. 5 cents.  
**Aquelegia.** Columbine. Mixed. Pkt. 5 cents.  
**Balsams.** Double, mixed, pkt. 5 cents.  
**Calendula.** Mixed, pkt. 5 cents.  
**Candytuft.** White, pkt. 5 cents. Mixed, packet 5 cents.  
**Carnations.** Giant Marguerite. Mixed, packet 15 cents.  
 Marguerite, mixed, pkt. 10 cents.  
**Celosia.** Cockscomb. Mixed, pkt. 5 cents.  
**Cyanus.** Corn flower. Blue, pkt. 5 cents.  
**Cosmos.** Early flowering hybrids. Pkt. 5 cents.  
**Cypress Vine.** Mixed, pkt. 5 cents.  
**Cyclamen.** Mixed, pkt. 15 cents.



Shirley Poppy

**POPPY.** Special mixed, pkt. 5 cents. Single, special mixed, pkt. 5 cents. Shirley, single, mixed, pkt. 5 cents. Iceland, hardy, mixed, pkt. 10 cents.  
**PORTULACA.** Single, mixed, pkt. 5 cents. Double, mixed, pkt. 15 cents.

**Dianthus.** Annual, double, mixed, pkt. 5 cents. Perennial, double, mixed, pkt. 10 cents.  
**Dolichos.** Hyacinth bean. Pkt. 5 cents.  
**Digitalis.** Foxglove. Mixed, pkt. 5 cents.  
**Escholtzia.** California Poppy. Mixed, pkt. 5 cents.  
**Forget Me Not.** Early and late ever-blooming variety, pkt. 10 cents.  
**Four O'clock.** Dwarf, mixed, pkt. 10 cents.  
**Gaillardia.** Perennial, mixed, pkt. 10 cents.  
**Hollyhocks.** Double, mixed, pkt. 10 cents.  
**Lobelia.** Dwarf blue, pkt. 10 cents.  
**Marigold.** Tall, double, mixed, pkt. 5 cents. Dwarf, double, mixed, pkt. 5 cents.  
**Mignonette.** Large, flowering, pkt. 5 cents.  
 Dwarf matchet, pkt. 10 cents.

**RICINUS.** Castor Bean, pkt. 10 cents.  
**SALVIA SPLENDENS.** Scarlet Sage, pkt. 10 cents.  
**SCABIOSA.** Double, mixed, pkt. 5 cents.  
**STOCKS.** Double, mixed, pkt. 10 cents.  
**SUN FLOWER.** Miniature, pkt. 5 cents.  
**SWEET WILLIAM.** Single, mixed, pkt. 5 cents. Double, mixed, pkt. 10 cents.



**VERBENA.** White, Scarlet, Mayflower, pink. Mixed, pkt. 10 cents, 3 pkts. 25 cents.  
**ZINNIA.** Dwarf, double, pkt. 5 cents. Tall, double, pkt. 5 cents.

## FALL BULBS

Bulbs for fall planting; to bloom indoors in the winter and for blooming outdoors the following spring. Ready in September and October.

Our Fall Catalog, issued in September, tells you all about them. Send for it. Below is price list of a few of the most popular varieties. (If by mail, add 1 cent each.)

**Hyacinths.** Romans. White, pink, blue. 5 cents each, 50 cts. per dozen.  
**Hyacinths.** Unnamed. Double and single. Red, blue, rose, white. 5 cents each, 50 cents per dozen.  
**Hyacinths.** Named. Double and single. 10 cents each, \$1.00 per dozen.  
**Tulips.** Separate colors. Named varieties, double and single. 5 cents each, 30 cents per dozen.  
**Tulips.** Double and single. All colors mixed. 25 cts. per doz.  
**Tulips.** Late flowering varieties. 35 cents per dozen.  
**Lily Candidium.** 15 cents each.  
**Japan Easter Lily.** 25 cents each.  
**Narcissus.** Tender varieties. 6 cts. each, 65 cts. per dozen.  
**Narcissus.** Hardy varieties. 4 cents each, 40 cents per doz.  
**Chinese Sacred Lily.** 15 cents each.  
**Freezias.** 3 cents each, 30 cents per dozen.  
**Crocus.** Separate colors. 15 cents per dozen.  
**Snowdrops.** 30 cents per dozen.





## Summer Flowering Bulbs

### AMARYLLIS

Very popular for house culture, and easily grown.

**Belladonna Major.** Lovely shell pink. 35 cents each.

**Johnsonii.** Of immense size. Bright crimson, striped white. 35 cents each.

**Formosissima.** Beautiful dark scarlet. Strangely marked, easily grown. 15 cents each, 2 for 25 cents.

### APIOS TUBEROSA

An elegant climbing plant, growing from 8 to 10 feet high, bearing large clusters of brownish purple, sweet-scented flowers in July. Perfectly hardy. 10 cents for 2, 20 cts. for 5, 45 cents per dozen.

### TUBEROUS-ROOTED BEGONIAS

Among the most popular summer bedding plants. The flowers are brilliant and rich. Single. White, yellow, scarlet, pink and mixed, 7 cents each, 25 cents for 4, 70 cents per dozen. Double. White, yellow, scarlet, pink and mixed, 12 cents each, 50 cents for 4, \$1.25 per dozen.

### FANCY-LEAVED CALADIUMS

Valued for the gorgeous coloring and marking of the leaves. 30 cents each, \$1.00 for 4.

#### CALADIUM ESCULENTUM

##### (ELEPHANT'S EARS)

One of the most effective plants in cultivation for planting up on the lawn, growing 5 feet, with handsome leaves often 3 feet long and 20 inches wide. It will grow in any good garden soil and is of easiest culture. Can be stored in sand in any warm place during the winter. Fine bulbs, with live center shoots. First-size bulbs, 1½ to 2¼ inches in diameter, each 10 cents, 25 cents for 3, 85 cents per dozen; postage 3 cents extra. Select-size bulbs, 2¼ to 3 inches in diameter, 12 cents each, 30 cents for 3, \$1.00 per dozen; postage 5 cents extra. Extra-large bulbs, 3 to 4 inches in diameter, 18 cts. each, 50 cents for 3, \$1.75 per dozen; postage 8 cents extra. Mammoth-sized bulbs, beautiful bulbs, 30 cents each, 80 cents for 3, 53 per dozen; postage 10 cents extra.



Caladium Esculentum

### CALLA

**Elliotiana.** Rich, golden yellow, of good size. Leaf same as the well known spotted Calla. 35 cts. each.

**Rhemanni.** Strong, free grower. Flowers beautiful pink. 30 cents each.

#### Spotted-leaved Calla

Dark green leaves, beautifully spotted with white; the flowers are white, with a purple throat. Strong. bulbs, 15 cents each, 25 cents for 2, \$1.15 per dozen; extra bulbs, 35 cents for 2, 50 cents for 3.

### Cinnamon Vine

A very pretty vine in midsummer, the plant being covered with an abundance of bright, glossy green foliage and fragrant flowers; a very quick grower and perfectly hardy. Small-sized roots, 5 cents each; large size, 10 cents each, 25 cents for 3.



### New Giant-Flowering Hybrid Gloxinia

Beautiful house plants of dwarf habit and easy culture. Flowers are trumpet-shaped, with beautiful markings, shaded violet, rose blue or crimson. One bulb planted in a 5-inch pot will make a magnificent show, and if planted at intervals will give a continuous bloom for a long period.

**Emperor Frederick.** Red, with pure white border.

**Mont Blanc.** Pure white.

**Defiance.** Rich crimson-scarlet.

**Emperor William.** Violet-blue, with white throat, beautifully tinged and spotted.

15 cents each, 50 cents for 4, \$1.50 per dozen, prepaid. Mixed colors, 10 cents each, 25 cents for 3, \$1.00 per dozen.





### GLADIOLUS

The most beautiful of summer-blooming bulbs, having tall spikes of flowers, often several spikes springing up from the same bulb. The extreme low price of the best varieties places them within reach of all.

#### Giant or large flowering type of new varieties

**Mrs. Francis King.** Very vigorous in growth, color light scarlet, of very pleasing shade, which attracts attention at once. Flower of very large size. 10 cents each, 3 for 20 cts.

**America.** The finest pink Gladiolus yet introduced of largest size, color a delicate lavender pink, tinted white. 10 cents each, 3 for 20 cents.

**Princeps.** The king of all. Of largest size, brilliant scarlet crimson, with three broad white blotches on lower petals. 20 cents each, 6 for \$1.00.

**Golden Queen.** Bright cream color, with clean cut diamond shaped blotch of carmine. 10 cents each.

**Klondyke.** Light yellow, crimson, maroon blotch—very desirable. 10 cents each.

**Blanch.** Extra large, open with faint markings, 15 cents each

**Baron Hulot.** Finest blue. 15 cents.

**Mrs. Beecher.** Deep rosy crimson, pure white throat. 10 cents each.

**Wm. Falconer.** Of immense size, light pink and white, mottled. 10 cents each.

**Gov. McCormick.** Beautiful rose, mottled silver grey, white throat. 10 cents each.

#### Special offer

One each of the ten giant varieties for 85 cents.

### GLADIOLUS

Standard old varieties

**Augusta.** Pure white blue anthers, 4 cents each, 5 for 20 cents

**Brenchleyensis.** Intense scarlet. 3 cents each, 4 for 10 cents

**Ceres.** White spotted rose. 3 cents each, 4 for 10 cents.

**Isaac Buchanan.** Fine clear yellow. 8 cents each.

**May.** Pure white, flaked crimson. 4 cents each.

**Mad Monneret.** Delicate rose. 5 cents each, 6 for 25 cents.

**Shakespeare.** Blush white with rosy blotch. 8 cents each.

**Corsaire.** Dark velvety scarlet. 8 cents each.

**Jessie.** Rich velvety red, early bloomer. 3 cents each, 4 for 10 cents.

#### Separate Colors

**Red and Scarlet.** 3 cents each, 30 cents per dozen.

**Pink.** 4 cents each, 40 cents per dozen.

**Yellow.** 6 cents each, 60 cents per dozen.

**Striped.** 5 cents each, 50 cents per dozen.

**White and Light.** 5 cents each, 50 cents per dozen.

**ALL COLOR MIXED.** First-size, 25 cents per dozen, \$2.00 per 100, postpaid; by express, \$1.50 per 100. Second-size, good flowering bulbs, 15 cents per dozen, \$1.25 per 100, postpaid; by express, \$1.00.

#### Gladiolus Childsii

**All Colors, Finest Mixed.** Large-sized bulbs, 60 cents per dozen, smaller-sized bulbs, 45 cents per dozen.

**Special Mixture of Named Varieties.** Made up of all best named varieties and high class mixtures of exceptional value. 60 cents per dozen, \$4.00 per 100 prepaid.

#### Giant Ismene

The flowers are very large, like an amaryllis, of novel forms, snowy whiteness, and are exceedingly fragrant. A grand pot plant, and, as garden bulb, one of the choicest of all flowers. Strong, flowering bulbs, 20 cents each, 50 cents for 3, \$1.75 per dozen.

#### Hyacinthus Candicans.

A stately, bulbous plant, with large, yucca-like leaves growing as high as 4 feet, producing racemes of long, funnel-shaped pendulous flowers. Perfectly hardy, 5 cents each, 25 cts. for 6.

#### Tigridias

Assorted colors, 5 cents each, 50 cents per dozen.

#### Maderia Vine

A beautiful, rapid-growing climber, bearing graceful racemes of fragrant, white flowers. 5 cents each, 40 cts. per dozen

#### Montbretia

One of the brightest and best of summer-flowering bulbs. Plant in clumps of six to twelve bulbs in May or June. They greatly resemble the gladioli in growth and produce beautiful spikes of star-shaped flowers in various shades of orange, yellow and red. Mixed varieties, 10 cents for 3, 30 cents per doz. \$2.00 per 100, postpaid.

#### Summer-Flowering Oxalis

10 cents per dozen, 15 cents for 25, 25 cents for 50, 40 cts. per 100.



## Hardy Garden Lilies

No class of plants capable of being cultivated out-of-door, possess so many charms as the Lilies. They thrive best in dry soil where water will not stand in the winter. After planting they require very little care and should not be disturbed, as established plants bloom more freely than if taken up annually. All the varieties listed except *Harrisii* are hardy with protection.



### **Auratum** (Gold-banded Lily).—

Flowers white, dotted crimson, with a clear, broad gold band running through the center of each petal. 15 cents each, 40 cents for 3, large 25 cents each, 65 cents for 3.

**Album.** Pure white, with beautiful recurved petals. 15 cents each, 40 cents for 3; large, 25 cents each, 65 cents for 3.

**Rubrum.** White, with deep rosy or crimson band on each petal, with deeper colored spots between. 15 cents each, 40 cents for 3; larger, 25 cents each; 65 cents for 3.



Lily Rubrum

**Melpomene.** Frosted white, spotted and clouded pinkish crimson. 25 cents each.

**Special Offer.** One first-size bulb, each of the four grand sorts above for 50 cts postpaid. One "extra-size" bulb, each for 85 cents.

**Superbum.** Bright orange red, spotted purple. Grows very tall and strong. 15 cents each.

**Tenuifolium.** Fine cut foliage, flower brilliant scarlet. 15 cts. each, 4 for 50 cents.

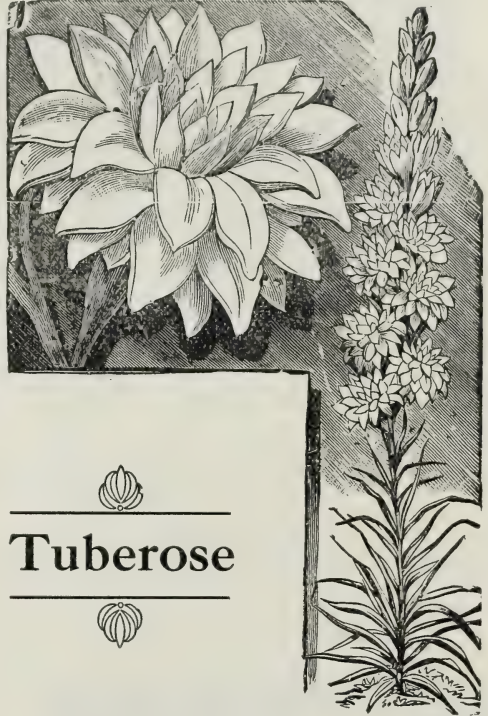
**Tigrinum.** Fl Pl. A double Tiger Lily. 20 cents each, 3 for 50 cents.

**Candidum.** A well-known hardy garden Lily, with snow-white fragrant blossoms. 10 cents each, by mail 15 cents. Plant in the fall.

**Harrisii, or Easter Lily.** Ready in August. Large bulb, 25 cents each; smaller sizes, 15 cents each.

## Spider Lily

Flat clusters of large, pure white flowers, the petals of which are narrowed and wide spread, giving each a "spidery" effect; very fragrant. It blooms splendidly in the house, and does well from year to year if given a season of rest. Large bulbs. 15 cents each.



## Tuberose

**Pearl** This beautiful flowering bulb is one of the universal favorites, and justly so; its fine waxy flowers, its purity and sweetness recommend it to all. It is so easily grown that it should be in every garden. First-size bulbs, 12 cents for 3; 40 cents per dozen, postpaid; by express, at purchaser's expense; 10 cents for 2, 35 cents per dozen, \$2.00 per 100. Second-size bulbs, all flowering, often sold by so-called "bargain stores" under the name of "first-class". 15 cents for 6, 25 cents per dozen, postpaid; by express, at purchaser's expense. 12 cents for 7, 20 cents per dozen, \$1.00 per 100.

**Variegated-leaved.** An early single variety, with striped foliage. Flowers not equal to the double ones. 10 cents each, 25 cents for 3, \$1.00 per dozen, postpaid.

**Armstrong Everblooming.** A greatly improved Albino, single, but the habit is such that it continues throwing up blooming stems through the season. 10 cents each, 25 cents for 3, postpaid.

## Zephyranthes or Zephyr Flower

Dwarf bulbous plants, with flowers in great profusion during the summer and fall.

**Rosea.** Large rose-pink flowers. 5 cents each, 50 cents per dozen.

**Candida** Large, pure white flowers in the fall. 5 cents each, 25 cents for 6.



## General List of Flowering and Ornamental Plants

**Notice:** 10 cents must be added on orders for one or two plants to be sent by mail to cover the cost of postage.

### Abutilons

Beautiful bedding plants of easy culture, being a mass of bloom all summer. If kept in pots in summer, they will bloom freely in the winter.

**Arthur Belsham.** Dark crimson.

**Snow Storm.** White.

**Golden Fleece.** Bright golden yellow.

**Eclipse.** Drooping habit; leaves are handsome, being green and yellow variegated; fine for hanging basket.

**Souvenir de Bonne.** Leaves a beautiful green: are regularly branched with white; the bloom large and bright orange-red in center.

Small plants, 10 cents each, \$1.00 per dozen, large size 20 cents.

### Acalypha marginata

A very ornamental bedding and foliage plant. Foliage variegated bronze, yellow and orange; strong, shrubby grower. 10 cents each.

### Ageratums

**Stella Guernsey.** Dwarf; deep blue.

**Candeur.** Dwarf, white variety.

**Princess Pauline.** Dwarf, compact habit. Its peculiarity consists of blue and white being combined in the same flower. 5 cents each, 25 cent for 6, 50 cents per dozen.

### Althernantheras

Sometimes called Jacob's Coat. Largely used for edging. Yellow and red varieties' 5 cents each, 50 cents per dozen. \$3.50 per 100.

### Alyssum Double Sweet

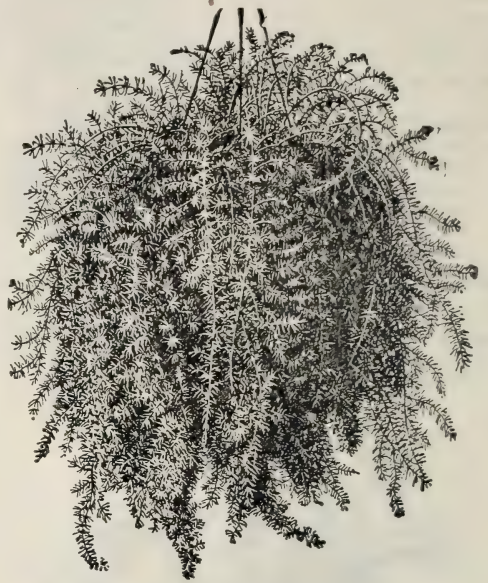
A low-growing, sweet-flowering plant; excellent for ribbon lines, and a fine, showy basket plant. Pure white and very double. 5 cents each, 50 cents per dozen, \$3.00 per 100.

### Asparagus



**Asparagus Plumosus**

Especially suited for fern-dishes. The stem is tufted, slender and gracefully arching. From the upper portions the branches, which are finer than the fronds of the most delicate fern, spread in all directions. The whole plant is of bright cheerful green, and one of the most distinct and effective decorative plants, of easiest possible culture, thriving best in full light—but not direct sun. After the plants become large, they throw long tendrils 4 to 6 feet long, which are beautiful for decoration. 10 cents, 20 cents, 30 cents, 50 cents and 75 cents each.



**Asparagus Sprengeri**

A grand trailing plant, especially useful to grow as a pot plant for house decoration or for planting in hanging baskets, or window-boxes, where it makes a graceful drooping plant with branches or fronds 4 or 5 feet in length, of a rich shade of green; valuable for cutting, for decorating, as it retains its freshness for weeks after being cut. 10 cents each, 50 cents for 6: large plants, by express, 20 cents, 30 cents and 50 cents each.

### Araucaria excelsa

(Norfolk Island Pine)

Some have called it the "Christmas Tree Palm", from its resemblance to the Christmas tree, and others have called it the "Star Palm", because the leaves are arranged to form a perfect star. Deep green, feathery foliage arranged in whorls, rising one above the other at regular distances. Smaller size, \$1.00; larger, \$1.50 and \$2.00.



**Araucaria excelsa**

### AZALEAS

For conservatory or home decoration, these beautiful and highly ornamental evergreen plants are unequalled. They are useful alike for the adornment of the greenhouse and parlor, and they make a beautiful dining table ornament.

**Simon Madner.** Very fine, double, deep rosy pink.

**Emperor of Brazil.** Double, pink and shaded pink.

**Deutsche Perle.** Double white.

**Verviana.** Rose, deeply edged and spotted white.

**Bernard Andre Alba.** Double, white, late. Good for Easter.

First-size \$1.00 each, second-size \$1.50, third-size \$2.00.



## BEGONIAS

These are the finest conservatory plants and very popular for window decoration (where atmosphere is supplied to the foliage). Many have failed with the Begonia, but when once their requirements are known, they can be grown as easily as weeds. Give light open soil composed of rich loam, woods earth' peat and sharp sand; they should have a moist atmosphere and shade in the summer. Water them frequently. No plant will give better satisfaction. Our stock comprises the best of the flowering varieties.

**Alba Picta.** Has long, ear-shaped, leaves of the darkest green, with silvery spots.

**Argentea Guttata.** Oblong, purple-bronze leaves with silver markings; white flowers.

**Metallica.** Flowers are a wax pink; the surface of the foliage is bronze-green.

**Dewdrop.** Dwarf sort, similar in form to the well-known Vernon; flowers white or flesh-color.

**Erfordi.** A fine bedder. The flowers are rich pink.

**Multiflora.** Free-flowering, with pretty pink flowers.

**Vernon.** Flowers on first opening are deep red, changing to clear rose when fully open; foliage green, shaded with bronze. Valuable for bedding.

**Speculata.** Leaves bright green, with chocolate background; veined and mottled. Panicles of beautiful pink flowers.

**Rubra.** Flowers large, ruby-red; glossy and wax-like; leaves are dark green.

**White Rubra.** Similar to Rubra, with lighter flowers.

**Otto Hacker.** Strong, vigorous grower, large shining deep green leaves, flowers bright coral red.

**Superflorens Rosea.** Tall, upright grower, large clusters of scarlet flowers borne on long stems.

**M. D'Lessups.** Large smooth leaved, dark green at top, red underneath; white flowers, large clusters.

**McBerthl.** Leaves shiny green, similar in luster to Metalica, but quite small. Flowers white.

**PRICE OF SHRUBBY BEGONIAS**—Small size, 10 cts. each, 7 for 50 cents. Larger size, 20 cents each, 3 for 50 cents.



REX BEGONIAS

The high coloring and exquisite markings of Rex Begonias makes them invaluable as decorative plants for house culture: are excellent for baskets and vases if given plenty of moisture and not exposed to the full sun.

We have a number of the most showy varieties. Small plants, 20 cents each, 3 for 50 cents. Larger size, 35 cts. each.

## CROTONS

The Crotons are among the finest decorative plants known. The leaves are more or less veined and margined and sometimes entirely variegated with shades of yellow, orange and crimson; some have long, narrow leaves, arching gracefully, fountain fashion; others are broad and short, oak-leaved. Some recurve very much; others are twisted, cork-screw-like. They love heat, sunshine and moisture. The crotons are fast becoming one of our most beautiful bedding plants and are also one of the handsomest house plants. 20 cents each, 50 cents for 3.

## CYPERUS, OR UMBRELLA PLANT

A pretty, unique, and striking object of very easy culture; growing and thriving under almost positive neglect. Being an aquatic, it is at home in the aquarium, but succeeds equally well as an ordinary pot plant if an abundance of water is given it. Next to palms, the plant deservedly takes rank among the most useful foliage plants for inside culture. 10 cents, 15 cts., 25 cents and 50 cents each.

## CALLAS



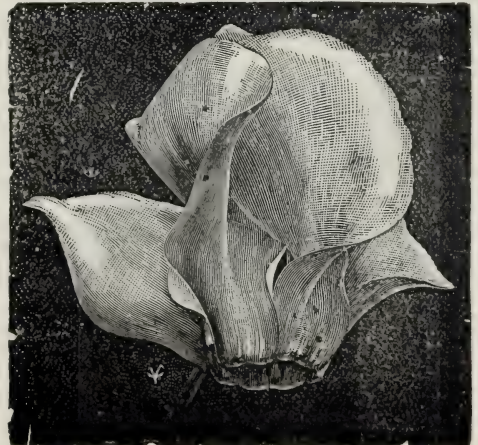
**Dwarf Calla, the Godfrey.** Undoubtedly the finest Calla in cultivation. It far surpasses the common variety in freedom of bloom. Snow-white and of perfect form. 10 cents each, 25 cents for 3; large, blooming size, 25 cents each.

**Æthiopica.** An excellent house plant, requiring an abundance of water during its growing season, but should have a rest from about May 1 to July 1. During that time give it no water. Strong plants. 10 cents, 20 cents, 30 cents and 50 cents each, according to size.

**Spotted Leaf.** Resembles the White Calla, but is of a somewhat smaller habit. Leaves glossy, deep green, with numerous white spots, making it very ornamental, even when not in bloom. Extra-large, 25 cents each, 60 cents for 3; small size, 10 cents each.

**Aurata.** A beautiful new variety with light yellow flowers.—Each 30 cents.

## CYCLAMEN



**Giant Flowered.** Most beautiful and decorative of all pot plants, for winter and spring blooming. Foliage broad, massive and graceful, of dark green, beautifully variegated with silver and rose. The immense, fairy-like flowers are carried on long stems and produced in profusion for several months; quite fragrant. We have a fine stock, first-size, separate colors, suitable for next winter's bloom, at 10 cts. each, 25 cents for 3, \$1.00 per dozen; second-size, 25 cents each, 60 cents for 3.

## CUPHEA TRICOLOR

Flowers tubular in shape and about 2 inches long and combine three distinct colors in each flower—red, blue and white. 10 cents each.



## CARNATIONS

In no plant has the improvement of quality and quantity of bloom been so marked in the last few years as in the Carnation; they are almost as much sought after as the rose for cut-flowers. The new varieties here listed are sure to please. The Carnation is invaluable in flower work, and also makes beautiful pot plants for the window in winter.

Plant in the open ground as soon as the ground can be worked in spring. If wanted to flower during the summer and fall, as soon as the flower shoots appear, tie to small stakes; if wanted for winter blooming, the flower shoots should be pinched off until about the middle of August; by that time they will have made very strong, bushy plants. Take up and pot before September 1st, and keep shaded and close for a few days, when they will be ready for removal to the conservatory or window, where they are to flower.

Our list of varieties are the best on the market. There is not a poor one in the lot.

### The Very Best STANDARD VARIETIES

**Beacon.** Blooms early; scarlet, with a tint of orange; stems long, stiff and wiry; the calyx is long and does not burst.

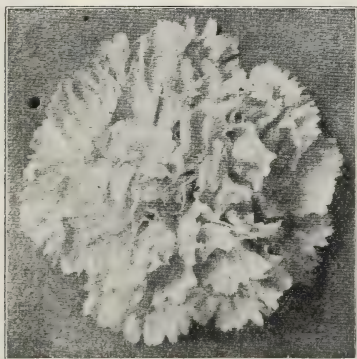
**Enchantress.** A splendid light pink, deepening toward center; far superior to any light pink yet sent out; stem strong and stiff, blooming very early, free and continuous.

**Mrs. M. A. Patten.** White, beautifully marked with pink; an early bloomer of large size on stiff, erect stems.

**Pink Delight.** Good size; color deeper and brighter than Enchantress. Grows upright and very free. Is a much better keeper than Enchantress and not so much of a cropper.

**Scarlet Glow.** A good bright scarlet; very free in bloom, and a splendid keeper.

**Mrs. C. W. Ward.** A grand deep pink; strong, upright grower and good bloomer.



Mrs. M. A. Patten

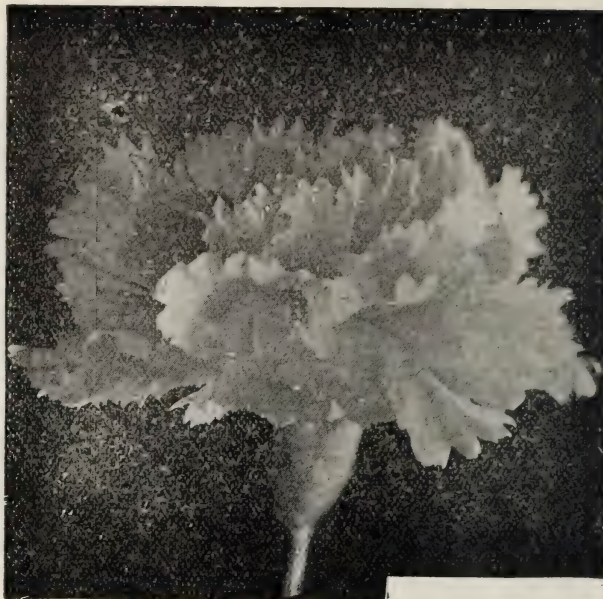
**White Wonder.** A greatly improved White Perfection, much more bushy in growth, and more prolific. 15 cents each.

**Gloriosa.** A magnificent shade of light pink, somewhat darker than Pink Delight, early and free bloomer. 15 cts. each.

**Dorothy Gordon.** A tremendous free bloomer, dark rosy pink; strong grower.

**Mrs. Thomas Lawson.** The sensational Lawson pink; very free blooming and very strong grower; clear, deep pink.

**White Enchantress.** Identical with its parent, except in color; has the same wonderful size and blooming qualities as its parent.



White Wonder

**White Lawson.** A sport from Mrs. Lawson, having all the good qualities of that grand old variety except in color, which is pure white.

**White Perfection.** Truly perfection in white, large size, abundant bloomer; flowers clear, glistening white.

**O. P. Bassett.** Pure bright red, of largest size.

**Winona.** A pure pink without salmon or cerise shadings. Of fine form, size and growth, and a continuous grower.

**Windsor.** Clear silver pink; darker than Enchantress; flowers of large size and fine shape.

**PRICE OF SMALL PLANTS,** for growing for next winter's bloom, 10 cents each, 30 cents for 4, \$1.00 for 15; large size plants in fall, 20 cents each, \$2.00 per dozen.



Enchantress

### Carnations for Summer Bloom

This year we will have a fine stock of plants, suitable for outdoor summer bloom, of best varieties suitable for that purpose. State color wanted. 15 cents each. \$1.40 per dozen.



## CHRYSANTHEMUMS

The Chrysanthemum is, without doubt, the queen of autumn flowers.— Their large flowers of every conceivable character and form always attract the attention of every person interested in flowers. They are the most popular show-flower ever exhibited, and every Chrysanthemum Show, held in the fall in nearly every city in the country, shows records of some new introductions of this brilliant flower. We are continually adding new varieties to our large stock, and offer the cream of the novelties as well as the best standard sorts of fine, well-grown plants.

Our descriptions are taken from notes, made of the plants when in bloom, and are accurate. Those wishing large quantities to grow for shows the coming season, should write us, stating the quantity desired, and we will make you very low prices and guarantee you satisfaction.

Below we give carefully prepared cultural directions, which, if followed, will insure success.

**FEEDING.**—After September 1st, all plants should be fed about once a week, alternating with weak manure water (at the rate of one pail of manure to a barrel of water), and ammonia water (at the rate of a tablespoonful of ammonia to a pail of water). After buds commence to open, feed but little, and that very weak.

**WHEN TO PLANT.**—Any time after the ground can be worked.

**SOIL.**—Dig the ground deep. Put in quantities of manure, as the Chrysanthemum is a gross feeder. If fed well, the flower will be large.

**DISBUDDING AND STOPPING.**—When your plant is 6 or 8 inches high, cut back to a height of 4 inches. Allow one flower to a stem and that a terminal bud. If you want fine flowers, do not be afraid to cut off all the side buds. Leave only the center bud on each stem to mature.

**WHEN TO LIFT.**—In localities subject to heavy frosts in October and November, plants should be lifted into large pots or boxes by August 20. After lifting, drench thoroughly and never allow them to suffer for water. Give them manure water, if possible, once a week. If protected by sheeting, they need not be brought into the house until well in October and when brought in, place in a room without a fire, and give plenty of air when not frosty.

**GREEN AND BLACK APHIS.**—There is no remedy for this troublesome pest except tobacco in some form, either smoke or tea. We use Aphis Paper almost entirely to destroy the green and black aphid indoors. Price, 5 cents per sheet. Tobacco dust for sprinkling on outdoors, 10 cents per pound, by express.

We believe our list of varieties are the very best selection you can buy; there is not a poor variety in the lot, neither is there one that is superceded by a better variety. Our stock is grown cool and light; our plants will be extra fine this year. Compare our list with any Chrysanthemum Specialist.



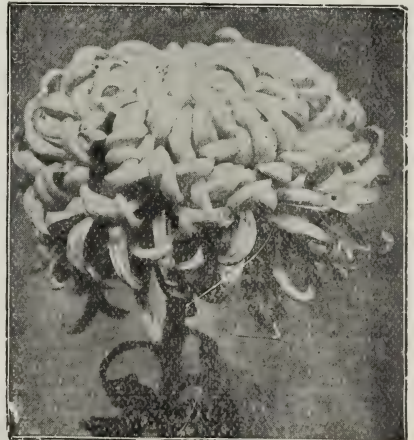
### STANDARD CHRYSANTHEMUMS

#### Earliest Varieties

- Clementine Touse.** The early Chadwick; the finest early white yet sent out.
- Golden Glow.** The earliest yellow variety, fine incurved solid flower of golden yellow.
- Ivory.** Dwarf-growing; white; incurved.
- October Frost.** A decided improvement on other earlier varieties; large size, pure white, tinted cream center.
- Robert Halliday.** Yellow; immense size; beautiful, open flower.
- Rosierre.** Deep rose-pink, never fading; large size and very early.
- Virginia Poehlmann.** A grand early incurved white. Sometimes tinted lavender. Dwarf habit.
- Geo. S. Kalb.** A very early pure white; dwarf habit; easy grower.
- Smith's Advance.** The earliest large flowering white, a good companion to Golden Glow—dwarf habit, perfect in every way.

#### Midseason Varieties

- Alice Byron.** Strong, sturdy grower; incurved, compact flower of pure white.
- Beatrice May.** Snow-white, flushed pink. Very fine.
- D. Gerard.** Golden yellow, shaded bronze; a grand variety.
- Dr. Enguehardt.** True pink, without trace of purple; perfectly double; grand midseason variety.
- Glenview.** A splendid bronze of largest size; fine habit. The best of its color.
- Golden Eagle.** A deep yellow flower of compact incurved form with a strong stem.
- Mrs. Buckbee.** One of the best all-around white, outer petals reflexing; dwarf grower, fine keeper.
- Nagoya.** Very large, Japanese, reflex; yellow.



Golden Eagle.

- Heston White.** Incurved white; easy to grow.
- Black Hawk.** Fine velvety crimson, strong grower.
- Maud Dean.** A grand pink of beautiful form and exquisite shade; incurved Japanese.
- Col. Appleton.** Very large deep golden yellow.
- Mrs. Chamberlin.** Delicate satiny pink. Wavy petals; tall, strong grower.
- W. R. Smith.** Tall, light incurved pink.
- Maj. Bonnafon.** Incurved, solid form, light yellow; must be grown single flower to a stem to be good.



**CHRYSANTHEMUMS**

(LATE VARIETIES)

**W. H. Chadwick.** Large, Japanese white, occasionally tinted pink.

**Golden Chadwick.** Similar to White Chadwick, except color, which is a rich yellow.

**John Burton.** Without exception the finest late light pink; flower of perfect form; dwarf, stocky grower.

**Lynwood Hall.** Of large size; glistening snow-white; perfectly incurved and of elegant finish.

**Merry Christmas.** The best very late white.

**Winter Cheer.** Round, incurving pink. Easy to grow. 15 cts.

**Mrs. J. Rosette.** A magnificent late pink; splendid keeper.

**Chadwick Supreme.** Of largest size, strong grower, deep pink shading purple. A grand variety.

**Pompones or Baby Varieties**

These varieties are all considered hardy

**Alena.** Light pink.

**Alma.** A beautiful pink variety; flower forms a perfect pink ball. The largest of the pompones varieties.

**Magnificus.** Pure white, of large size and good form.

**Bridesmaid.** Light pink.

**Thompson's White.** Small white, very double.

**Elva.** Very early white pompones.

**Baby.** Solid, plump little flower; golden yellow.

**Klondike.** Brilliant yellow of medium size.

**Fancy Single Varieties**

**Cosmos.** Flower similar in form to the well known Cosmos. Shading through rose and majenta pink.

**Ladysmith.** Deep rose pink with golden eye; bloom very early and flower lasts a long time.

**Kittle Bourne.** Fine shade yellow; extra good.



W. H. Chadwick

**Prices of all Chrysanthemums:**

Small Plants, in Spring. Purchaser's selection, 10 cents each; 3 for 25 cents; 15 for \$1.00. Our selection, 18 for \$1; 40 for \$2.00; 100 for \$4.00. Large Size in Fall, 25 cents, 40 cents, 50 cents each.

**COLEUS**

Every lover of foliage plants should have a bed or border of this. They are fine for edging or massed by themselves.—The Coleus will give more pleasure at less cost than any other plant; the varied tints of crimson, gold, bronze and green, and richly blotched, veined or margined colorings produce a brilliancy unequalled. They fit in with most any design or planting on the lawn. Very tender, and therefore should not be planted until all danger from frost is past.

The number of varieties is so large and varied that we only attempt to describe the standard bedding varieties.

**Anna Pfister.** Pointed leaves with deep scalloped edges. Color bright golden yellow, intermingled with green and crimson. Of dwarf and compact, but spreading habit.

**Beckwith's Gem.** A new sort of striking appearance. It shows four shades of color, center maroon, bordered red; edge green with point of yellow.

**Blackbird.** Leaves and stems almost jet black, fringed edges.

**Golden Bedder.** Color yellow. This is the best yellow coleus for bedding; deep gold in the sun. Dwarf.

**John Pfister.** Like Anna Pfister in growth, but bright crimson color; edged with gold.

**Mrs. F. Sander.** Large, creamy white center, bordered with green; blotched crimson and purple.

**Firebrand.** Flaming red; fine bedder.

**Golden Vershaefelti.** Upper side of leaf rich golden yellow; reverse tinted red. A splendid bedder.

**John Good.** Extra strong grower; leaves light green, spotted yellow.

**Mrs. Caroline Beck.** Yellow and green; extra-strong grower; and improved Snowcrest.

**Verschaefelti.** The oldest, still one of the best; rich velvety crimson.

**Brilliancy.** The finest Giant Coleus ever offered. Bright carmine, shading to deep maroon, margin of leaf yellow and green; leaves have a rich velvety luster, giving a most beautiful effect; habit strong and vigorous. 10 cents each, 50 cents for 6.

**Kaiser Wilhelm.** Large, broad foliage of crimson-maroon, pink and bright green. 10 cents each.

**PRICES OF COLEUS:**

(Except noted)

10 cents each, 4 for 25 cents, 12 for 75 cents. Our selection, 5 cents each, 50 cents per dozen; \$3.00 per hundred. After June 10th, \$2.50 per hundred.



A Bed of Cannas



# CANNAS

(Unless noted, all have green foliage)

There is no bedding plant equal to the Canna for gorgeous colorings, grand foliage and profusion of bloom. They are easily grown, attaining large size in ordinary soil. They are very popular and almost indispensable, as there is always a place for them in any lawn, park or cemetery planting; and they command the admiration of all who see them. The flowers are produced in clusters the entire summer. It is not a hardy plant and should not be planted out until danger from frost is past, and should be taken up in the fall when the tops are killed by the frost, and stored away in a cool, dark place. Our stock is very large, and all true to name, each variety being the acknowledged peer of its kind.

## Standard Cannas

- Alphonse Bouvier.** Deep rich velvety crimson.
- Black Beauty.** Valued for its fine foliage, which is very deep bronze wine-red, almost black. Flowers insignificant.
- Chas. Henderson.** Deep crimson, yellow flame at the throat.
- David Harum.** Bright vermilion-scarlet, mottled with deep red; bronze-leaved.
- Duke of Marlborough.** Deep rich crimson-maroon.
- Egandale.** Cherry-red; foliage dark maroon.
- Empress.** Dwarf. Flowers bright scarlet-crimson.
- Ex-Campbell.** Deep rich crimson, dotted maroon.
- Flamingo.** Crimson; splendid bedder.
- Florence Vaughan.** Brilliant golden yellow, dotted with bright scarlet; most perfect form.



- J. D. Cabos.** Bright orange; dark greenish maroon foliage, with bronze metallic luster.
- J. Wilkinson Elliott.** Light vermillion, covered lengthwise with fine distinct crimson veins.
- Lucienna Gilland.** Flowers large and round; color light rose, with base of yellow; foliage green.

**Mlle. Berat.** Soft rosy carmine or pink flowers in large, compactly filled trusses.

**Mme. Crozy.** Dwarf, crimson-scarlet, distinctly bordered with golden yellow; foliage rich green.

**Philadelphia.** A bright glowing red; very rich and velvety.

**Pres. Cleveland.** Very showy variety, which has attracted considerable attention. Bright orange scarlet.

**Pres. McKinley.** Brilliant crimson, with scarlet shading; of dwarf habit.



Canna Alemannia

**Queen Charlotte.** Bright orange-scarlet, deeply edged with bright canary-yellow.

**King Humbert.** A new orchid-flowering Canna. Its flowers are brilliant orange-scarlet, with bright red markings, while the foliage is broad and massive, of rich, coppery bronze. 20 cents each.

**Louisiana.** Glossy green leaves, edged with a narrow purple band. The flowers are a vivid scarlet, often more than 7 inches across.

**New York.** A giant in size of flower and growth. Flowers intense brilliant carmine; broad bronze leaves.

**Neil Campbell.** Rather dwarf habit. Foliage rich bronze, flower salmon-yellow.

**Rose Patrie.** Light rose.

**Crimson Bedder.** Dwarf habit, flower dark scarlet, the best of its color.

**Chicago.** Strong, heavy grower; color clear dark scarlet, one of the best.

**Ed. Hoss.** Strong, tall grower; clear yellow dotted crimson.



Queen Charlotte



## Giant Orchid-flowered Cannas

A distinct race of Cannas, noted for the immense size of their orchid-like flowers, often 5 to 7 inches across.

**Alemannia.** This kind produces the largest flowers. Plants grow 5 to 6 feet high, with large, broad, green leaves. Outer petals scarlet-orange, with broad, yellow golden border.

**Burbunk.** Flowers very large, light yellow, toward center spotted crimson.

**Kate Gray.** Tall grower; immense flowers, orange-scarlet., edged yellow.

**Partenope.** Tall grower, flowers large, color bright reddish salmon; very showy and distinct.

**Pennsylvania.** Medium tall grower; flowers of large size, color deep red, of solid color.

### PRICE LIST OF CANNAS

**Notice**—This price is for started plants, growing in pots, ready May 15th. If you wish dormant roots, for delivery, before April 15th, deduct 25 cents per dozen.

Our very large stock enables us to put the price very low this year for these grand bedding plants. Purchaser's selection, small plants, 10 cts. each, \$1.00 for 12; second-size plants, started in pots, 15 cts. each, \$1.50 per doz.; third-size, 20 cents each, \$1.00 for 6, \$2.00 for 12.



King Humbert

There is nothing more beautiful than a bed of Cannas, with their gorgeous flowers of all colors, which are produced above their rich glossy foliage. No park or landscape planting is complete without several beds of these indispensable plants. Aside from the fact of its magnificent foliage display, it is exceedingly valuable on account of the great clusters of flowers which are produced the entire summer.

Many of our customers, appreciating the decorative value of the plant, and aware of its value in producing rich effects in the lawn or garden, want Canna beds, but are undecided as to what varieties should be included. For such we have prepared the following selections: Our years of experience and familiarity with the habits and characteristics of the different varieties, will be of great advantage to you in obtaining the result you desire.

For a round bed, 7 feet across, take 19 plants, one tall for center, six for middle row, twelve dwarf for outside row,—nineteen plants, our selection, \$2.00.

For a round bed, 10 feet across, take 37 plants, four varieties,—thirty-seven strong plants, our selection, \$3.75.

For rectangular bed, 5x8 feet, twenty-five plants, 3 varieties, our selection, \$2.75.

For oblong bed, 5x8 feet, twenty-four plants, three varieties, \$2.65.

## DAHLIAS



Grand Duke Alexis

The Dahlia is one flower in which it seems that almost perfection has been reached. It is now taking first place among autumn-flowering plants; this is largely due to the splendid new sorts that are being brought out in the Cactus and Decorative class. There is nothing that can equal them in range of color and abundance of bloom. The Decorative and Single varieties are fine for cut-flowers. Any good, rich, garden soil, not too wet, will grow good Dahlias.

Plant Dahlia tubers in open ground, about the middle of May if the weather is favorable. The started plants can be planted from May 15 till July 1. If the ground is at all cold and wet, defer planting till a later date. With us, the started plants have proved as good as the tubers. In fact, they come into bloom more quickly than the tubers and are cheaper.

Always stake your Dahlias as soon as they are tall enough, using a good stout stake at least 4 feet high. In the fall, before hard frost, cut the tops off within 3 inches from the ground; take up and store in a cool cellar, free from frost. Our collection of Dahlias is very large and complete.

**A. D. Livonia.** Show. Soft shell-pink: large, perfect blossoms.

**Ambassador.** Cactus. Large; pure white, of beautiful form with long, pointed petals.

**Baron de Glaney.** Peony-flowered. Double row of pure white petals

**Camelliflora.** White. Dwarf and very double; petals fimbriated.

**Catherine Duer.** Cactus. Of immense size, opening out flat and showing no center; petals wide and rounding; the color is glowing scarlet, without markings,

**Comet.** Cactus. Delicate lilac, spotted and striped rose

**David Harum.** Decorative. Bright orange-scarlet, with crimson shadings; large size; thick, wide petals full to the center.

**Eva.** White. Cactus.

**Frute.** Cactus. Long, curled petals, full to the center; outer petals soft pink, shading to cream towards the center.

**Floradora.** Crimson. Cactus.

**Gen. Bueller.** Bright red. Cactus, shading white in center.

**Grand Duke Alexis.** Large white. Decorative. Slightly tinted lavender.



## DAHLIAS---Continued

**Gabriel.** Cactus. Very deep flower; scarlet, with crimson shadings; petals long, pointed and twisted.

**Germania.** Peony-flowered. Brilliant carmine; four rows of petals; compact grower.

**Henry Patrick.** Decorative. Clear white, tinted lavender; very large.

**Herzblatchen.** Cactus. Deep apricot, shading to carmine; long, tightly twisted petals, compact and full to the center.

**Innovation.** Cactus. Center deep scarlet, the ends of the petals creamy white.

**Kriemhilde.** Cactus. An exquisite delicate shell-pink, shading to cream.

**Rackete.** Cactus. Same shape as Kriemhilde; flowers 4 to 5 inches in diameter, of a bright scarlet color, borne on long stems.

**Shooting Star.** Cactus. Pure golden yellow; of good form.

**Tortille.** Cactus. Long, pointed petals; deep cherry-wine, with the reverse side of petals striped with lines of white. Medium size; rather late bloomer.

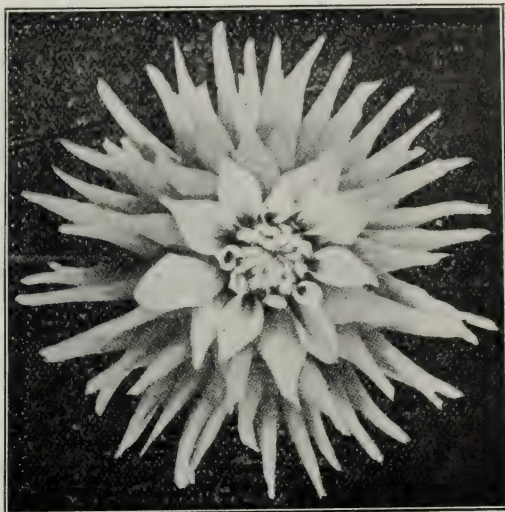
**Twentieth Century.** Single. Rosy crimson, tipped white, with a white band around the disc; as the season advances, they become lighter until they are almost pure white, suffused with soft pink.

**White Swan.** Clear white; compact.

**Wm. Agnew.** Decorative. Richest shade of intense dazzling red. large size,

**Wm. Pierce.** Decorative. Rich golden yellow.

**Price, strong pot plants, 10c each, 25c for 3. \$1 per doz.; divided roots . 15c each, \$1.50 per doz.; our selection, 12 varieties for \$1, 25 for \$2.**



Kriemhilde (Cactus)

### NOTE OUR MONEY-SAVING COLLECTION

(See Page 52)

Owing to the large stock of Dahlias we are obliged to carry, we have a surplus of some of the best varieties. These we use in making up our "Money-Saving" Collection of ten varieties. Strong pot plants, ready May 20, 10 for 50 cts.

## New Dahlias

**Countess of Malmsbury.** Delicate peach pink.

**Countess of Lonsdale.** Cactus. A pleasing blending of salmon, pink and amber.

**Keynes White.** Fine white Cactus.

**Princess Ilse.** Cactus. Delicate rose suffused carmine passing to white at edges.

**Uncle Tom.** Cactus. Maroon shaded black.

**Perle de Lyon.** One of the finest white decorative Dahlias.

**S. D. G. Doazen.** Of immense size; very free flowering; pure red.

**John Walker.** Show. An elegant pure white,

**Susan.** Show. Beautiful shell pink; very early flowering.

**Lady Herbert.** Pale yellow shaded peach, tipped crimson.

**Mod Moreaul.** Show, Very large mauve pink.

**Jack Rose.** Decorative. Brilliant crimson red; very large.

**San Toy.** Pompone white tipped rose.

**Snow Clad.** Pompone, pure white.

**Ware's Mars.** Pompone. Beautiful deep red.

**Price of New Dahlias. 20 cts each; 3 for 50c; 12 for \$2.00**

## DAISY

Beautiful little border plants, which bloom through the summer when planted in a shady situation.

**Double Pink and Double White.** 5 cts. each, 50 cts. per doz.

## Dracaena Indivisa

Beautiful window and greenhouse plants, thriving in a warm dry room. Should have their leaves sponged off once or twice



Show, or Decorative Dahlia

a week. For general decorative purposes, this is one of the best plants we know. It is of graceful habit, and an exceedingly rapid grower, and is not affected by sunshine, drought or storm. It forms a palm-like tree and does equally well either indoors or in the open ground; is especially suited for center of vases, baskets and window-boxes.

Small size, 25 cts.; larger size. 50 cts. and 75 cts. each.



# FERNS



**Nephrolepis Whitmani**

**Boston Fern** (*Nephrolepis exaltata Bostoniensis*). The most popular house plant in cultivation. In well-known specimens, the fronds attain a length of 6 or 7 feet, like plumes arching over in a most graceful manner. A very fine plant for hanging pots or baskets on the piazza in the summer, and conservatory in the winter. First size 15 cts. each, 50 cts. for 4; second size 25 cts. each, \$1 for 5; third size, 50 cts. each, fourth size, \$1 each. Beautiful specimens, \$1.50 and \$2 each.

**Dwarf Boston Fern** (*Neophrolepis Scottii*). Of more dwarf and bushy growth than the preceding. Fronds droop gracefully and are not so long and coarse, and the leaves are more crinkled. A rapid and easy grower. 15 cts., 25 cts. and \$1 each.

**Ostrich Plume Fern** (*Nephrolepis Whitmani*). Unquestionably the most valuable *Nephrolepis* of the Ostrich plume type yet introduced. Of dwarf and compact habit, the pinnae are deeply divided, giving the plant a very graceful appearance, while another important point in its favor is the fact that it does not often revert to the common Boston fern. Small plants, 25 cts. each; strong, 5-inch pot plants, \$1 each; extra fancy specimens, \$1.50 and \$2 each. Medium size 50 cts. each.

**Dwarf Ostrich Plume Superbissima**. A unique and distinct variety, in a class by itself; dwarf compact grower, fronds being very dense and of a very dark green color. 50 cts. each.

Wire Baskets for Sword Ferns, 25, 35 and 50 cts. each.

## General Collection of Ferns

### Ferns for Dishes and the House.



**Adiantum Croweanum**. The hardest of the Maiden Hair varieties strong grower. 25 and 50 cts.

**Adiantum Cuneatum**. The popular fine foliage maiden hair. 25 and 50 cts.

**Adiantum Rhodophyllum**. A miniature Farleyense but easier to grow. 25 cts.

**Japan Fern Balls**. Dormant balls. ready in February and March, 35 cts. and 50 cts. each, prepaid. Started, ready for delivery after April 1. 50 cts. each. By express only.

**Japan Air Plant**. Similar to a very fine feathery Fern, very odd, lives without water or soil; should be hung up in little vase. 25 cts. each.

### Ferns for Dishes and the House.

We have a good stock of the best growing varieties suitable for fern dishes, and single pots in the home in best of the easily grown varieties. Small plants suitable for fern dishes, 15 cts. each, 4 for 50 cts., 9 for \$1.00. Larger size for specimen plants, 25 cts. each.

### Hardy Ferns

They do best in a partially shaded situation, as on the north side of a house. (ready in May).

**Dwarf Hardy Brakes**, 10 cts. each, 75 cts. per doz.

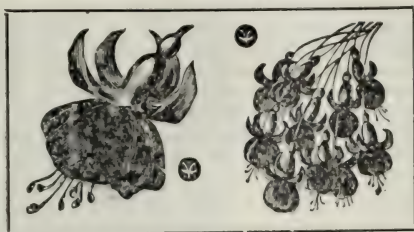
**Hardy Maidenhair**, 15 cts. each.

**Tall, Growing Brakes**, 25 cts. each, 5 for \$1.00.

**Assorted Hardy Ferns**. Eastern grown, perfectly hardy here, but different than our regular native varieties. 20 cts. each, 6 for \$1.00.



## FUCHSIA



Commonly known as "Ladies' Ear Drops," and are among the handsomest and most popular house plants. Their graceful, pendent flowers are borne in a great variety of colors. Easily cultivated and do best in pots or shady borders. Give plenty of water. When in bud or bloom, frequent applications of liquid manure will be found beneficial, as Fuchsias are great feeders. Syringe if insects become troublesome. After the first year they make fine specimen plants.

## SINGLE

**Speciosa.** Very early bloomer, Tube and petals light rose, reddish corolla.

**Charming.** Corolla pink; sepals purple. Early and free bloomer.

**Black Prince.** Sepals bright carmine, corolla mauve-pink. Very free bloomer.

**Mad Boeg.** Large size, carmine, rose, pointed emerald green; petals clear violet, marked rose.

## DOUBLE

**Jupiter.** Sepals rich scarlet, corolla large and rich, royal purple. Free bloomer.

**Mad. Carnot.** Immense size corolla pure white.

**Royal Purple.** Very large, double purple.

**F. H. Lemon.** Large size, very double; violet, sepals red.

**Elm City.** Double. Reddish purple; strong erect grower.

Price, 10 cts. each, \$1 per doz.; larger size, 15 cts. and 20 cts each.

## FEVERFEW

One of our finest bedding and vase plants, giving an abundance of double white flowers, one inch across. 10 cts. and 20 cts each, \$1 and \$2 per doz., according to size.

## FORGET-ME-NOT

These quaint, neat, low-growing plants love cool, moist soil, and, like pansies, bloom most freely in fall and early spring, producing star-like, light blue flowers. Excellent for borders, edgings, or will bloom nicely in winter in a cool room in pots. Sow in spring in warm, sunny border. Needs shade in the summer. Will live out if well protected. 5 cts each, 50 cts. per doz.

## FICUS ELASTICA

(India Rubber Plant)



Rubber Tree.

This has become a general favorite as a house plant because the large, shining green leaves endure the dry air of a living-room as well or better than any other plant. Our plants are very choice and will add much to the room in which they are used as a part of the decorative scheme. Plants 1 foot high, 60 cts. each; 18 inches high, \$1 each; 2 feet high, \$1.25 each; 2½ feet high, \$1.75 each.

## GERANIUMS

THE Geranium is the most popular plant for bedding purposes, and deservedly so, as they continue to bloom profusely in the hot summer months when other plants are scorched by the sun and dry weather. They possess great variety and brilliancy of color. The new double varieties bloom as freely as the single and make as fine bedders, being more durable, and are also valuable for cut-flower work. They are also indispensable for the window garden in winter, blooming continuously. Each variety listed in our collection has a distinctive feature from all others.

Our list of flowering Geraniums will be found very large and complete—in fact it is one of the largest and finest in the West. We have taken great care in selecting the different varieties showing distinct characteristics of their own.

For massing in beds, for window boxes and vases, no varieties excel B. Poitevine, S. A. Nutt, Countess, A. Ricard, E. H. Trego, Mad. Chevalier, Jaqueri, J. Marlowe, Jean Viaud, Bruanti, Universe and Mrs. J. M. Garr in their respective colors.

## Rose-Scented Geraniums

Exceedingly useful on account of their fragrant foliage and largely used in baskets and bouquets. Also used for making up toilet waters, fragrant jars, etc.

Variegated leaf, Sweet scented, 20 cts. each.

Large green leaf, sweet scented, 10 cts. each.

Small green leaf, sweet scented, 10 cts. each.

## Border Geranium

**Mad. Salleri.** Leaves from 1 to 2 inches in diameter. The center of each is a deep olive-green. With broad margins of pure white the plant is quite dwarf, growing in dense, round masses quite rapidly. Valuable for baskets, vases and for second rows in bedding designs. 10 cts each, 25 cts for 4, \$1 for 18, \$5 for 100.

## Variegated Silver Leaf Varieties

**Mad. Pollock.** Green disc, bronze zone, edged silver. 20 cts.

**Tricolor Arbutus.** Foliage golden yellow. Very profuse in bloom; Salmon pink flowers. 10 cts each.

**Exquisite.** Foliage bright yellow, with distinct yellow zone; flowers pink. 10 cts each.

**Happy Thought.** Variegated green, bronze white foliage; bright red flowers. 15 cents each.



## Variegated Leaf William Langguth

**William Langguth.** Broad, stocky growth, beautiful deep green leaves, each marked with a broad, pure snow-white band. It beats all the silver-leaved kinds in freedom of bloom. flowers double, bright red, large, extra-filled-out blooms, rising from the white-colored foliage; very handsome. 20 cts each, 50 cts for 3.



## GERANIUMS---Continued

## Double Standard Varieties



**Bruantl.** Very fine semi-double clear scarlet; it is an exceptionally strong grower and valuable as a bedding variety. It stands the summer heat remarkably well.

**Abbie Schaefer.** Semi-double, crimson scarlet. Strong grower-very fine.

**A. Tennyson.** Strong, compact grower; semi-double; orange-scarlet.

**Alphonse Scarlet.** A strong grower, dwarf and branching, and produces very large flowers in great masses; semi-double; a brilliant orange red.

**Beute Poitevine.** Semi-double salmon pink.

**Countess.** Deep pink, graduating to salmon toward the edges; very large trusses.

**E. H. Trego.** Can not be excelled for bedding purposes. A deep scarlet of exquisite shade.

**Fleur Blanc.** The flowers are pure white, not a trace of color appearing at the center.

**Fleur de Rose.** An exquisite shade of pure flesh pink, spotted with white on the outer petals.

**Francis Perkins.** A grand double, bright pink bedding Geranium.

**Golden dawn.** Nearest approach to yellow, being a rich golden orange.

**Jean Viaud.** Semi-double, of largest size, pure soft pink, with two white blotches.

**J. Eaurelle.** Dwarf habit, semi-double; deep cerise red.

**La Favorite.** The best double white for bedding.

**Mad. A. M. Chevalier.** Trusses of immense size, of Splendid habit. Double, white.

**Mad. Jaulin.** Very double, absolute salmon-pink.

**M. Chyeux.** Delicate light rosy pink, with large white blotches in center of flowers.

**New Life.** Outer florets are large, of brilliant red. In the center of these appears another semi-double floret, pure white in color, having the appearance of being produced artificially.

**S. A. Nutt.** The best of all rich, dark crimson varieties. The flowers are of a perfect shape and large size. A grand bedder.

**Seducteur.** Beautiful salmon pink, bordered white.

## Standard Single Geraniums

**Alice of Vincennes.** Border of scarlet, forming a band around the body color of rosy pink.

**Julia Marlöwe.** Bright scarlet; round petals, very full and brilliant.

**Jacqueriil.** Of the deep red bedding varieties this is without doubt the best. Immense trusses, brilliant crimson-scarlet; strong grower, unsurpassed as a bedder.

**M. Champton.** Large, round, showy flower, bright rosy pink, with white mark.

**Mrs. J. M. Gaar.** The finest white ever sent out.

**Mrs. E. G. Hill.** Salmon-pink; very good bedder.

**Perscureur.** A single white Bruant, a strong grower, fine bedder and free bloomer.

**Telegraph.** Mammoth size, robust habit of growth, combined with its color and remarkable productiveness places it before all others. The foliage is dark green with heavy zone, flowers single and a reddish deep orange cerise in color.

Price of all Geraniums, double and single: First size, 2-inch pot plants, 10 cts. each, \$1 per doz.; our selection, \$1 for 16, \$5 for 100. Second size very suitable for bedding, 3-inch pots, 15 cts. each, \$1.50 per doz., \$10 per 100. Third size, 4-inch pots, 20 cts. each, \$2 per doz., \$13.50 per 100. This size is especially desirable for porch boxes and bedding for immediate effect. Fourth size, extra-selected plants, especially for vase use, 25 cts each, \$2.50 per doz.

## Ivy-Leaved Geraniums

These are the grandest of all house plants, or for baskets or vases. They can be grown to droop or climb, as desired.

**Bettina.** Light blush, shaded darker; a splendid variety.

**Caesar Franck.** A magnificent shade of soft crimson, shaded tender rose at base of petals; the foliage is a clean waxy green; of vigorous habit and a quick grower.

**General Championette.** A grand pure scarlet of beautiful rose form, quite circular and of a large size. The most beautiful of solid reds.

**H. Glacomelli.** Large semi-double flowers, in magnificent trusses; the color is a beautiful light rose, blotched crimson upper petals. Compact grower.

**Joan d'Arc.** Perfectly double; flowers white.

**Leopard.** Clear lilac-pink, upper petals blotched and dotted deep crimson.

**Mrs. Hawley.** Deep flowers in large clusters.

**P Crozy.** Hybrid between the Zonales and Ivies, form of trusses and florets as found among the Ivies. The color is soft, bright scarlet, with veins of maroon. The habit is perfect, and is a grand bedder. Profuse bloomer.

**Alliance.** Strong, upright grower; delicate light pink, upper petals blotched rose.

Price of Ivy Geraniums: Small plants, 10 cts each, 3 for 25 cts.; larger plants, 20 cts. each, 3 for 50 cts.





## HYDRANGEAS



These beautiful shrub plants are valuable for lawn or porch decorations when planted in pots or tubs. The large clusters of flowers resemble those of the Snowball, being larger and remaining on the plant from two to three months.

**Otaska.** bright pink, sometimes tinted blue, dwarf, sturdy habit; profuse bloomer.

**Souv de Claire.** Produces bright pink flowers in wonderful profusion; heads are rather smaller than the others. In larger size plants only at 25 and 50 cts. each.

**Thomas Hogg.** Large, pure white, free bloomer.

**Ramis Picta.** Red-branched. Color very deep rose or light cherry. The new growth of wood is deep reddish purple color, making it distinct from any other variety, and from which it derives its name.

Small plants of the above, 15 cts. each; large, 25 cts.; largest size, 50 cts. and \$1.

**Hardy Hydrangea.** See Hardy Shrubs.

## HELIOTROPE



Universal favorites on account of their delightful fragrance. They flower equally well as bedding plants in summer or pot plants in winter.

10 cts. each, \$1 per doz.; larger size, 20 cts. each.

**L. D. Opale.** Lilac, with white eye.

**The Queen.** Dwarf habit; flower royal purple, with distinct white center. One of the very best.

**Snow Wreath.** The nearest approach to snow white we yet have in the Heliotrope. Compact habit.

**B. Fleuri.** Trusses large; color rosy violet

**Princess Charmant.** Bluish Mauve of largest size.

**Price of Heliotropes.** Small plants, 10 cts. each, 3 for 25 cts.; larger plants, 20 cts. each.

(Special Offer)—One strong plant each of 6 varieties Heliotrope for 50 cts.)

## HIBISCUS

A beautiful class of rapid-growing tropical shrubs, with rich glossy foliage and large showy blossoms, often measuring 4 inches in diameter. They bloom freely throughout the summer in beds, and no plant gives better satisfaction in a warm, sunny room in winter.

**Aurautica.** Double orange.

**Carminatus Perfectus.** Flowers nearly 5 inches across, broad and slightly doubled petals of a rich, soft carmine, rose color. Single.

**Cooperii tricolor.** Variegated foliage, the young shoots having all shades of color from pure white to deep red and various shades of green, flowers single crimson,

**Peachblow.** Double light salmon-pink very free bloomer: a beautiful variety, and the best of its class.

**Sub-Violeaceus.** Flowers enormous and semi-double, carmine, tinted violet. 15 cts. each; large size, 25 cts. and 40 cts.



**Hibiscus Peachblow**

## IVIES

**English.** an old favorite vine, showy the year round if properly grown. Hardy in the South but will not stand our Iowa winters. Each 10 cts., large 25 cts. and 50 cts.

**Kenilworth.** An old familiar trailing Ivy. Perhaps the best for shaded places or rooms where light is not strong. Each 10 cts., dozen 75 cts.

**German.** Well-known Ivy which is very popular as a plant for hanging baskets and vases. Easily grown. Each 10 cts., dozen, 75 cts.

## LANTANA

There has been a wonderful improvement in the Lantana in the last few years. Being quite tender, they should not be planted in the open ground until the weather becomes settled. They are strong-growing and very free flowering. Valuable as bedding plants, standing he sun very well; also good for plant ing in pots. 10 cts each, \$1 per dozen.

**Aurora.** Strong grower; yellow.

**Javil.** Purest white, a most beautiful flower.

**Amiel.** A dome-shaped habit; bright shade of orange-red, with golden center.

**L Poitevine.** Beautiful rose; rather dwarf.

**Radiation.** Brilliant red, center orange-yellow.

**Weeping.** A beautiful trailing variety, very desirable for planting in hanging baskets, vases, pots or open ground. Bears an immense profusion of lovely clear pink flowers from early summer until late in the fall.

## MANETTIA VINE

A pretty, rapid-growing, twining plant, producing tubular flowers from 1 to 3 inches in length; flame-colored, tipped with bright yellow. It will grow and bloom in any ordinary soil, and given string or wire, to cling to, it will attain a height of 6 to 10 feet in one season. 10 cts. each. 50 cts for 6; large size, 20 cts each.

## MARGUERITE, OR PARIS DAISY

Always in demand because of the many uses to which they are adapted. One of the most satisfactory plants in cultivation, being easily grown.

**Queen Alexandra.** New giant Marguerite double Daisy. It is the only large-flowering, pure white Daisy, with double, semi-double and single flowers on a single plant at one time. Flowers averaging 2½ to 3 inches in diameter; an excellent pot plant for winter; useful for cutting. 15 cts. each, 75 cts. for 6.

**Yellow Marguerite.** Queen Belgiums.

**White Marguerites.** White, with yellow discs. 10 cts. each, 20 cts for 3; large size, 20 cts. each, 50 cts for 3.

## MOONFLOWER

Strong-growing climber, reaching a height of 40 feet by October 15, if planted in rich ground, exposed to the sun. 10 cts. each, 25 cts for 3; large plants, 20 cts.

**White (Ipomoea noctiflora).** Flowers 5 inches in diameter and pure white, with five pointed star in the center.

**Blue (Ileari).** Flowers deep azure blue, 4 inches in diameter. Very pretty.



**American Wonder Lemon**

A fruit-bearing plant of real value. In growth it resembles the dwarf orange, but is more free-flowering and produces lemons of enormous size. 25 cts. each; large size, 50 cts.

**Otaheite Orange**

This variety is of Japanese origin. It is the best for house culture as many know. They are easily cultivated; in fact, they require about the same treatment as oleanders. Delicious scented flowers, fruit just forming and ripe golden balls may be seen during the spring months. We offer fine healthy plants. 25 cts., 50 cts. and \$1 each.

**OXALIS**

Plants in 3-inch pots, 15 cts  
Alba. White.

New Double Yellow.

Rosea. Large-flowering.  
Flowers bright rose.

Buttercup Of large size.  
Color a clear light yellow.

**PRIMROSES**

Of easiest culture in greenhouses or light-windows, flowering abundantly and continuously with little care.

**Baby Primroses.** A very attractive variety, blooming most profusely during the winter and spring. The sprays of rosy lilac flowers are very graceful and exceedingly useful for cut flowers. Small size, 15 cts. each, 4 for 50 cts.; large size, 25 cts.

**Chinese.** Several colors of the very best strains. 10 cts. 15 cts. and 20 cts. each., \$1 to \$2 per doz.

**Obconica.** This is one of the most useful of flowering plants; always completely covered with flowers, which are a soft lilac shade and very charming. 10 cts., 15 cts. and 20 cts. each.

**PANSIES**

The Pansy begins to bloom in February and continues until late in the fall. Should be placed in very rich soil and watered freely. We offer a fine collection of carefully-grown, from pots, that are sure to give satisfaction and bloom freely.

**Giant Varieties.**—Colors separate. 60 cts. per doz.

**Our Special Mixture.** Containing a fine mixture of all varieties listed in flower seed department of this catalogue. We would consider this as fine a mixture as is sold today by any house in the United States. 50 cts. per doz., \$3 per 100.

**PALMS**

Two or three well-grown Palms in a house produce a better decoration than a hundred small pot plants and are not so much trouble. They are now the most fashionable plant for all decorative purposes. Customers are advised to buy the large plants, as the effect is immediate. Keep in a moderately warm room; sponge the foliage off frequently with warm water and whale-oil soap-suds and then with clear water; give plenty of water, especially in summer, and do not expose to the scalding sun rays in summer.

**Kentia**

**KENTIA Belmoreana.** This is always enthusiastically received when seen on account of its elegant and well-furnished growth. An elegant species in which the Pinnas are beautifully curved and reflexed. One of the easiest to grow in cultivation. Nice plants, 50 cts. and \$1 each.; large size, \$2, \$3 and \$5 each.

**Kentia Forsteriana.** Similar to the preceding but taller and more robust. Nice plants, 50 cts and \$1 each.

**ARECA Lutescens.** A most elegant Palm. It is easily grown and is useful in every state of its growth; fine color, graceful habits, stems golden yellow, tall grower, 50 cts. \$1, \$2 and \$3 each.

**LATANIA Borbonica.** (Chinese Fan Palm). One of the most desirable for general cultivation. Especially desirable for center vases, etc. 50 cts., \$1 and \$2.

**Phoenix Roebelenii**

**Phoenix Roebelenii** One of the great Palms of the future, combining the grace of the Cocos and the hardness of the Kentia. 75 cts., \$1, \$1.50 each.

**COCOS Weddelliana.** Most elegant and graceful of all the smaller Palms. Its slender, erect stem is freely furnished with its arching leaves, made up of innumerable long, narrow pinnas or segments of rich green color. 50 cts. each and \$1 each.

**CYCAS revoluta** (Sago Palm). The stems of this variety are similar in shape to a pineapple, leaves grow in whorls at top. \$1, \$2 and \$3.



## P ANDANUS

**Utilis.** Th pandanus is perhaps the most useful of our ornamental foliage plants. As a vase plant of single specimen in greenhouse or conservatory it cannot be surpassed. From 5-inch pots \$1 each.

**Veitchii.** This grand decorative plant, with its green and creamy white variegation. Indispensable in every collection. Small plants, 50 cts. and 75 cts. each. Fine plants, from 5-inch pots, \$1.50 each.

## PELARGONIUM

(Lady Washington Geranium).



Shoaviest mass of bloom produced on any soft-wooded plant that we have. The flowers are of good substance, beautifully ruffled and fluted, while the colors are perfection in gorgeous shades and markings, and great size and much better bloomers than the older varieties.

**Mad. Vibert.** Ruffled flower, fiery red, with black blotches.

**Kingston Beauty.** Single white; two upper petals blotched dark.

**Mad. Thibaut.** Ruffled, semi-double flower, bright pink and white.

**Mrs. Robt Sandiford.** Semi-double, pure white. Sometimes slightly marked dark.

**Victor.** Clear rosy pink; two upper petals marked maroon.

**Princess May.** Light rosy pink, variegated darker.

**Prince of Pelargoniums.** Strong blooming plants. 3-inch pots, 20 cts. each, 3 for 50 cts.; large size, 25 cts., 5 for \$1.

## PANSY GERANIUM

This beautiful flower belongs to the Pelargonium class. The flowers are of medium size and have white throat. Each petal is shaded toward the center with a rich lavender pink and dark maroon blotch in the center. Is of easiest growth; dwarf in habit and literally covered with flowers, and as it requires little attention it is invaluable as a window plant. Colors and markings of flowers are most extraordinary. 20 cts. each, 3 for 50 cts.

## DOUBLE PETUNIAS

Few plants, either bedding or pot plants, give as genere satisfaction for as small an outlay as the Petunia. All are strong, rapid growers and free bloomers. We have a large number of varieties, varying in colors from pure white to dark crimson, variegated, beautifully marbled and blotched.

**Seafoam.** For purity of color, form, size and vigor of growth this variety is unsurpassed in double White Petunias. We have a grand stock of this, the finest double white variety we ever saw. 20 cts. each, 50 cts. for 3.

**Pink Beauty.** Beautifully fringed and of clearest pink. 15 cts.

**Colored Varieties.** We have a nice assortment of the best colored varieties. 10 cts. each, 25 cts. for 3; larger size, 10 cts. each, 50 cts. for 3.

**Giant of California.** Single, finest mixed colors. 5 cts. each, 50 cts. per doz.; large blooming size, 10 cts. each, \$1 per doz.



Double Petunia Seafoam

## RUSSELLIA ELEGANTISSIMA

A very striking semi-trailing plant, especially adapted for hanging-baskets, vases, window-boxes, where a delicate graceful effect is sought. The plant is skeleton-like in growth throwing long spikes of rush-like branching foliage two-thirds of a foot long which is literally covered with brilliant coral-red florets. 10 cts. each, 25 cts. for 3, \$1 per doz; large size, 20 cts. each, 3 for 50 cts.

## SALVIAS



The Salvia now rank with the geranium in importance as a bedding plant. The prevailing color in the brilliant bedding at the World's Fair at St. Louis, in 1904, was bright red and was produced by the liberal planting of Salvias. These French varieties are especially valuable on account of their dwarf and compact habit, and coming into bloom in mid-July, while the old Splendens did not bloom until September.

**J Cretien.** Strong, robust grower, bearing immense drooping spikes clear glowing scarlet for bedding. A taller grower than the other two varieties.

**Mrs. Chas N. Page.** Dwarf, compact grower, very early and profuse bloomer; spikes of flowers very long and of most brilliant scarlet.

**Fireball.** Dwarf, compact habit; very free flowering. Flowers long and brilliant scarlet.

**Zurich.** The dwarfest and earliest of all the Salvias, being constantly in bloom.

Price of the above, 10 cts. each, \$1 per doz., \$5 per 100, larger size, 20 cts. each, \$2 per doz., \$10 per 100.





### Sansevieria Zeylanca

A beautiful plant, especially adapted for the decoration of drawing rooms and halls, as it stands drought and dust with impunity. The leaves grow to a length of 3 or 4 feet and are beautifully striped cross-wise, with broad white variegations on a dark green ground. Price of strong, healthy growing plants, 20 cts. each, \$1 for 6; large size, 40 cents each; smaller size, 10 cents each.

### Swainsonia alba

Most profitable plant, producing spikes of pure white flowers from 4 to 6 inches long in the greatest abundance the entire year. The flowers resemble a small sweet pea and last well when cut. It requires the easiest kind of culture. It does best in a temperature of 45 to 55 degrees. 10 cts. each, 50 cts. for 6; larger size, 20 cents each, 60 cts. for 3.

#### SMILAX:



### Smilax

There is no climbing plant in cultivation that surpasses this in the graceful beauty of its foliage. It is indispensable for cut-flower work and its hard texture enables it to be kept without wilting for several days after being cut. 10 cts. each, 25 cts. for 3; larger size, 20 cts. each.

### Tradescantia (Wandering Jew)

Fine for hanging-baskets, vases, etc. Easily grown if given plenty of water.

**Multicolor.** Foliage brightly marked and striped white, rose, pink, bronze and green. 10 cts. each.

**Sepens vittata.** Leaves bright green, striped with creamy white. 10 cts. each.

**Tuberoses.** See Summer-flowering Bulbs.

### Violets

**Marie Louise.** Flowers large, double, dark blue.

**Swanley White.** Double white.

10 cts. each, \$1 per doz.



The Violet is so well and favorably known that an extended description of its characteristics is hardly necessary. Suffice it to say that for cut-flower purposes it is invaluable. There is a charm to the dainty beauty of the flower that makes it popular for all occasions where cut-flowers form a part of the decorative scheme. For corsage wear they are in great demand and command fancy prices in the larger cities at certain seasons of the year. They are very easy to grow, and delightfully fragrant.

**Hardy Russian.** Single deep blue; perfectly hardy; good bloomer fall and spring. 10c

**Princess of Wales.** Another grand new Violet. Large single flowers of true blue. Strong, stiff stems; fine for cutting; intensely fragrant. 10 cents each.

### Verbena



The Verbena is one of the prettiest and most popular of the flowering plants suitable for forming beds on the lawn. It commences to flower and spread from the first day the plants are set until late in the autumn, every day becoming better and more handsome. The improper growing of plants has checked the popularity of this flower to some extent, for it has been difficult in many cases to procure healthy plants. A healthy plant will cover a space 3 feet in diameter. We have secured a splendid healthy stock this year, embracing all the best varieties and including the latest mammoth. Colors are white, blue, purple, pink, rosy crimson, red, maroon, striped scarlet, dark red, etc. 65 cts. per doz. All colors mixed, 5 cts. each, 40 cts. per doz.

### Vinca

This great window-box and hanging-basket plant increases in popularity each year.

**Major variegata.** A beautiful variegated trailing plant. Leaves glossy green, broadly margined with creamy white; flowers blue. 10 and 20 cts. each, \$1 and \$2 per doz.

**Green Variety.** Similar to the Variegated, but leaves beautiful dark green. 10 and 20 cts. each.

## Feed Your Plants

**JOHNSONS EVERGREEN BRAND FLOWER AND LAWN FERTILIZER** is especially prepared for growing Flowers, Ferns and Blooming Plants—sweetens the soil and makes them grow. Is absolutely free from disease germs and weed seed. Can be used dry as a top dressing or dissolved in water. We recommend this as the best in the market for use either indoors or outdoors.  $\frac{1}{2}$  lb. can, 25 cts. If by mail, 35 cts.

For Lawns: 1 lb. to 100 square feet. 12 lb. cans for \$3.00.





Make your home beautiful by planting a few shrubs and flowers

## BEDDING PLANTS

THE FOLLOWING ARE ESPECIALLY SUITED FOR BEDDING: Acalypha, Alternanthera, Alyssum, Cannas, Coleus, Geraniums, Salvias, Ageratums, Dahlias, Daisies, Feverfew, Ferns, Forget-me-nots, Heliotrope, Lantanas, Marguerites, Pansy, Petunia, Roses, Centaurea. Also seedlings as quoted.

THE FOLLOWING ARE ESPECIALLY ADAPTED FOR VASES AND WINDOW BOXES: Alyssum, Asparagus Spengeri, Crotons, Cyperus, Geraniums, Dracæna, English Ivy, Russelia, Tradescantia, Vincas, German Ivies.

In the following list will be found those especially suited for bedding, space not permitting a more general description in body of catalogue.

### Bedding Plants

**Alternantheras.** Red and yellow varieties. 60 cts. per doz., \$3 per 100.

**Ageratum.** White and blue. 5 cts. each, 25 cts. for 6.

**Alyssum.** 5 cts. each, 50 cts. per doz.

**Aloysia.** Lemon Verbena. 10 cts., \$1 per doz.

**Cuphea.** Ladies' Cigar Plant. 10 cts. each, 25 cts. for 3.

**Cannas.** See special list.

**Centaurea gymnocarpa.** (Dusty Miller). Fine for edging beds. 5 cts. each, 50 cts. per doz., \$3.50 per 100.

**Lobelia, Crystal Palace.** Fine for borders; stands sun and heat well. 5 cts. each, 50 cts. per doz., \$3.50 per 100.

**Lobelia Gracilis, Blue, and White.** These varieties are trailing and are suitable for baskets or window bordering 5 cts. each, 50 cts. per doz.

**Lobelia, Double Blue (new).** Beautiful double blue flowers 10 cts. each, 3 for 25 cts.

**Pyrethrum, or Gold Feather.** For bordering beds, keeps its color throughout the summer. 5 cts. each, 50 cts. per dozen \$2.50 per 100.

**Caladium Esculentum.** For center beds. Started in pots 25 cts. each.

**Salvia.** 10 cts. each, \$1 per doz.

**Cineraria Maratima.** Fine for bordering beds, white-leaved, 10 cts. each, 75 cts. per doz.

Those wanting large quantities of bedding plants, such as Geraniums, Coleus, Alternantheras, Cannas, etc., will do well to submit their list to us before buying.

### Greenhouse Plants

General list, in which, owing to limited space, we are obliged to omit descriptions.

**Alco.** Beautiful little plant, related to Cacti. 15 cts. each.

**Agave.** The Century Plant. Variegated. 35 cts. each.

**Cactus Coreus grandiflora.** (Night-blooming Cereus). 25 cts. each.

**Loebster Cactus.** (Christmas Cactus). 15 cts. and 25 cts. each.

**Cobea Scandens.** A grand climbing plant for porches; purple or white cup-shaped flower. 10 cts. and 20 cts. each.

**Cineraria.** Large flowering plants. 20 cts. each.

**Crown off Thorns.** 15 cts. and 25 cts. each.

**English Ivy.** (Hedera Helix). 25 cts. and 50 cts. each, extra large \$1 each.

**Impatiens Sultani.** 10 cts. each. \$1 per doz.

**Madeira Vine.** 5 cts. each, 50 cts. per doz.

**Peperomia maculosa.** 10 cts. and 20 cts. each.

**Passion Flower, White.** 15 cts. each.

**Pilea.** (Artillery plant). 10 cts. each.

### Aquarium Plants

**Water Hyacinth.** A very showy aquatic, bearing very freely flowers of a delicate lilac-rose, in trusses like a Hyacinth.

**Cabombia** (Aquaria Moss). Foliage light green; leaves spread like a fan. 10 cts. each, 25 cts. for 3.

**Cyperus alternifolius.** (Umbrella Plant). 10 cts., 15 cts., 25 cts. and 35 cts. each.

### Seedlings Suitable for Bedding

We annually grow a large quantity of seedlings for our own use. Nearly all this stock is pot grown and especially suited for immediate effect.

**Asters.** Finest assortment of kinds and colors. 40 cts. per doz., \$3 per 100.

**Canary Bird Flower.** 5 cts. each.

**Candytuft, White.** 30 cts. per doz.

**Carnation, Giant Marguerite.** 40 cts. per doz.

**Cypress Vine.** 5 cts. each.

**Daisy.** 40 cts. per doz.

**Mignonette.** 40 cts. per doz.

**Pansy.** 50 cts. per doz.

**Petunia, Giant California.** 50 cts. per doz.

**Verbenas, Mixed.** 50 cts. per doz.

**Gypsophua, White.** 50 cts. per doz.

**Celosia.** (Cockscomb). 50 cts. per doz.

**Browallia, Blue.** 50 cts. per doz.



## ROSES



**MY MARYLAND**

as the bud is matured, cut the stem down to within 3 or 4 inches of the main stalk. A little weak manure or ammonia water at the roots once a week is very beneficial if plant is growing strong.

**Insects and Diseases.**—Greenfly is easily subdued by dusting the leaves with powdered tobacco. The rose-slug is quickly killed by dusting insect—the whole plant, in fact—with road dust on a sunny day. Mildew, which affects the leaves in the early spring and fall, is due to the variable temperature. For this, dust powdered sulphur on the leaves. Roses must be syringed thoroughly every sunny day. In the morning is preferable.

Growing and handling such large quantities in our floral department, we are in a position to know whether a variety is worthy of cultivation, and we have listed only those which we feel sure will give our customers the best of satisfaction.

**Roses by Mail.**—Unpack immediately. Do not expose roots, but place at once in a shallow dish of tepid water. Toward evening carefully plant in good mellow soil, thoroughly firming the moist earth around the plant. Shade from the mid-day sun just after planting. If you can possibly avoid it do not have your plants sent by mail—the small amount of express you have to pay will be more than made up on the extra values of plants we will send you.

**Roses by Express.**—They are usually packed with all or part of the earth adhering to each plant. They invariably arrive in good order. If the balls of earth are dry, hold carefully in a pail of water for a moment, then firm the earth carefully around the balls. Never plant a rose when dry at roots; always soak before you put in the ground—then firm the soil thoroughly around them and water again. Shade is not necessary.

### Polyantha, or Fairy Roses

Small plants, 10 cts. each, 3 for 25 cts; larger size, 20 cts each, 3 for 50 cts.

**Agrippina.** An old favorite; brilliant, fiery red, a good bedder,

**Clothilda Soupert.** The most popular bedding Rose; the flowers are exceedingly large, of a pearl white, shaded at the center with silvery rose, and are produced in the greatest profusion. Fine for pot culture or outdoor planting.

**Parquette.** Pure white Fairy Rose; flowers in clusters.

**Pink Soupert.** Similar to Clothilde Soupert, but clear pink.

**Mignonette.** A lovely Fairy Rose pink, changing to blush.

**Yellow Soupert, "Mosella."** Is the genuine dwarf-growing, free-flowering Soupert habit. The buds are also very pretty, a white tint on a beautiful light yellow ground.

### Standard Collection of Ever-Bloom ing Roses

Strong young plants, 10 cts. each, 25 cts. for 3, \$1 for 15; (our selection, \$1 for 18, \$1.50 for 24). Large size, 20 cts. each, 50 cts for 3..

These Roses are especially suited for summer bedding where large quantities of bloom are wanted.

**Bon Silene.** Dark crimson Rose; extremely fragrant.

**Burbank.** Bright cherry crimson; strong, vigorous grower wonderful bloomer; quite hardy.

**Champion of the World.** Rich, deep Rose pink, large size, and fine form; very fragrant; very prolific and hardy.

**Duchesse de Brabant.** Of rich and peculiar coloring; light rose, heavy shading of amber and crimson.

**Gruss an Teplitz.** Richest scarlet, shading to a velvety crimson; larger than Hermosa, very fragrant; a free strong grower; hardy; profuse bloomer.

**Hermosa.** Rosy pink. An old garden favorite.

**Mad de Watteville.** White, shaded salmon; outer petals shaded rose.

**Ma. J. Joseph Schwartz.** Fragrant; pure white, tinted rose.



## STANDARD TEA ROSES

Suitable for summer planting. The flowers are much larger and more perfect than the preceding list, but not in such quantity.

## Prices of all Tea and Everblooming Roses

Except where noted, first size, 10 cts. each, \$1 per doz.; second size, 15 cts. each, \$1.50 per doz.; third size, from 4 and 5-inch pots, 25 cts. each, \$2.50 per doz. We have in stock nearly all varieties listed in this size. Our selection, first size, \$1 for 18; second size, ten strong plants, from 3-inch pots, especially suited for summer bloom, for \$1, by express. These will give you more satisfaction than \$2 invested in cheap little roses.

**American Beauty.** For immensity in size, rich color, exquisite form and delicious fragrance, it stands without an equal. It is a quick, bushy grower and a continuous bloomer; makes magnificent buds and large, deep, double flowers, and is valuable for both house and garden culture. Color is a rich rosy crimson, shaded and veined in the most charming manner. Not surpassed by any Rose we know. 20 cts. each, 50 cts. for 3; larger size, 40 cts. each; extra large, two years old, 50 cts. each.

**Bessie Brown.** Of great habit, flowering profusely throughout the summer outdoors. Color pure white, sometimes tinted pink; flower of large size.

**Bride.** A pure white Rose of large size and perfect form. The buds are pointed, ends of the petals are slightly curved back, giving it a most chaste and elegant appearance.

**Bridesmaid.** A sport from the old and popular Tea Rose, Catherine Mermot, but of a fine, clear, dark pink.

**Etoile de France.** One of the best roses ever introduced. A very strong, vigorous grower, and exceedingly free-flowering; the flowers are very large, of a lovely shade of red, borne on long, stiff stems. Very fragrant and keeps well.

**General McArthur.** Hybrid Tea. Color the most brilliant crimson. It is also one of the sweetest varieties. A good, strong, vigorous grower, producing stems 25 to 30 inches long, and a free and continuous producer.

**Isabella Sprunt.** A strong, vigorous grower, and a constant bloomer. The flowers are so double that the petals seem to crowd each other and are of the very largest size. The finest white Rose for outside summer bedding.

**Alice Roosevelt.** Opaque salmon pink; outside petals flushed rose; very large and full. 20 cts. each.



Richmond

**My Maryland.** A grand bedding Rose, with the general habit and coloring of Killarney, but showing a more decided rose-pink. Good free-branching, clean foliaged sort of the practical type which gives flowers all the time.

**Mrs. Aaron Ward.** Buds are deeply cupped, the open flowers delightfully attractive. Color deep golden orange, shading outward to creamy yellow. 20 cts. each.

**Molly S. Crawford.** One of the strongest growing and freest blooming of the rose family—pure snow white; very fine outdoor bloomer. 20 cts. each.

**Madame S. Weber.** Of largest size. Flesh Pink; texture of petal thick and heavy, like a American Beauty. A great garden Rose. 20 cts. each.

**Mrs. Arthur R. Waddell.** Strong grower; bud long and pointed, of a deep apricot color, very fragrant and a good keeper. 20 cts. each.

**Mad. Abel Chatenay.** A very free bloomer of great beauty, rose-carmine, shading darker. Does remarkably well in open ground.

**Mad. Caroline Testout.** Flowers are large; a brilliant satiny rose, deepening in the center to a very clear red and splendid globular flowers.

**Mad. Joseph Schwartz.** White, delicately flushed pink.

**Maman Cochet.** A beautiful Tea Rose, for outdoor blooming. Making enormous growth, with rich, healthy foliage. The flowers, which are of great size, are produced on long, stout stems, are very durable, extra large and full. Bright rose.

**Mrs. Robert Garrett.** Extra large, beautifully shaped buds of soft, rich pink, of exquisite fragrance.

**Mrs. Jardine.** Has been tested for several years and gives promise of becoming a very popular variety. The color is a bright rosy pink, shading to salmon-pink on the outer petals.



American Beauty



Kaiserin Augusta Victoria.



**Perle des Jardins.** Unquestionably the finest yellow Rose for either summer or winter flowering. The flowers are very large and double, of perfect form. Color a rich shade of yellow.

**Olivia.** The ideal bedding Rose, deep rosy red. A strong grower and a great bloomer. 20 cts each.

**Pink Killarney.** The great Irish Rose; of robust growth and very free-blooming; the flowers are large, the buds very long and pointed. The color is a delicate shell pink, with fine, satiny petals. As the flowers become mature, instead of the petals falling off, they open back and remain on the stem, making a gorgeous display.

**Prince Marie Mertschersky.** Brilliant clear rose-pink; of large size; magnificent form.

**President Carnot.** Strong grower and very prolific; buds are large and magnificently formed; color a rosy flesh, very soft in the center and shaded with a brighter flesh at the end of the petals.

**Rhea Reid.** A variety of great distinctness of character. Produces flowers as large as the American Beauty, as double as the Bridesmaid, and as fragrant as the La France. The buds are long and pointed, of a beautiful rich crimson. A valuable addition to the list of Roses.

**Richmond.** One of the great roses, both for forcing inside and for outdoor blooming; strong grower; flowers are large and pointed, beautiful rich crimson, rather single in hot weather, but if cut in tight bud will keep well and open out very beautifully.

**Sunset.** Rich amber, or gold. A grand rose for summer bloom.

**Uncle John.** The flowers are the same shape as the Golden Gate. Color a beautiful light pink, shading to cream on the outer petals. This, with its charming fragrance and vigorous health, makes it a Rose to recommend to everybody.

**Viscountess Folkestone.** Delicately tinted white. When full blown, like a white peony.



W. R. Smith

**W. R. Smith.** The soft blending of the salmon-pinks, the rose-pinks and the beautiful flesh-tints in this Rose give it a singular resemblance to the blush on a maiden's cheek. Destined to become very popular. A wonderful strong grower and prolific bloomer.

**White Maman Cochet.** Identical with Maman Cochet except in color, which is pure white.

**Winter Gem.** This is a Tea Rose of remarkably strong and vigorous growth; a prodigious bloomer all the year. The blooms are of large size and a lovely crimson purple color.

**BABY RAMBLERS—All perfectly hardy and wonderful blooming qualities.**

**Red Baby Rambler.** The new Ever-blooming Dwarf Crimson Rambler. Plants very vigorous. Grows to height of about 24 inches; foliage dark and very glossy; flowers are borne in cluster like the well-known Crimson Rambler and are produced perpetually. An ideal Rose for bedding out, as none equal it in freedom of blooming and perpetual-blooming quality. Strong plants, 2½-inch pots, 15 cts. each. 50 cts for 4; fine one-year-old plants, 30 cts each, \$1 for 4; two-year-old plants, 50 cts. each.

**White Baby Rambler, Cath. Zeimet.** Produces large clusters of small double flowers; fragrance similar to Hyacinths. 20 cts each, 50 cts. for 3.

**Pink Baby Rambler, Anna Muller.** Resembles the well-known Baby Rambler in habit. The flowers are also produced in the same profusion. It is a true ever-bloomer and very fine for outdoor planting. 20 cts. each, 50 cts for 3.

**New Baby Rambler, The Orleans.** The showiest of them all; of deep geranium red, with showy center of pure white. A strong grower and wonderful bloomer. 25 cts each, 5 for \$1.00.

**New Baby Rose, Mrs. Taft.** An improvement on Baby Rambler, being brighter in color, produces large clusters from spring till frost; a splendid companion to the Orleans. 25 cts. each, 5 for \$1.00.



Baby Rambler Roses

**SPECIAL OFFER :**

One small plant each of the six Baby Ramblers for 75 cts.  
One large size, each for \$1.25.



## THE LA FRANCE SET

The delightful La France fragrance, by which every one of these four splendid roses may be known, is appreciated by every one who grows or wears a Rose. These are grand for summer-blooming outside.

**The Set of Four**, 50 cts.; second size, 75 cts. per set; } larger size, two years old, \$1 per set of four.

**Striped La France.** Creamy pink, with silvery gloss, growing deeper at base of petals; streaked delicate carmine. 15 cts. each.

**White La France.** Identical with La France, except in color. It is pearly white, tinted with fawn. 15 cts. each.

**Pink La France.** No variety surpasses it in delicate coloring; silver rose, shaded pink; with a satiny sheen over all its petals. Flower large, with the well-known, distinct, pervading fragrance, 15 cts. each.

**Red La France.** The flowers are darker than La France, of a deeper pink; very large and full, highly perfumed and of best quality. 15 cts. each.

## TENDER CLIMBERS

**Climbing Meteor.** Flowers large and beautifully shaped and of that rich, dark velvety crimson color. 15 cts. each.

**Mrs. Robert Peary.** (Climbing Kaiserin.) A continuous bloomer. Large creamy white flowers, similar to Kaiserin. A strong grower and claimed to be perfectly hardy with protection. 15 cts. each.

**Climbing Clothilde Soupert.** Considered to be the most valuable of all the climbers. Combines the vigorous constitution of the C. Soupert with its truly wonderful freedom of bloom and its extreme hardiness. It makes very rapid growth. Color ivory-white, shading toward the center to silvery pink. Strong, young plants, 15 cts. each.

## HARDY HYBRID PERPETUAL ROSES



All our Roses are American-grown, and all varieties that are possible are grown on their own root.

These are considered the most valuable of all the Roses. Their large flowers, often maturing from 5 to 6 inches in diameter, are very fragrant and of all colors known to the rose. For permanent beds and borders in northern or middle states, nothing can surpass them. We have listed only the varieties that are the best and most hardy, and know they will give satisfaction to our customers.

Knowing that there is a greater loss of Hardy Roses than any other dormant plant, it shall be our earnest endeavor to supply our customers with the very best plants possible, guaranteeing them to be in good condition when they leave our hands, but will not be responsible for loss in growing them. If you want to be sure of every one, buy our pot-grown plants, ready May 10.

## HOW TO PLANT—Very Important.

If you wish to enjoy a glorious sight, set out a row of these Roses in a trench well filled with well-rotted manure and strong soil (well mixed together) and you will be well repaid. Set the plants 15 to 18 inches apart. When planting, care should be taken to set plants deeply, planting them at least 2 inches above first joint or branches and pounding the soil firmly around the roots. Don't crowd the roots, but dig a good, large hole, spreading out the roots; work the soil around the roots and pack firm as you fill the hole. When about two-thirds full of soil, give thorough watering, then when water soaks away, fill up the hole and firm the soil with your boot. Never for an instant expose the roots to the hot sun. If weather is very warm, protect the dormant tops with straw, sacking or any other protecting material, until the tops swell, gradually accustoming them to light and the air. By carefully observing above you will have no trouble to make your dormant plants thrive, where by careless planting and after-care, one-half will die and most often the blame comes back on us.

**Winter Protection for Rose-Plants.**—This may be done with material most convenient at hand, such as leaves, straw, light manure, street sweepings, pine and cedar boughs, etc. Large Rose bushes will stand several degrees of frost and the covering should not be put on till winter has set in, and it is well to lay in a few brush or pieces of wood between the plants that the air may circulate freely.

**How to Make Roses Bloom.**—The fact is known to all who have ever grown Roses, that most of the blooms are produced on the ends of the branches, very small flowers being produced on the lateral shoots. In the axil of each leaf is a latent bud. Should the long, strong shoots or branches be placed and kept in a horizontal position, each latent bud will produce many flowers. Cut wooden hooks and peg the long, strong shoots firmly to the ground. These branches will not only flower early and late, but will make robust wood, which can be treated in the same manner the following spring. Monthly Bourbon Hybrid Perpetual Roses can thus be made to bloom continuously, making your Rose bed a constant wonder and delight to all beholders.

**When to Order.**—Place your order by April 1 to 10, then you are sure to get selected plants. Don't wait until late and expect specially selected stock, unless you buy pot-grown plants.

**Price of all Hardy Roses, extra strong, two-year-old plants**, 35 cts. each, \$3.50 per doz.; second size, two-year-old, 25 cts. each, \$2.50 per doz. Ready for shipment from April 10 to May 10. After May 1st pot-grown plants, 40 cts. each, \$4 per doz.

**Anna Diesbach.** Brights, rose-color; very large and showy; particularly fine in bud; flowers slightly cupped.

**Baroness Rothschild.** Of immense size and fine form, very solid and massive. Color bright rosy pink.

**Clio.** The flowers are perfection in form, with fine broad petals, delicate satiny blush, with a light shading of rosy pink at center. Free-blooming and strong, healthy grower.

**Coquette des Alpes.** An old standard variety. White, tinged with carmine. Very fine, free-bloomer.

**Earl of Dufferin.** Velvety crimson, shaded rich maroon; very full and fragrant.

**Frau Karl Druschki.** One of the finest pure white roses. Makes splendid buds and immense white flowers, 4 to 5 inches across, perfectly double and delightfully fragrant. A healthy, vigorous grower, entirely hardy, and abundant bloomer.

**General Jacqueminot.** Rich velvety crimson, changing to scarlet-crimson. A magnificent Rose, equally beautiful in the bud state or open. This is the best-known of all Hybrid Perpetuals and is without a rival in fragrance and richness of color.

**General Washington.** It is one of the best for general planting. Color bright shining crimson, very rich, large and perfectly double.



**Hugh Dickson.** Brilliant crimson, shaded scarlet; very large and of exquisite form, with large smooth petals slightly reflexed on the edges. Is very fragrant.

**John Keynes.** Dark velvety crimson; a splendid variety.

**Mabel Morrison.** Fine pure white.

**Magna Charta.** Extra large, full flower; very double clear rose, blushed with carmine; a sure bloomer.

**Marshall P. Wilder.** A Rose of unusual excellence. The flowers are large, semi-globular, full and of good substance. Cherry-red shaded carmine.

**Mme Plantier.** This is the best every-day White Rose we know. Good for anybody or everybody at any time and at any place. The plant grows in a very fine, bushy form and produces flowers in great abundance in June. Especially desirable for cemetery.

**Mrs. John Iaing.** Beautiful soft pink, with most delicious fragrance; of exquisite shape: very double and of large size; a strong grower.

**Paul Neyron.** Large, deep shining pink, and the buds always develop into fine perfect Roses. It is a good strong grower.

**Prince Camillie de Rohan.** Very rich dark velvety crimson, passing to intense maroon, shaded black; full flowers, looking at a distance as if really black.

**Ulrich Brunner.** It is of a rich, glowing crimson-scarlet color; of exquisite shape; a strong, vigorous grower and free, continuous bloomer.

#### \$1 COLLECTION OF HARDY ROSES

Everybody loves hardy Roses, but many have been disappointed by getting varieties that winter-kill. We want to please our customers and will pick out five perfectly hardy varieties, our selection, all strong, two-year-old plants, for only \$1, by express, at purchaser's expense.

#### POT-GROWN HYBRID PERPETUALS

Owing to weather conditions dormant Roses are hard to start in the spring. There are also many who neglect planting at the proper time for dormant plants. After May 10 we have in stock nearly all the varieties of Hardy Perpetuals in list—two-year-olds, at 40 cts. each, \$4 per doz. These can be planted at any time during the spring and summer.

#### SMALL POT-GROWN HYBRID PERPETUALS

We have a limited stock of the standard varieties, 3-inch pot-plants, at 15 cts. each, \$1.50 per doz.

#### HARDY CLIMBING ROSES

This class of Roses is much esteemed for training over arbors, porches, fences, and other objects. They blossom profusely, the wealth of flowers almost covering the branches. Very little in the way of pruning is necessary, and the plants are perfectly hardy.

#### VEILCHENBLAU, or "THE BLUE RAMBLER"

(New). This decided novelty gives us the spice of variety. Preliminary advertising showing such a radical break from conventionality in color, when combined with those staple elements of growth, freedom and size, which have distinguished the Rambler species for so long, naturally strained at the buyer's conservatism. A real violet-blue Rambler Rose. The flowers are indeed blue, steel blue, and even a trifle larger than the crimson sorts. The buds show considerable red, but change quickly as they open. Small plants, 20 cts. each, 3 for 50 cts.; strong, 4-inch pot plants 30 cts. each, 4 for \$1.

**Crimson Rambler.** Everybody knows this Rose now, because none can help remembering it if ever a good plant in bloom meets the eye. These splendid crimson trusses of thirty or forty flowers each, bright crimson in color, and holding this color ten to fifteen days are very striking. The foliage contrasts finely with the blooms. Magnificent and hardy everywhere. Small plants, 15 cts. each, 4 for 50 cts.; strong, 4-inch pot plants, 25 cts. each, 5 for \$1; two-year-old dormant plants, 30 cts. each, 4 for 1; 3 years old, 50 cts. each.



#### Three Year Old Dorothy Perkins

**Dorothy Perkins.** The best of all climbing Roses. In strong, vigorous growth, very closely approaching the popular crimson Rambler. Its flowers, which are borne in clusters, are of a beautiful shell-pink, full, double, and of large size for a cluster Rose, and deliciously scented; a decided acquisition and a Rose that should become very popular. Plant one or two or more, and if you are not more than pleased, write us in another season, and we will return your money. Small plants, 15 cts. each, 50 cts. for 4; large, 4-inch pot plants, 25 cts. each, \$1 for 5; extra strong, two-year-old plants, 40 cts. each, \$1 for 3. 3 year old 50 cts.

**White Dorothy Perkins.** (New). The red Ramblers and the immensely popular Dorothy Perkins are noted and loved for the extravagance of their bloom, but white-flowered species of the hardy Rambler type have heretofore proved disappointing. Consequently a clear, distinct white, to run with the sanguine leaders of the group, has been a laudable and much pursued ambition. We believe such a Rose is found. Here comes a seedling of Dorothy Perkins having every desirable attribute of its parent, and bearing magnificent clusters of gleaming white flowers, fully as double and fully as profuse as Dorothy the pink. 2½-inch pot plants at 20 cts. each, 3 for 50 cts., 4-inch pot plants, 30 cts. each.



## CLIMBING HARDY ROSES

(CONTINUED)

**Lady Gay.** A seedling from Crimson Rambler, and closely resembling it in habit of growth, but the flowers are a delicate cherry-pink, which gradually changes to a soft-tinted white.

**Philadelphia Crimson Rambler.** This is the finest hardy Crimson Rambler Rose yet introduced. The flowers are 2½ inches across, perfectly double, completely covering the bush. The color is pure, deep rich crimson, brighter and more intense than the old variety; does not fade, which adds greatly to its value.

**Trier.** A strong grower of the Rambler type, with large trusses of pale rose-colored flowers, changing to white and showing a large cluster of yellow stamens. Blooms the entire summer. Far superior to the White Rambler.

**Tausendschon.** In German, means Thousand Beauties, and is a very appropriate name for this great novelty. Imagine a rose producing on the same bush so many different colored flowers that it is impossible to describe. The colors run from delicate balsam or tender rose through shades of bright rose and carmine, with white, yellow and other delicate tints; the flowers are of splendid size and quite double.

**Baltimore Belle.** Your yard is not complete without this grand Rose. Will grow 15 feet in one year, and be covered with clusters of large, double flowers of a pale blush color.

**Seven Sisters.** Rapid climber; flowers in clusters: clear pink.

**Prairie Queen.** A favorite everywhere. If you want a Rose for your porch, this is the one. Bright red, changing as flower opens to deep pink.

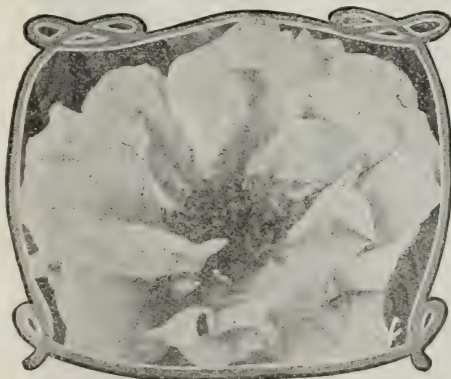
**Price of the above 7 varieties.** Strong, dormant two-year-old plants, 30 cts. each, 4 for \$1; extra large, 50 cts. each.

## MISCELLANEOUS HARDY ROSES

## SWEETBRIAR ROSES

**Lord Penzance.** The foliage is sweet-scented like the common sweet Briar; added to this, the flowers are borne very profusely; varied in color from pale yellow to crimson. 25 cts. each.

## ROSA RUGOSA



The lovely Ramanas or Rugosa Roses are sturdy bushes, 3 to 5 feet in height, and are covered with glossy green foliage and clusters of beautiful single flowers, which emit a fine odor. They bloom nearly the whole summer and are covered during the autumn and winter with bright red pods.

**Alba.** White.

**Rubra.** Red.

30 cts. each. 50 cts. for the two.

## HARDY YELLOW ROSES

**Persian Yellow.** Perfectly hardy. Flowers double, full and deep golden yellow in color; blooms very freely in June, finest hardy yellow Rose grown. Strong, two-year-old plants, 35 cts. each.

## MOSS ROSES

A class of Roses which are much admired. The beauty of the flowers consists in the delicate mossy covering which surrounds the bud and gives to the opening flower an unique appearance. 30 cts. each, \$1 for 4.

**Blanche Moreau.** Pure white, sometimes shaded with rosy blush, elegantly mossed and very beautiful.

**Salet.** Beautiful light rosy pink; extra free bloomer.

**Crimson Globe.** Fine dark crimson; best in its class.

## JAPANESE TRAILING ROSES

## Wichuriana Type

The evergreen, lustrous, dense and healthy foliage of this species make them indispensable for ground covering and shallow bedding. They bloom profusely during a long season and brighten the early winter months with conspicuous fruits and light green foliage. Although trailing in tendency, every variety yields readily to upright training.



**Rosa Wichuriana.** (Memorial Rose). Handsome for covering rockeries, mounds or embankments; especially valuable for cemetery planting. The pure white single flowers appear in greatest profusion during the month of July, while its almost evergreen foliage makes it very desirable at all seasons of the year.

**Pink Roamer.** Single; over 2 inches in diameter; a bright rich pink, with a large silvery white center and orange-red stamens.

**Triumph.** This may be called the "Double Memorial Rose, as it preserves the color of the parent with its characteristics of growth and foliage; flowers are double. They are produced in clusters of from twelve to eighteen flowers in each cluster on small side shoots.

**Universal Favorite.** A fitting companion to the Double White Memorial Rose; identical in growth; double flowers, 1½ to 2 inches in diameter of a soft light pink; very fragrant.

Small plants, 15 cts each, 50 cts. for 4; larger size, 25 cts each.



## HARDY SHRUBS, PLANTS, VINES, ETC.

Ready for shipment April 15 to May 1. Send us your orders as early as possible.

**W**E are pleased to note the increased interest taken in this line of plants. Nothing is more beautiful on the lawn or in flower-garden and all that we list are of the easiest culture and perfectly hardy. Our stock is very large and we feel sure that they will give our customers satisfaction in every way.

Every variety that we list (except Altheas) we consider perfectly hardy here—even in exposed situations. There is nothing which so quickly and for so little cost, adds so much to the beauty and cheerfulness of the surroundings as an assortment of hardy shrubs.

### ALTHEA

(Rose of Sharon)

Unsurpassed by anything in the shrub line in freedom of bloom or range of color. From mid-summer until frost, when other shrubs are in bloom; the Althea is the most handsome, with its large, camellia-like flowers of the most varied and beautiful shades. Is not perfectly hardy in this climate. Double Purple, White, Red and Variegated, 25 cts. each.

### ALMOND

Very early flowering. Blooms very double and about 4 inches across.

Double White or Double Pink, 25 cts. each.

### CALYCANTHUS

*Florida* (Flowering Shrub). A very desirable shrub, with chocolate-colored flowers of delicious fragrance in June. 30 cts. each.

### CHIONANTHUS VIRGINICA

(Fringe Tree)

A tree-like shrub, almost hidden in the spring by a thick mist of fragrant, drooping, white flowers; very ornamental. 50 cts. each.

### CORNUS

(Dogwood)

*Alba*. Red-branched. Tree-like shrub, with white flowers in June, followed by red berries. 20 cts. each, 50 cts. for 3.

### CYDONIA

(Japan Quince.)

As a single shrub on the lawn is very attractive; the large, brilliant crimson flowers are the first blossoms of spring. Makes a fine lawn hedge. 25 cts. each; large size, 50 cts.

### CRAB.

(Bechtel's Double-flowering Crab). Medium-sized tree, covered in spring with large, double, fragrant flowers. 75 cts. each.

### DEUTZIA

One of the most popular shrubs; blooms in June and July.

*Gracilis*. A charming, fine, small shrub, suitable for culture. perfectly hardy; a profuse bloomer; delicate, small white flowers. 25 cts. each.

*Grenata fl. pl.* Flowers double, pinkish white, in spikes 5 inches long. One of the most satisfactory shrubs, tall and rapid growth. Blooms first season planted. 25 cts. each.

*Watereri*. Grand variety; very large flower, double white; robust grower. 25 cts. each.

*Pride of Rochester*. Fine double white. 25 cts. each.

### EXOCHORDA GRANDIFLORA

A vigorous growing shrub, can be trimmed into a desired shape. Flowers pure white, borne on slender racemes, very graceful. 40 cts.

### EUONYMUS AMERICANA

(Burning Bush)

Attractive, deep purple flowers, broad foliage and brilliant scarlet fruit—35 cts. each.



Double Deutzia

### FORSYTHIA

(Golden Bell)

The Forsythias are among the best of our early spring-flowering shrubs; the flowers are yellow, drooping and appear before the leaves. 30 cts. each.

### LONICERA

(Honeysuckle.)

*Morrowi*. (Bush Honeysuckle). A neat shrub of symmetrical growth, of much sentimental interest from childhood's garden memories. We have two kinds—white and red. 25 cts. each.

### RIBES

(Flowering Currant)

The old-fashioned, large-growing, flowering variety. Grows 6 to 8 feet high. 30 cts. each.

### RHUS

(Sumac)

*Glabra laciniata*. (Cut-leaved Sumac). Of striking appearance; the leaves are deeply cut, resembling ferns, the color of which is dark green, changing to a rich red in autumn. 25 cts. each.

### Sambucus

(Elder)

*Aurea*. A native of Holland; leaves are bright yellow, giving best effect when planted with other shrubs; blossoms resemble common Elder and appear in July. Very hardy. 25 cts. each.

### SYMPHORICARPOS

(Snowberry)

*Racemosus*. A well-known shrub, with small pink flowers and large white berries that hang on the plant throughout part of the winter. 25 cts. each.

*Vulgaris*. (Tall-fruited, or Indian Currant). A shrub of very pretty habit. Foliage, flowers and fruit small; fruit purple; hangs all winter. 25 cts. each.



## HARDY HYDRANGEAS

**Paniculata Grandiflora.** Tens of thousands of these notable summer and autumn-flowering shrubs have been sold [the past few years and the demand is still good. They are absolutely hardy, grown in any soil, and bloom the same year they are set out. They flower abundantly, bearing immense panicles of bloom, white at first, and turning to rose in autumn. To make a fine specimen, the soil should be as carefully prepared as for any shrubs. Annual shortening of the branches tends to increase the size of the flowers. One-year-old plants, 25 cts. each, 5 for \$1; extra large, 50 cts each.

**Hydrangea, Tree Form.** Branched like a little tree. 3 to 5 feet high, 65 cts each.



Tree form Hydrangea

**New Hydrangea 'Snowball.** (*H. arborescens grandiflora alba*). This magnificent hardy American shrub is the very finest addition to this class of plants found in many a year. The blooms are of the very largest size of pure snow white color, and the foliage is finely finished, lacking the entire coarseness found in *H. paniculata grandiflora*. One of its most valuable characteristics is its coming into bloom just after the passing of all the early spring shrubs, while its long season of bloom, from early June through August, renders it doubly valuable, not only to the florist, but to every owner of a garden; perfectly hardy, standing 20 degrees below zero. The form of the panicle is much like that of *Hydrangea Hortensis*; the habit of the plant is excellent. 20 cts. each, 50 cts for 3; large, one-year-old plants, 40 cts. each, \$1 for 3.

### SYMPHORIACARPOS (Snowberry).

**Racemosus.**—A well-known shrub, [with small pink flowers and large white berries that hang on the plant throughout part of the winter. 25 cts each.

**Vulgaris.** (Red-fruited, or Indian Currant). A shrub of very pretty habit. Foliage, flowers and fruit small; fruit purple; hangs all winter. 25 cts ea ch.



Hydrangea Snowball



## SPIREA

**Spireas.** All the Spireas bloom with a riotous extravagance which makes them quite striking. Their individual style, color and habits of growth differ so markedly, that a collection of varieties will ensure bloom the entire season and still evade the monotony of repetition.

**Van Houttei.** The most showy of all Spireas and one of the best flowering shrubs in cultivation. The plant is a rather tall, upright grower, with long, slender branches that droop gracefully with their weight of foliage and flowers. Flowers pure white in great clusters and whorls, forming cylindrical plumes two feet long. Few shrubs present a more charming appearance. Blooms freely when very small. Small size, 18 to 24 inches, 15 cts. each, \$1.50 per dozen, \$10.00 per 100; 24 to 30 inches, bushy, 25 cts. each, \$2.50 per dozen, \$15.00 per 100; extra large, 50 cts. each.

**Billardi.** Pink flowers; blooms nearly all summer. Fine for planting in masses. 20 cts. each.

**Reversii.** Narrow pointed leaves, large round clusters of white flowers. 25 cts. each.

**Golden Leaved Aurea.** Foliage golden tinted, very effective massed or among other shrubs. Flowers double white; blooms in June. 25 cts. each.

**Anthony Waterer.** It outshows all Spireas in brilliancy of color. A bright crimson. It is also much dwarfer and denser in growth. When scarcely 3 inches high it begins blooming and thereafter is seldom out of flower. As a house plant nothing can equal it. In the garden it will make a plant 3 feet high and wide and will be covered with flower-heads 6 inches across. It is also perfectly hardy and will stand the most severe winter with slight protection. Small size, 15 cts. each; large size, 25 cts.



Spirea A. Waterer



Spirea Van Houttei

## TAMARIX

**Africana.** A beautiful shrub with small leaves, similar to a Juniper, flowers pink, small and delicate; borne on long spikes in May, 35 cts.

## WHITE FRINGE

A desirable ornamental shrub of easy culture; dark green foliage, flowers pure white, having narrow fringe-like petals. Blooms in May and June. 40 cts. each.



## VIBURNUM STERILIS

(Snow Ball)

The old well-known snowball; hardy everywhere. 25 cts. each; largest size, 50 cts.





### PHILADELPHUS, SYRINGA, OR MOCK ORANGE

**Coronarius.** Beautiful free-flowering shrubs, bearing large Panicles of pure white, fragrant flowers; very strong growers: 25 cts. each.

**Lemoinei.** Dwarf, sturdy, erect growth; creamy white, fragrant flowers. 25 cts. each.



### WEIGELIAS

**Candida.** White flowering variety, flowers throughout the summer. 30 cts. each.

**Eva Rathke.** Brilliant crimson, flowering throughout the summer, 30 cts.

**Rosea.** Rose colored flowers, in June and July. 30 cts.

**Variegata.** Leaves beautiful, margined pure white. Flowers pink. 30 cts. each.

**SPECIAL OFFER:** One each of Weigelias for \$1.00.

### LILAC

Old-fashioned purple variety, 15 cts. each

Old-fashioned white varieties, 15 cts. each.

### DOUBLE FRENCH VARIETIES

**Chas. X.** A strong, rapid-growing variety, with large shining leaves; Trusses large, of reddish purple. 50 cts. each.

**Josikaea.** Dark lilac-colored flowers; blooms in June. 50 cts. each.

**Mad. Lemoine.** Double, pure white; borne in large clusters. 50 cts. each.

**Pres. Grevy.** A beautiful blue; flowers very double and large. 40 cts. each.



Double Lilac.

### HEDGE PLANTS

The value of hedges in ornamental planting is being realized more every year. The beauty of living plants is greatly to be preferred to the stiff fences. They require very little care, and with age they increase in density and beauty instead of rotting away. The deciduous hedge grows very rapidly and costs but little. They are very popular in towns and cities and indispensable in landscape work. Possibly the most popular and beautiful, Spirea Van Houttei, Hydrangea, P. G. and Barberry Thumbergi—Description and prices will be found under their respective headings. For this locality they are the best.



## HARDY CLIMBING PLANTS

**Aristolochia Siphon.** (Dutchman's Pipe). Brownish flowers, resembling a miniature pipe; splendid for archways or verandas. **Extra strong**, by express, 50 cts. each.

### AMPELOPSIS

**Veitchii.** A beautiful hardy, climbing plant, and one of the finest climbers we have for covering walls, as it clings firmly to the smoothest surface, covering it evenly with overlapping foliage, giving it the appearance of being shingled with green leaves. The color is a fresh deep green in summer, changing to brightest shade of crimson and yellow in autumn. Strong plants, 15 cts. each, 50 cts. for 4; larger plants, 25 cts. each, \$1 for 5.

### AKEBIA

**Quinata.** A beautiful hardy climbing vine. It often grows 15 feet in a year and produces throughout the season large clusters of fragrant flowers, resembling Forget-me-nots. Two-year-old, strong plants, 25 cts. each, 60 cts. for 3.

### APIOS

**Tuberosa.** Clusters of rich, deep purple flowers, which have a strong violet fragrance. 10 cts. each, 25 cts. for 3.

### BIGNONIA

(Trumpet-Vine)

**Radicans** (Trumpet Creeper). Flowers are large, orange-scarlet. Very useful for covering unsightly places, as it is a strong grower and very hardy, 20 cts. each, 50 cts. for 3.

### SILK VINE

Native of southern Europe. A rapid-growing beautiful vine. 30 cts. each.

### CINNAMON VINE

A fine hardy climber. The vine is a very rapid grower, producing flowers of a cinnamon fragrance; therefore called "Cinnamon Vine." 10 cts. each, 75 cts. per doz.

### LONICERA

(Honeysuckle)

**Halliana.** (Hall's Honey-Suckle). Color white, changing to yellow; very fragrant. Blooms from June to November.

**Punica** (Scarlet Trumpet). Strong, rapid grower. Blooms very freely the entire season. Bright red trumpet-shaped flowers.

**Flava.** (Yellow Sweet). The flowers are a bright yellow and orange; fine for porches and pillars.

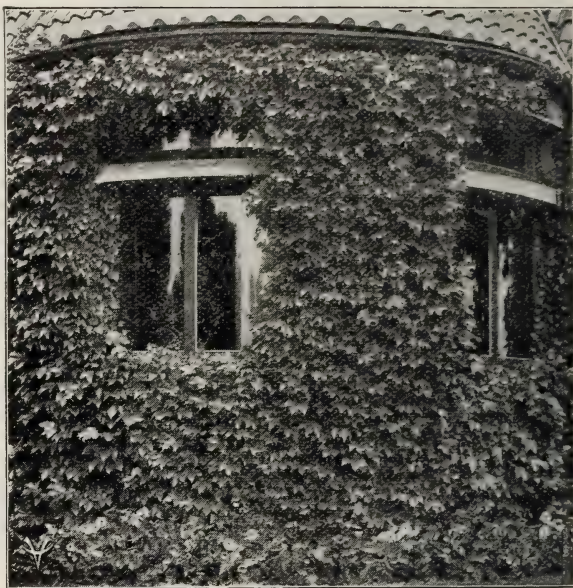
**Japonica area** (Japan Golden-leaved). A handsome and desirable variety, with variegated foliage; yellowish white flowers.

Price of Honeysuckles, strong, outdoor-grown plants, 25 cts. each.

### CELASTRUS SCANDENS

(Bittersweet)

Handsome, glossy foliage and large clusters of beautiful, orange-crimson fruits retained all winter. Its graceful sprays of berries make charming winter house decorations. Two-year, 35 cts.



Japan or Boston Ivy (Ampelopsis Veitchii)

### LYCIUM

**Chinense** (Chinese Matrimony Vine). A vigorous-growing, hardy climbing vine that may be used anywhere that a vine is needed for training to trellis, fence or wall. Every new shoot becomes filled with small purple flowers which are remarkably handsome and are followed by brilliant scarlet berries, nearly an inch long. 25 cts. each.

### PERIPLOCA GRAECA

(Silk Vine)

A rapid-growing, beautiful climber, with glossy green lanceolate foliage. Fine for arbors or trellises. Strong two-year 30 cts.

### PUERERI THUNBERGIANA

(Kudzu Vine)

Large foliage and dense shade, growing 50 feet in one season. Flowers beautiful in August; rosy-purple, pea-shaped—in small racemes. 25 cts.

### WISTARIA

This is one of the most popular hardy vines, growing very rapidly, climbing to a height of 50 feet or more. When in bloom it is truly magnificent. It flowers in early spring in long, drooping racemes, resembling in size and shape a bunch of grapes.

**Magnifica.** Flowers in clusters; pale blue. Sometimes gives second crop of flowers in the fall. 30 cts. each.

**Sinensis alba.** Flowers borne in long, drooping clusters, as in the blue variety. Pure white color, sometimes tinted light blue, making a most striking and elegant contrast. 50 cts. each.

### WOODBINE

**Virginia Creeper.** A strong, rapid grower; foliage large, dark green; in autumn bronze and crimson. This is an old favorite and quite common in most localities. Valuable for covering back porches, out-buildings, arbors, etc. Each 10 cts., dozen \$1. Large size, 20 cts., dozen \$2.

**SPECIAL OFFER**—Twelve Hardy Climbing Vines, all different, including three Clematis, for \$2; all strong, two-year-old plants.



## CLEMATIS

They are perfectly hardy and of rapid growth, attaining a height of 15 feet and blooming the greater part of the summer and fall. The effect produced by a well-grown plant when in bloom is grand.

**SPECIAL NOTICE.**—On account of the brittleness of the bark on the Clematis, it cracks very easily and many people believe the plant to be permanently injured when such is not the case. We wish to say, also, that we examine all plants carefully before shipping to see that they are in good condition and if they die after being planted, as must sometimes happen, we do not agree to replace them.

All Clematis are not pot-grown plants, and, while the cost is a little more, they are far superior to dormant field-grown stock as usually sold.



Clematis

### Camelia Vine.

In the Camelia Vine (*Calystegia Pubescens*) we have a flower of true Camelia shape and size, perfectly double and of most beautiful rose color. Of easiest culture, growing well in any soil or location. Vine is of rapid growth, quickly covering trellis or porch and growing to a height of 15 or 20 feet. For best results set 12 to 18 inches apart. Leaves are lance shape, dark green and lap like shingles. Roots live in ground over winter. Blooms continuously. Each 15c.

### Hop Vine.

A vigorous hardy, ornamental vine, for covering old trees, outbuildings; fences, etc. Produces the hops of commerce. Every family needs a supply of hops during the year and this vine is useful as well as ornamental. Each 15c, doz. \$1.00.

## SMALL FRUITS.

**Currants.** We have a number of best standard varieties of red, white and black. 15 cts. each, 50 cts. for 4, \$1.25 per dozen.

**Gooseberries.** Standard varieties. 15 cts. each, 50 cts. for 4, \$1.50 per doz.

**GRAPES, Concord, Worden, Moore's Early, Delaware.** 10 cts. each, \$1.00 per doz.

**Raspberries.** Our nurserymen supply us with the best varieties of black and red. 50 cts per doz.; \$2.50 per hundred.

## Small Flowering Varieties

**Paniculata.** One of the very best vines to grow near the house, as they are free from insects and remain neat-looking through-out the whole summer. It will grow against any out-building, trellis, over any place, up a pole, pillar or stump. The flowers are of a medium size, pure white borne in immense sheets and of a delicate and penetrating fragrance, appearing late in September, at a season when few other vines are in bloom. The extreme rapidity of growth, the showy foliage, beautiful and fragrant flowers, the hardihood, serve to make this one of the very choicest of recent productions. We have a very large stock of pot-grown plants. 2-year-old, 30 cts. each, 4 for \$1.00; 2-year-old field-grown stock, 40 cts. each.

**Coccinea.** Bell-shaped flowers, bright coral-red; blooms from June until frost. A. Rapid grower; very free bloomer, 30 cts. each.

**Crispii.** Fine deep blue, with white border and deliciously fragrant. 30 cts. each.

## CLEMATIS

### Large Flowering Varieties.

**Jackmani.** Deep violet-purple. The finest of its kind.

**Henryi.** Pure white; one of the best.

**Duchess of Edinburgh.** One of the best double whites. Of vigorous habits; very free blooming and deliciously fragrant.

**Mad. Baron Villard.** Light rose, lilac shading

**Ville de Lyon.** Magnificent brilliant crimson; large size, of beautiful circular form.

**Jackmanii Rubra.** Reddish purple. Very strong grower

**NOTICE.**—Clematis are usually shipped in pots. On receipt remove from pot carefully so as not to disturb the roots. Plant in good rich soil, away from any drip from the roof. Protect in winter with coarse mulch of straw manure.

**Price of Large Flowering Varieties:** Strong three-year-old pot-grown plants, 75 cts. each; 3 for \$2.

**Blackberries.** Snyder and other varieties. 50 cts. per doz.; \$3 per 100.



## STRAWBERRIES

To this department we give special attention, and plants will be dug fresh from new beds and equal to any strawberry plants offered. No better Strawberry plants are grown.

We offer several of the best standard varieties grown on specially prepared land. All true to name. List of varieties on application. \$1 per 100, \$7 per 1,000.



## HARDY PERENNIAL PLANTS---Those that Die to Ground

**I**T IS WONDERFUL the large and increasing demand for these (the old-fashioned flowers). No money you can invest will give you such pleasure and permanent returns as that you invest in Hardy Plants. Once planted they stay, growing in beauty every year. Our stock of these is large and complete and covers such a wide range of variety that you can select that will give you a complete succession of flowers the entire summer and fall.



### ACHILLEA

**The Pearl.** As a summer bloomer this is a decided acquisition the flowers being of purest white. Fine for summer planting. Small plants, 10 cts. each, 25 cts. for 3; strong clumps, 25 cts. each.

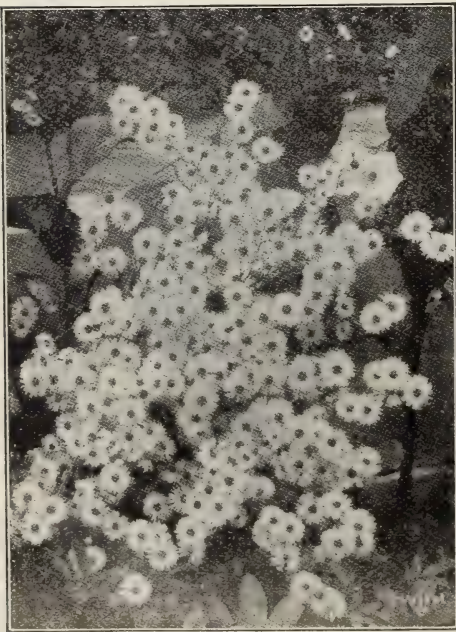
**Roseum.** Bears large clusters of bright pink flowers. 15 cts. each.

### ANEMONES

**Queen Charlotte.** Large double pink flowers. The best of all.

**Prince Henry.** Large, double red flowers.

**Whirlwind.** A hardy, strong and free bloomer; large white, double flowers. One of the prettiest of hardy plants. 15 cts. each, 40 cts for 4.



Boltonia.

### AQUILEGIA

20 cts. each, 50 cts. for 3.

**Coerulea.** Blue.

**Chrysantha.** Golden yellow.

**Alba.** Double white.

### HARDY ASTERS

(Michaelmas Daisies)

These are among the showiest of all the hardy perennials, coming in bloom in the fall when other flowers are all over with.

**Acris.** Light blue.

**Gordifolius.** Dark Blue.

**Queen.** Dwarf white.

15 cts. each, 4 for 50 cts.

### ALYSSUM ARGENTUM

Dwarf golden yellow. 15 cts.

### ANTHEMIS KELWAYI

Hardy yellow Marguerite. 15 cts. each.

### BOLTONIA

An aster, or Daisy-like plant, very useful for cutting. Remains in bloom a long time. Flowers white with yellow center. Plant in open. 15 cts. each, 4 for 50 cts.

### CAMPANULA

(Canterberry Belle)

**Alba.** Large, saucer-shaped flower; pure white in color.

**Pyramidalis.** Dark blue, cup-shaped flower.

**Carpatica Alba.** Dwarf habit; small white bells 20 cts. each, 3 for 50 cts.



### CHRYSANTHEMUM MAXIMUM

Flowers 3 to 4 inches across; pure white, with yellow center: blooms from June till September. 10 cts each; large, 25 cts each.

### HARDY DOUBLE POMPONS

(Chrysanthemum)

10 cts. each, 25 cts. for 3.

**Bridesmaid.** Light pink.

**Prince of Wales.** Pure white.

**Autumn Beauty.** Golden Brown.

**Klondike.** Yellow.



**Coreopsis.**

**Lanceolata.** Begins to bloom early in June and continues until frost. Is continually one mass of yellow daisy-like flowers. 10 cts. each, 25 cts. for 3; large clumps, 25 cts. each.

**Rosea.** Similar to other variety except in color. 15 cts. each.

**Delphinium**

**Kelway's New Hybrid's.** Flower-spikes stiff and strong; flowers double and single, shading from light blue and lilac to the indigo and purple shades, often with strange orchid-like markings. Plants bloom twice, often three times in a season. July and August.

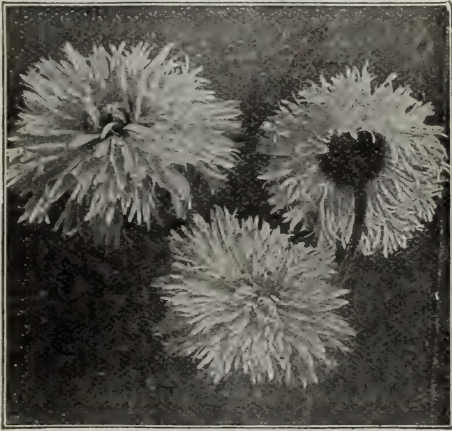
**Chinenses.** Light blue.

**Album.** White.

**Formosum.** Deep blue white eye. 15 cts.; 4 for 50 cts.

**Burbank's New Shasta Daisies**

Perfectly hardy perennial, blooming for several months in this climate; flowers are large and graceful, averaging about 4 inches in diameter, with three or more rows of petals of purest whiteness on the single strong wiry stem. Small plants, 10 cts. each, 25 cts. for 3; large clumps, 25 cts. each.



**Burbank's New Semi-double Daisy**

An everblooming variety with semi-double fringed flowers; blooms throughout the season. 50 cts. each.

**Digitalis**

(Foxglove)

A handsome plant of stately growth. 15 cts. each.

**Dielytra**

(Bleeding Heart)

Blooms in May and June, 15 cts. each.

**Dianthus**

Very desirable, sweet scented, low growing, early blooming, hardy Pinks. Plant in open where they get plenty of light and air. Assorted colors. 10 cts. each, 3 for 25 cts.

**Eupatorium**

Strong growing border plants bearing minute white flowers in dense heads. 15 cts. each, 2 for 25 cts.

**Ferns, Hardy**

Small size, hardy brakes, 10 cts. each, \$1 per doz.; large-growing varieties, 25 ct. each, 5 for \$1.00.

**Funkia**

(Day Lily)

15 cts. each, 40 cts for 3; large size, 25 cts. each.

**Lancifolia.** Blue.

**Alba.** White.

**Variegata.** Green and white foliage; blue flowers.

**Gypsophila**

(Baby's Breath)

Beautiful, fairy-like white flowers. 10 cts. each 25 cts for 3.

**Gaillardia**

**Grandiflora.** Begins to flower in June, continuing one mass of bloom the entire summer. Flowers 3 inches in diameter; center dark reddish brown, petals vary from scarlet and scarlet-orange to crimson. 15 cts. each, 50 cts for 4.

**Geum**

**Heldreichi.** Pretty border plants, producing showy, bright orange-colored flowers. 15 cts each, 50 cts for 4,

**Hollyhocks**

**New Everblooming Alleghany Hybrids.** Small pot-grown plants. 10 cts. each, \$1.00 per doz.



**Carter's Double.** Finest colors assorted. Small pot-grown plants, 10 cts. each, \$1.00 per doz.

**New Annual.** Plants branch out freely; dwarf habit; flowers double, semi-double and single. Blooms early and free. 10 cts. each, 50 cts for 6.

**Hardy Hibiscus**

**Crimson Eye.** 15 cts. each.

**Mallow Marvels.** Tall stately plants blooming in late summer, assorted colors. 30 cts. each, 4 for \$1.00.

**Iberis**

**Hardy Candyuft** of spreading habit; flowers pure white. 15 cts. each.

**Incarvillea Delavay**

A lovely Chinese plant for sunny situations; rose colored Gloxinea-like flowers—2 feet high, 20cts. each.

**Lathyrus**

(Everlasting Pea)

A very satisfactory hardy plant 4 feet high, bearing large quantities of pink and white pea-shaped flowers during June and July. 15cts. each, 2 for 25 cents.

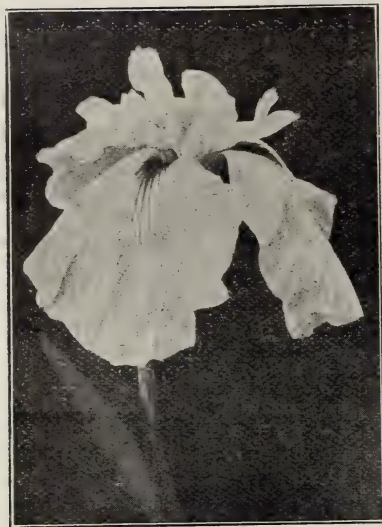


**LILY OF THE VALLEY**

One of those clumps 25 cents each.



## IRIS



**KAEMPFERI.** (Japan Iris.) Finest of all the Iris family. The flowers are of immense size, from six to eight inches in diameter, and of the most beautiful and delicate shades. They are perfectly hardy, and flower in great profusion during June and July. A well-established plant gives a dozen or more flower stalks two to three feet high, each stalk producing two to four enormous blooms.

**Goldbound.** Pure white, one of the best.

**Mahogany.** Dark red, shaded maroon.

**Oriole.** Rich plum.

**Pyramid.** Lilac blue veined; white center on each petal.

**Spotted Beauty.** Wavy, double silky white, spotted with violet crimson.

25 cts. each, \$2.50 per dozen.

**Mixed Varieties.** 15 cts. each, \$1.50 per dozen.



IRIS GERMANICA

**GERMANICA.** (German Iris.) Familiar and beloved flowers of spring. The purity of their beauty, and their haunting fragrance, are decidedly refreshing. They are perfectly hardy, thrive anywhere, grow and bloom luxuriantly, particularly if plentifully supplied with water or if planted in moist situations, as on banks of ponds, etc. Established plants produce from 50 to 100 spikes of bloom.

We have a number of varieties in shades of white, yellow, lavender and purple. 10 cts. each, 6 varieties for 50 cts.

**Lobelia.**

**Cardinalis.** (Cardinal Flower.) One of the showiest things in the garden. Intense cardinal-red flowers arranged in stocky spikes 15 to 18 inches long keep the plant aflame throughout August and September. 10 cts, \$1.00 per dozen.

**Lychnis Haageana**

Very ornamental plant, growing about one foot high, orange scarlet flower. 25 cts. each.

**Myrtle**

A beautiful trailing plant, largely used for cemetery planting; beautiful evergreen, glossy leaves forming a mat over the ground. 10 cts. each, 25 cts. for three.

**Mint**

An old-fashioned garden favorite. Strong clumps, 25 cts. each.

**Pinks**

They are more dwarf than carnations, growing only about 1 foot in height. The plants are entirely hardy; flowers very double.

**Alba Fimbriata.** Fine hardy white Pink; good size; fine fragrance, and splendid blooming qualities; dwarf habit.

**Colored Varieties.** We have a fine assortment of colored varieties.

**Small size, 10 cts. each; 25 cts for 3, \$1 per doz.; mixed seedlings, 5 cts. each, 50 cts per dozen.**

**Petnstemon**

Very satisfactory hardy perennial; blooms all summer. Gloxiania-like flowers, long spikes in various colors. 10 cts. each, 25 cts. for 3; large plants, 25 cts each.

**Platycodon**

**Grandiflora.** A constant bloomer; bell-shaped flowers, white and blue. 10 cts. each, 25 cts. for three, large plants, 25 cts. each.

**Hardy Primrose.**

A favorite early blooming yellow flower, thriving best in partially shaded situation. Dwarf, spreading habit. 20 cts. each, 3 for 50 cts.

**Pyrethrum**

Blooms in May and June, flowers large of fine form and produced in great profusion; colors range from pure white to crimson. Very suitable for cutting, as they last in water a long time.

**Assorted Colors.** 35 cts. each; 3 varieties for \$1.

**Perennial Poppies**

Very satisfactory for the garden. Good, deep, rich soil open situation.

**Iceland.** Dwarf habit. Scarlet. 15 cts.

**Oriental.** Crimson scarlet, tall. 15 cts.

**Silver Queen.** Silvery white. 25 cts. each.

**Rudbeckia**

**Golden Glow.** A glorious hardy plant bearing double golden yellow dahlia-like flowers. It is one of fine habit, vigorous growth, with early, continuous and immense blooming qualities. 10 cts. each, 25 cts. for 3, \$1 per doz.

**Maxima.** A rare and attractive variety, growing 6 feet high, with broad, oval, glaucous green foliage and immense flowers, frequently 6 inches across, of bright yellow with a cone 2 inches long. It flowers continuously from June to September. 15 cts. each, 50 cts for 4.

**Helianthus**

**PLENUS.** Flowers from 2 to 4 inches in diameter, as double as any double dahlia, and cover the plant from the ground to the top. Color a bright golden yellow. It should have a sunny position and a rich soil. Each 15 cts.



### Stokesia

**Cyanea.** This plant grows from 19 to 24 inches high, bearing freely from early July until frost, its handsome lavender-blue centaurea-like blossoms, each measuring from 4 to 6 inches across. 10 cts. each.

### Spirea

**Japonica.** One of the finest hardy garden plants. When in flower the plants are from 12 to 18 inches high. The flowers are white, borne on feather-like spikes. Used with other flowers in bouquets or vases, they are really beautiful. It is extensively used for forcing for winter flowers by florists. 20 cts. each.



### HARDY PHLOX

No plants give better satisfaction to amateurs than Hardy Phlox. They thrive in any ordinary rich soil. The ease with which they are cultivated, their entire hardiness, and the extended season of blooming combined with the varied and beautiful coloring, make them particularly valuable for garden planting. The wide range of colors, from pure white through all the shades of pink to deep crimson, give you a range of color not found in any other hardy plant. We offer about 20 of the very finest varieties, including the following:

#### New Varieties

- Aglae Anderson.** White, red eye.  
**Louis Blanc.** Tall reddish purple.  
**Prosper Henry.** Dwarf, large truss of pure white, with bright crimson center.  
**C. H. Trost.** Red with purple eye.  
**F. D. Umgeller.** Tall crimson red, later flowering variety.  
**Prof. Virchow.** Bright carmine, overlaid orange.  
**Colibri.** Tall, white with crimson center; late.  
**Caran de' Ache.** Dwarf, geranium red, rose shading, white eye.  
**Gen. Giovaninelli.** Bright rose with light shadings and white eye.  
**Von Goethe.** Tall rose shaded carmine lake; carmine eye.  
**Albion.** Very large clusters of pure white, with faint white eye.  
**Antonin Mercie.** Upper half petal bluish lilac, large white center.  
**Eugene Danzanvillier.** Tall, Lilac shading white toward edge, white center.  
**Mozart.** Tall, white suffused salmon, red eye.

**O. Wittig.** Bright magenta, carmine eye.

**Miss Lingaard.** A grand free-flowering white—very early.

**Beranger.** White, Blotched, rose pink, red eye.

**Diadem.** Fine dwarf, pure white.

**Danton.** Scarlet, red eye.

**Ed. Rostand.** Reddish violet, large star shaped white center.

**Hermine.** Very dwarf, 10 inches high, pure white, splendid for bordering.

**Henry Royer.** Rose, with lighter shadings, dwarf.

**Price of New Varieties Phlox:** 15 cts. each, 4 for 50 cts. 12 for \$1.50.

We also have 10 of the best older varieties under separate color. Small plants 10 cts. each, 6 for 50 cents; 12 for \$1.00; large one-year-old plants, 20 cts each, 6 for \$1.00.

**Phlox subulata.** (Mountain Pink). spreading stems of moss-like leaves; flowers pink. 15 cts.



### Sweet Williams

Beautiful for solid beds or masses—varieties are now greatly improved both in size and coloring. Assorted colors 15 cts each, 4 for 50 cts.

### Everblooming Tritoma

**Pfitzerii.** Red-Hot-Poker Plant; sometimes called the Everblooming Flame Flower. The finest flowering variety in cultivation; grows 3 to 4 feet high, with heads of bloom 12 inches long, of rich orange scarlet, shading to salmon orange. Produces a grand effect planted in borders. One year, out-door-grown, 25 cts. each, \$1 for 3; small size 15 cts. each, 50 cts for 4.

### Violet, Hardy Russian

**Hardy Russian.** Perfectly hardy; blooms in spring and fall—fine single, deep purple flowers. 10 cts. each, 25 cts. for 3; large clumps for 25 cts. each.

### Yucca

**Filamentosa.** Sub-tropical looking plant, with long, narrow leaves that remain green the entire year. It throws up a long flower-stem in the summer 3 or 4 feet high, bearing a large spike of creamy white bell-shaped flowers that retain their beauty a long time. 20 cts. each; Strong roots 30 cts. each.

**Special Offer on Perennial Plants.** Annually we grow large quantities of small plants of Perennials, and to any one wishing an assortment for a hardy garden we offer 10 for 50 cts., 20 for \$1.00. All different.





### Once Planted They Will Last a Lifetime

There is no hardy perennial which equals the Peony in beauty and usefulness. Once planted, the plants and flowers increase in size and beauty with age. They are as hardy as oaks and as handsome (many as fragrant) as roses. When the plants are through blooming they are as handsome and ornamental as most of the hardy shrubs. The plants are practically immune from insects. We would advise our customers to **beware of cheap Peonies**. An inferior variety will take as much care and space as a choice one, and the first cost of a Peony is nothing compared with the disappointment after years of waiting.

**Planting.** An important point to observe is not to plant too deeply. The roots should be placed so that the crowns (or eyes) are covered with two or three inches of soil. Planting too deep is often cause of shy blooming.

Plant with southwest or west exposure.

Plant as early as possible in the spring as they sprout very quickly. Late orders after May 10th will be filled with pot grown plants, these can be planted until late in summer, and do equally as well as those planted early in season. Price 40 cts. each, \$4.00 per dozen.

Our list contains the very best and most dependable varieties.

**Buckyii.** Bright Rose, center salmon pink.

**Bodicea.** White cambrine markings, fine flower.

**Baroness Rothchild.** Outer petals silvery rose, center purplish lilac.

**Clarissa.** Rosy pink, outer petals large.

**C. D. Jussier.** Delicate pink border, dark creamy center.

**Duke Wellington.** Large sulphur white.

**Francis Ortegat.** Brilliant crimson, very double and fragrant.

**Fulgida.** Purplish red.

**Festiva Maxima.** The best known Peony. Flower of immense size—7 to 8 inches in diameter—snow white, with some red spots on the edges of the center petals. Very sweet. Early, 50 cts each.

**Grandiflora.** Bright flesh or pink; large, late.

**Grandiflora Rubra.** Rich, red of large size and long stem,

**Insignis.** Bright Violet pink.

**Independence.** Tall, fine pure white.

**La Esperance.** Very early pink, very compact bloom, sweet-scented.

**Louis Van Houtte.** Dark crimson, very compact. One of the best of its color.

**La Martine.** Bright red.

**Marie Lemoine.** Delicate flesh shading ivory white, at times a delicate tracing on outside petals. 40 cts each.

**Officinalis Rubra.** The old-fashioned very early; deep crimson.

**Queen Victoria.** Large bloom, broad petals, flesh white.

**Reevesii.** Delicate rose fringed center.

**Rubra Triumphant.** Brilliant crimson, showing yellow stamens very large, early. 40 cts. each.

**Rosea Elegans.** Soft pink, shaded salmon and lilac.

**Whitleyii.** Double white; large compact bloom.

### PRICE OF PEONIES

**Purchaser's Selection** (except noted) 30 cts. each, 4 for \$1.00, 12 for \$2.75.

**Our Selection.** 5 for \$1.00, 12 for \$2.00.

**Mixed.** We have a fine lot of all colors, mixed together, three year, undivided clumps, just the thing for quick effect at little cost. 25 cents each, \$2.50 per doz.

## Bancroft's Money-Saving Collection of Popular Plants.

These collections are put up for those who want good small plants, yet do not feel able to pay the higher prices charged for those named in catalogs. You may ask why we can sell them cheaper than our catalogue rates. Our selections of varieties saves us time during the busy season. We also may be short on some named varieties and long on other equally as good varieties. These we can use in our collections, and give you the benefit. We sell many thousand money saving collections yearly. to satisfied customers.. Try them, we know you will be more than pleased.

**ORDER BY LETTER.** All orders for our Surprise Collections will be acknowledged and entered on our books as received. We usually commence to send out the Collection of Tender Plants about May 10th, and Hardy Plants the latter part of April. We cannot promise to send them out before these dates. We cannot permit any changes in the composition of these collections or in the time of delivery. Always order by letter.

**SPECIAL NOTICE.** The collections not marked prepaid are not mailable and must go by express at purchaser's expense. Combine your orders having them shipped by express you will be more than pleased with the splendid value you receive. Owing to a recent reduction in express rates, it is economy to have them go by express. The cost is so small and the extra value of the plants sent will more than compensate you for the small amount of express charges YOU will have to pay.



## Hardy Plant Collections

### HARDY PLANTS

A—Eight Hardy Perennials, all different, one year old, for 50 cts.

B—Twelve small Hardy Perennials, all different, for 50 cts. prepaid.

### HARDY PHLOX

C—To induce you to try them, we will send you for 50 cts. ten choice Hardy Phlox, our selection.

### FANCY MIXED PANSIES

D—Twenty-five large plants, all ready to bloom, for \$1.

### HARDY ROSES

E—Five two-year-old Hardy Roses for \$1.

### PEONY

F—Five named varieties, our selection, for \$1.

### HARDY CLIMBING ROSES

G—One each, Crimson Rambler, Dorothy Perkins, Baltimore Belle, Prairie Queen. Strong two year old plants, the four for \$1.

### THE FOUR RAMBLERS

H—Pink, White, Yellow and red, nice pot plants, the four for 50 cts. Strong two-year-old plants for \$1.

### HARDY CLIMBING VINE COLLECTION

I—One each of Ampelopsis Veitchii, Clematis Paniculata, Cinnamon Vine, 2 Honeysuckles, all strong plants for 50 cts.

### HARDY SHRUB

J—For \$1 we will send six Hardy Ornamental Shrubs, our selection of sorts, 3 to 4 feet high, or twelve all different, for \$2. These will be first class bushes.

## Tender Plant Collections

Except where noted, these collections will be sent prepaid on request, but our customers will find that we can give much better value if you will combine your orders, having a number go together by express; the additional expense will not be much on each, and the plants will arrive in much better shape than if soil is removed for mailing. Mailing plants is poor economy for both buyer and seller.

### GERANIUMS

K—Four Geraniums for 25 cents.

### CARNATIONS

L—Four nice Carnation plants for 25 cents.

### CHRYSANTHEMUMS

M—Four New Chrysanthemums for 25 cents.

### CANNAS

N—This collection contains eight different varieties of the everblooming Cannas, including Crimson, Scarlet, Yellow Spotted Gilt Edge, Orange, Bronze-leaved—eight of the best flowering kinds for 50 cts.

### DAHLIA COMBINATION

O—We will include in this collection ten Dahlias selected from our collection. All different for 50 cts.

### GLADIOLUS

P—Twenty-five Gladioli, best varieties for 50 cts. our selection.

### TUBEROSE

Q—Twelve choice bulbs for 25 cts.

### CARNATIOS

T—Ten Grand Carnations, all different shades, for 50 cts.

### CALADIUM ESCULENTUM

R—Three good bulbs for 25c, or three large bulbs for 50c.

### ROSE COLLECTION

S—This collection contains ten beautiful Everblooming Roses for 50c, small plants. The varieties are all different colors and shades. Only clean, healthy plants will be sent. If purchased singly these plants would cost double.

### GERANIUMS

U—Ten beautiful Geraniums for 50c.

In this collection we include new and very choice sorts. All colors, single, double and scented; all different.

### CHRYSANTHEMUMS

V—Ten Chrysanthemums, all different and distinct sorts, for 50 cents. This collection will be made up only of the best sorts.

### TENDER COLLECTION OF LARGE ROSE PLANTS

W—Ten fine plants all ready to bloom, all different, from 3-inch pots, for \$1.00, by express at purchaser's expense. This collection will give you results; are not little spindling plants that have to be grown all summer to get them large enough to bloom.

**Surprise Collection of Budding Plants.** READY AFTER JUNE 1. Every year we have a surplus of some special varieties of bedding plants, such as Roses, Cannas, Geraniums, etc. Those who have a bed they wish to fill late in the season will find this collection of exceedingly liberal value. Orders booked at any time and filled in rotation after June 1. \$1 for 20; \$2 for 50, \$3 for 100.



**Beautiful Flower Beds Can be Made With Bancroft's Special Collections of Bedding Plants.**

The above beautiful, large bed contains 36 Salvias, 50 Coleus and 100 Alternantheras, which we will furnish in strong plants suitable for immediate planting for \$8; one-half of each for \$4.50, by express at expense of purchaser.



# Window Box Collections

No Home is Complete Without Them.



Boxes like these, 3 feet long can be filled at a cost of \$2.00 each. Four Daisies, six good sized Geraniums and six trailing vines, all good strong plants for \$2.00 by express. (Charges collect.)

**Geraniums.** All colors for beds and boxes, \$1, \$1.50 and \$2 per dozen.

**Vincas, Asparagus Sprengeri and Ivy Geraniums** at 20 cts. each or \$2 per dozen for large plants. Small sizes 10c each or \$1.00 per dozen.

**Small Trailing Vines** in assortment at 50c per dozen.

**Boston Ferns** for porch baskets and window boxes 25c, 50c and \$1.00 each.

State Size of Box and How Much You Want to Pay and Let Us Make You Up a Collection, We Know it Will Please You.

## Have You Three Friends Who Love Flowers?

Send us 25c in stamps and three names and addresses and we will send you ANY ONE of the following plant collections prepaid: ANY 5 FOR \$1.00 post paid.

Five Varieties Cannas, dormant roots for 25 cents.  
Five Varieties of Chrysanthemums for 25 cents.  
Six Fine Coleus for 25 cents.  
Six Small Salvia Splendens for 25 cents.  
Five Varieties Geraniums for 25 cents.  
Six Hardy Perennial Plants for 25 cents.

Eight Assorted Bedding Plants for 25 cents.  
Four Choice Flowering Begonias for 25 cents.  
One Asparagus Plumosa, one Asparagus Sprengeri and one Boston Fern for 25 cents.  
One Boston Fern, one Whitmani Fern one Dwarf Fern for Fern Dish for 25 cents.

**NO. 1** Sweet Peas. Ten named varieties for only 25 cents when accompanied by this card. These are regular 5-cent packets.

**NO. 2** Bancroft's Special Mixtures of Popular Flower Seeds. Sweet Peas, Tall Nasturtiums Dwarf Nasturtiums, Tall and Dwarf Asters, (Best Special Mixtures). Special offers; One packet each of the above, representing the finest varieties possible to produce. Bancroft's Special Mixtures always prove satisfactory to critical buyers as they are made up of the choicest named varieties, mixed by ourselves.

**NO. 3** Popular Flower Seed for Early Planting inside to transplant out doors when the weather is warm. One packet each of the following when accompanied by this card: Aster, Queen of Earlies; Pansy, Bancroft's Special Mixture; Petunia, Giant Mixed; Alyssum, Sweet; and one oz. of our Special Mixed Sweet Peas. All for 25 cents. If bought separately would cost 50 cts.

Name

Town

_____	_____
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Sign your name and town on this line.

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From **Joseph Bancroft & Son**

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County.....	Check	.....
State.....	Postage Stamps	.....
Date..... 1912	Cash	.....

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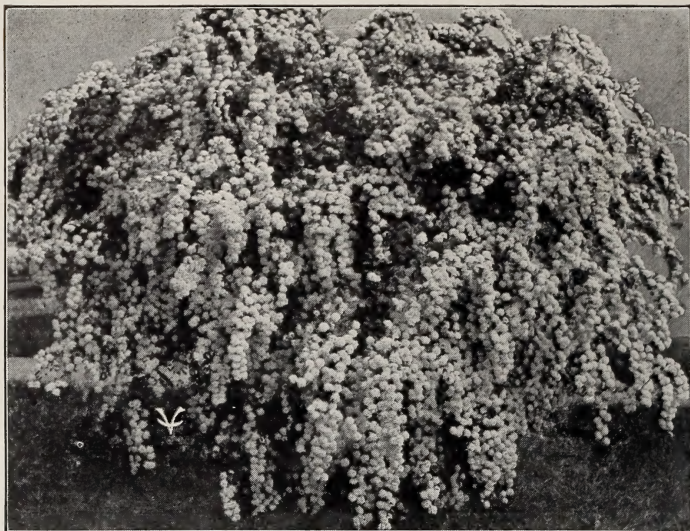


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Plant Orders of 50 cents and under should include 10 cents extra for postage.





## SPIREA VAN HOUTTEI

(Bridal Wreath)

As a specimen plant for the lawn or yard it has no superior  
For a hedge or screen in this climate it has no equal

---

**P**ERFECTLY hardy, thrives under  
almost any condition. When not  
in bloom it forms a beautiful compact  
green bush, and when in flower it is a  
sight never to be forgotten. See page 42

---

**JOSEPH BANCROFT & SON**

Lock Box 37

Cedar Falls, Iowa